## NEW ISSUE

Moody's Investors Service: (See "Rating")

#### **NOTICE OF SALE AND PRELIMINARY OFFICIAL STATEMENT DATED NOVEMBER 12, 2014**

In the opinion of Edwards Wildman Palmer LLP, Bond Counsel, based upon an analysis of existing law and assuming, among other matters, compliance with certain covenants, interest on the Bonds is excluded from gross income for federal income tax purposes under the Internal Revenue Code of 1986. Interest on the Bonds is not a specific preference item for purposes of the federal individual or corporate alternative minimum taxes, although such interest is included in adjusted current earnings when calculating corporate alternative minimum taxable income. Under existing law, interest on the Bonds is exempt from Massachusetts personal income taxes, and the Bonds are exempt from Massachusetts personal property taxes. Bond Counsel expresses no opinion regarding any other tax consequences related to the ownership or disposition of, or the accrual or receipt of interest on, the Bonds (See "Tax Exemption" herein). The Bonds will <u>NOT</u> be designated as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Code.

## \$14,993,858\* TOWN OF SWAMPSCOTT Massachusetts

\$9,008,858\*

GENERAL OBLIGATION MUNICIPAL PURPOSE LOAN OF 2014 BONDS, SERIES A

Dated: Date of Delivery (December 9, 2014)

Due: January 15, 2016-2035

(See next page for maturities)

Principal of the Series A Bonds will be payable January 15 of the years in which the Series A Bonds mature. Interest from the date of the Series A Bonds will be payable on July 15, 2015 and semi-annually thereafter on each January 15 and July 15 until the principal amount is paid. The Series A Bonds will be subject to redemption prior to their stated dates of maturity, as described herein.

#### \$5,985,000\* GENERAL OBLIGATION REFUNDING BONDS OF 2014, SERIES B UNLIMITED TAX

Dated: Date of Delivery (December 9, 2014)

Due: May 15, 2016-2035

(See next page for maturities)

Principal of the Series B Bonds will be payable May 15 of the years in which the Series B Bonds mature. Interest from the date of the Series B Bonds will be payable on May 15, 2015 and semi-annually thereafter on each November 15 and May 15 until the principal amount is paid. The Series B Bonds will be subject to redemption prior to their stated dates of maturity, as described herein.

The Bonds are issuable only in fully registered form without coupons and, when issued, will be registered in the name of Cede & Co., as Bondowner and nominee for The Depository Trust Company ("DTC"), New York, New York. DTC will act as securities depository for the Bonds. Purchases of the Bonds will be made in book-entry form, in the denominations of \$5,000 or any integral multiple thereof, except for one denomination of \$3,858 of the Series A Bonds maturing in 2016 (see "Book-Entry Transfer System" herein).

The legality of the Bonds will be approved by Edwards Wildman Palmer LLP of Boston, Massachusetts, Bond Counsel to the Town. UniBank Fiscal Advisory Services, Inc., serves as financial advisor to the Town. It is expected that the Bonds, in definitive form, will be delivered to DTC, or the offices of its custodial agent, on or about December 9, 2014 against payment in federal reserve funds.

\*Preliminary, subject to change.

ELECTRONIC AND SEALED BIDS RECEIVED 11:00 A.M. (Eastern Standard Time) Thursday, November 20, 2014

> UFASI UniBank Fiscal Advisory Services, Inc.

## **MATURITY SCHEDULES**

## 2014 Municipal Purpose Loan of 2014 Bonds, Series A \$9,008,858\*

	Principal	Interest	Price/		Principal	Interest	Price/
Year	<u>Amount</u> *	<b>Rate</b>	<b>Yield</b>	<u>Year</u>	<u>Amount</u> *	<u>Rate</u>	<b>Yield</b>
2016	\$1,033,858			2026	\$310,000		
2017	1,050,000			2027	320,000		
2018	485,000			2028	325,000		
2019	490,000			2029	335,000		
2020	420,000			2030	345,000		
2021	425,000			2031	350,000		
2022	430,000			2032	360,000		
2023	435,000			2033	370,000		
2024	440,000			2034	385,000		
2025	305,000			2035	395,000		

## Refunding Bonds of 2014, Series B Unlimited Tax \$5,985,000\*

	Principal	Interest	Price/		Principal	Interest	Price/
Year	<u>Amount</u> *	<u>Rate</u>	Yield	<u>Year</u>	<u>Amount</u> *	<u>Rate</u>	<b>Yield</b>
2016	\$ 600,000			2026	\$260,000		
2017	600,000			2027	265,000		
2018	220,000			2028	270,000		
2019	225,000			2029	280,000		
2020	230,000			2030	285,000		
2021	235,000			2031	290,000		
2022	235,000			2032	300,000		
2023	240,000			2033	310,000		
2024	245,000			2034	320,000		
2025	250,000			2035	325,000		

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The information and expressions of opinion in this Official Statement are subject to change without notice. Neither the delivery of this Official Statement nor any sale of the Bonds shall, under any circumstances, create any implication that there has been no material change in the affairs of the Town since the date of this Official Statement.

## **ISSUE SUMMARY STATEMENT – SERIES A BONDS**

Issuer:	Town of Swampscott, Massachusetts
Date of Sale:	Thursday, November 20, 2014 at 11:00 A.M. (Eastern Standard Time)
Method of Sale:	Sealed and Electronic Bids
Minimum Bid:	Par plus accrued interest to the date of delivery, if any.
Location of Sale:	UniBank Fiscal Advisory Services, Inc., 49 Church St., Whitinsville, MA
Issue:	\$9,008,858* General Obligation Municipal Purpose Loan of 2014 Bonds, Series A, Book-Entry Only (See "Book-Entry Transfer System", herein.)
Dated Date of Bonds:	Date of Delivery (December 9, 2014)
Maturity Date of Bonds:	Serially on January 15, 2016-2035, as detailed herein.
Redemption:	The Series A Bonds are subject to redemption prior to their stated dates of maturity as described herein.
Credit Rating:	Moody's Investors Service rating is pending.
Security:	The Series A Bonds are valid general obligations of the Town of Swampscott, Massachusetts and the principal of and interest on the Bonds are payable from taxes which may be levied upon all property in the Town subject to the limitations imposed by Chapter 59, Section 21C of the General Laws (Proposition 2 <sup>1</sup> / <sub>2</sub> ) on \$1,603,858 principal amount of the Series A Bonds and without limit as to rate or amount on \$7,295,000* principal amount of the Series A Bonds, except as provided under Chapter 44, Section 20 of the General Laws.
Basis of Award:	Lowest true interest cost (TIC) as of the dated date.
Tax Exemption:	Refer to "Tax Exemption" and Appendix C – "Proposed Form of Legal Opinions" herein.
Continuing Disclosure:	Refer to "Continuing Disclosure" and Appendix D – "Proposed Form of Continuing Disclosure Certificate" herein.
Bank Qualification:	The Series A Bonds will <b><u>NOT</u></b> be designated as "qualified tax-exempt obligations."
Paying Agent:	U.S. Bank National Association, Boston, Massachusetts
Legal Opinion:	Edwards Wildman Palmer LLP, Boston, Massachusetts
Delivery and Payment:	It is expected that the Series A Bonds will be delivered to DTC, or the offices of its custodial agent, against payment to the account of the Town in federal reserve funds on or about December 9, 2014.
Issue Contacts:	<ul> <li>M. Ronald Mendes, Treasurer, Town of Swampscott, Telephone (781) 596-9553</li> <li>David M. Eisenthal, Vice President, UniBank Fiscal Advisory Services, Inc., Telephone (508) 849-4222</li> <li>Richard A. Manley, Jr., Esq., Edwards Wildman Palmer LLP, Boston, Massachusetts. Telephone (617) 239-0384</li> </ul>
Additional Information:	Refer to the Preliminary Official Statement dated November 12, 2014.

\*Preliminary, subject to change.

## **ISSUE SUMMARY STATEMENT – SERIES B BONDS**

Issuer:	Town of Swampscott, Massachusetts
Date of Sale:	Thursday, November 20, 2014 at 11:00 A.M. (Eastern Standard Time)
Method of Sale:	Sealed and Electronic Bids
Minimum Bid:	Par plus accrued interest to the date of delivery, if any.
Location of Sale:	UniBank Fiscal Advisory Services, Inc., 49 Church St., Whitinsville, MA
Issue:	\$5,985,000* General Obligation Refunding Bonds of 2014, Series B, Book-Entry Only (See "Book-Entry Transfer System", herein.)
Dated Date of Bonds:	Date of Delivery (December 9, 2014)
Maturity Date of Bonds:	Serially on May 15, 2016-2035, as detailed herein.
Redemption:	The Series B Bonds are subject to redemption prior to their stated dates of maturity as described herein.
Credit Rating:	Moody's Investors Service rating is pending.
Security:	The Series B Bonds are valid general obligations of the Town of Swampscott, Massachusetts and the principal of and interest on the Bonds are payable from taxes which may be levied upon all property in the Town without limit as to rate or amount, except as provided under Chapter 44, Section 20 of the General Laws.
Basis of Award:	Lowest true interest cost (TIC) as of the dated date.
Tax Exemption:	Refer to "Tax Exemption" and Appendix C – "Proposed Form of Legal Opinions" herein.
Continuing Disclosure:	Refer to "Continuing Disclosure" and Appendix D – "Proposed Form of Continuing Disclosure Certificate" herein.
Bank Qualification:	The Series B Bonds will <b><u>NOT</u></b> be designated as "qualified tax-exempt obligations."
Paying Agent:	U.S. Bank National Association, Boston, Massachusetts
Legal Opinion:	Edwards Wildman Palmer LLP, Boston, Massachusetts
Delivery and Payment:	It is expected that the Series B Bonds will be delivered to DTC, or the offices of its custodial agent, against payment to the account of the Town in federal reserve funds on or about December 9, 2014.
Issue Contacts:	<ul> <li>M. Ronald Mendes, Treasurer, Town of Swampscott, Telephone (781) 596-9553</li> <li>David M. Eisenthal, Vice President, UniBank Fiscal Advisory Services, Inc., Telephone (508) 849-4222</li> <li>Richard A. Manley, Jr., Esq., Edwards Wildman Palmer LLP, Boston, Massachusetts. Telephone (617) 239-0384</li> </ul>
Additional Information:	Refer to the Preliminary Official Statement dated November 12, 2014.
*Preliminary subject to change	

\*Preliminary, subject to change.

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#### **NOTICE OF SALE**

#### TOWN OF SWAMPSCOTT Massachusetts

#### \$9,008,858\* GENERAL OBLIGATION MUNICIPAL PURPOSE LOAN OF 2014 BONDS, SERIES A

The Town of Swampscott, Massachusetts, will receive sealed and electronic proposals until 11:00 A.M. (Eastern Standard Time), on

#### Thursday, November 20, 2014

at UniBank Fiscal Advisory Services, Inc., Whitinsville, Massachusetts, for the purchase of the following described Bonds:

# **\$9,008,858\*** GENERAL OBLIGATION MUNICIPAL PURPOSE LOAN OF 2014 BONDS, SERIES A, payable January 15 of the years and in the amounts as follows:

	Principal		Principal
Year	<u>Amount</u> *	Year	<u>Amount</u> *
2016	\$1,033,858	2026	\$310,000
2017	1,050,000	2027	320,000
2018	485,000	2028	325,000
2019	490,000	2029	335,000
2020	420,000	2030	345,000
2021	425,000	2031	350,000
2022	430,000	2032	360,000
2023	435,000	2033	370,000
2024	440,000	2034	385,000
2025	305,000	2035	395,000

The Series A Bonds will be dated as of their date of delivery. Interest from the date of the Series A Bonds will be payable on July 15, 2015 and semi-annually thereafter on each January 15 and July 15. Principal of and interest on the Series A Bonds will be paid as described below. The Series A Bonds maturing in the years 2016 through 2023, inclusive, are not subject to redemption prior to their stated dates of maturity.

The Series A Bonds maturing on and after January 15, 2024 are subject to redemption prior to their stated dates of maturity, at the option of the Town, on and after January 15, 2023 either in whole or in part at any time, and if in part, by lot within a maturity, at par plus accrued interest to the date set for redemption.

For the Series A Bonds maturing on and after January 15, 2024, bidders may specify that all of the principal amount of such bonds, may in lieu of having separate maturity dates, be combined to comprise Term Bonds, and shall be subject to mandatory redemption or mature at par as described above, in each of the years and in the principal amounts specified in the foregoing maturity schedule. Each mandatory redemption shall be allocated to the payment of the Term Bond having the nearest subsequent maturity date.

Term Bonds, if any, shall be subject to mandatory redemption on January 15 in the year or years immediately prior to the stated maturity of such Term Bonds, as indicated in the foregoing maturity schedule at the principal amount thereof plus accrued interest to the redemption date, without premium.

\*Preliminary, subject to change.

The Series A Bonds will be issued by means of a book-entry system with no physical distribution of the Bonds made to the public. One certificate for each maturity of the Series A Bonds will be issued to The Depository Trust Company, New York, New York, (DTC), or its custodial agent, and immobilized in their custody. A book-entry system will be employed, evidencing ownership of the Series A Bonds in principal amounts of \$5,000 or integral multiples thereof, except for one denomination of \$3,858 of the Series A Bonds maturing in 2016, with transfers of ownership effected on the records of DTC and its participants pursuant to rules and procedures adopted by DTC and its participants. The winning bidder, as a condition to delivery of the Series A Bonds, shall be required to deposit the Series A Bonds with DTC, registered in the name of Cede & Co. Principal of and interest on the Series A Bonds will be payable to DTC or its nominee as registered owner of the Series A Bonds. Transfer of principal and interest payments to participants of DTC will be the responsibility of DTC; transfer of principal and interest payments to beneficial owners by participants of DTC will be the responsibility of such participants and other nominees of beneficial owners. Neither the Town nor the Paying Agent will be responsible or liable for maintaining, supervising or reviewing the records maintained by DTC, its participants or persons acting through such participants.

The legality of the Series A Bonds will be approved by Edwards Wildman Palmer LLP, Boston, Massachusetts, whose opinion will be furnished to the purchaser without charge.

Electronic proposals will be submitted through *i-Deal*<sup>®</sup>. If any provisions in this Notice of Sale conflict with information provided by *i-Deal*<sup>®</sup>, this Notice of Sale shall control. Further information about *i-Deal*<sup>®</sup>, including any fees charged, may be obtained from *i-Deal*<sup>®</sup> at (212) 849-5000. The Town assumes no responsibility or liability for bids submitted through *i-Deal*<sup>®</sup>. An electronic bid made in accordance with this Notice of Sale shall be deemed an irrevocable offer to purchase the Series A Bonds in accordance with the terms provided in this Notice of Sale and shall be binding upon the bidder as if made by a signed and sealed written bid delivered to the Town.

Other bids should be sealed, marked "Proposal for Series A Bonds" and addressed to <u>Mr. M. Ronald Mendes,</u> <u>Treasurer, Town of Swampscott, c/o UniBank Fiscal Advisory Services Inc., 49 Church Street,</u> <u>Whitinsville, Massachusetts 01588.</u> Proposals delivered as specified will be accepted. Blank bid forms with signature may be sent to UniBank Fiscal Advisory Services, Inc. or faxed at (508) 234-1938 prior to submitting the bids, with actual bids telephoned to (508) 849-4222, at least one half hour prior to the 11:00 A.M. (Eastern Standard Time) sale. UniBank Fiscal Advisory Services, Inc. will act as agent for the bidder in submitting the bids, but neither UniBank Fiscal Advisory Services, Inc. nor the Town is responsible for any errors with respect to bids submitted in this manner. A good faith deposit is not required.

Bidders shall state the rate or rates of interest per annum which the Series A Bonds are to bear in a multiple of 1/8th or 1/20th of 1% but shall not state (a) more than one interest rate for any Series A Bonds having a like maturity, and (b) any interest rate which exceeds the interest rate stated for any other Series A Bonds by more than 3%. No bid of less than par and accrued interest to date of delivery will be considered.

As between proposals which comply with this Notice of Sale, the award will be to the bidder who offers to purchase all the Series A Bonds at the lowest net effective interest rate to the Town. Such interest rate shall be determined on a true interest cost (TIC) basis, which shall mean that rate which, as of December 9, 2014, discounts semi-annually all future payments on account of principal and interest to the price bid, not including interest accrued to the date of delivery, which accrued interest shall be paid by the successful bidder. The award of the Series A Bonds to the winning bidder will not be effective until the bid has been approved by the Treasurer and the Board of Selectmen of the Town.

On or prior to the date of delivery of the Series A Bonds, the successful bidder shall furnish to the Town a certificate acceptable to Bond Counsel generally to the effect that (i) as of November 20, 2014 (the "Sale Date"), the Purchaser had offered or reasonably expected to offer all of the Bonds to the general public (excluding bond houses, brokers, or similar persons acting in the capacity of underwriters or wholesalers) in a bona fide public offering at the prices set forth in such certificate, plus accrued interest, if any, (ii) such prices represent fair market prices of the Series A Bonds as of the Sale Date, and (iii) as of the date of such certificate, all of the Series A Bonds have been offered to the general public in a bona fide offering at the prices set forth in such certificate, plus accrued interest, if any, (ii) such prices represent fair market prices of the Series A Bonds as of the Sale Date, and (iii) as of the date of such certificate, all of the Series A Bonds have been offered to the general public in a bona fide offering at the prices set forth in such certificate, and at least 10% of each maturity of the Bonds actually has been sold to the general public at such prices. To the extent the certifications described in the preceding sentence are not factually accurate with respect to the reoffering of the Series A Bonds, Bond Counsel should be consulted by the bidder as to alternative certifications that will be suitable to establish the "issue price" of the Bonds for federal tax law purposes. If a municipal bond insurance policy or similar credit enhancement is obtained with respect to the Series A Bonds policy or similar credit enhancement is obtained with respect to the Series A Bonds resulting from payment of insurance premiums or other credit enhancement fees.

Immediately following the opening of bids, the Town, acting through its financial advisor, will contact the apparent successful bidder by telephone to obtain the initial reoffering prices of each maturity of the Series A Bonds, the premium to be paid on account of bond insurance, if any, and other information relevant to the sale of the Series A Bonds. The apparent successful bidder shall then immediately deliver to the Town written confirmation by facsimile transmission as to such reoffering prices and bond insurance premium, if any. Upon being supplied with such initial reoffering prices and bond insurance premiums, if any, the Town will determine the amount of Series A Bonds that it may issue under the Internal Revenue Code. The Town will also determine the need to otherwise re-allocate the principal maturities of the Series A Bonds. The Town will bidder before adjusting any maturity. The Town expects to advise the successful bidder as soon as possible, but no later than 5:00 p.m., (Eastern Time), on the date of the sale of the amount, if any, of any changes in either the aggregate principal amount (which changes will be allocated among the several maturities of the Series A Bonds in a manner to be specified by the Town) or individual maturities (assuming no changes in the aggregate principal amount of the Series A Bonds).

Within the limits set forth herein, the Town reserves the right to adjust the aggregate principal amount of the Series A Bonds, and to adjust the principal amount of individual maturities of the Series A Bonds, even if the aggregate principal amount is unchanged. Any adjustment in either the aggregate principal amount or the individual maturities of the Series A Bonds will be in an amount of \$5,000 or an integral multiple thereof and will be made only as necessary to effect the refunding in accordance with the Town's objectives. Those objectives include (1) maintaining a level annual stream of debt service savings and (2) issuing a final par amount of Series A Bonds that will be sufficient to fund the \$1,603,858 of capital projects plus the redemption price of the Series A Refunded Bonds plus costs of issuance on the Series A Bonds. The total of the cost of the capital projects, the redemption price of the Series A Refunded Bonds, and Series A Bond issuance costs is approximately \$9,200,000. Underwriters should be advised that a bid for the Series A Bonds that is significantly different from this amount will likely result in a corresponding change in the par amount of the Series A Bonds.

The dollar amount bid by the successful bidder will be adjusted to reflect any adjustment in the aggregate principal amount of the Series A Bonds to be issued. The adjusted bid price will reflect changes in the dollar amount of the underwriter's discount and original issue discount/premium, if any, but will not change the perbond underwriter's discount as calculated from the bid and reoffering prices required to be delivered to the Town as stated herein. The successful bidder may not withdraw its bid or change the interest rates bid or initial reoffering prices as a result of any changes made to the principal amounts within these limits. The Town has not contracted for the issuance of any policy of municipal bond insurance for the Series A Bonds. If the Series A Bonds qualify for issuance of any such policy or commitment therefor, any purchase of such insurance or commitment shall be at the sole option and expense of the bidder. Proposals shall not be conditioned upon the issuance of any such policy or commitment. Any failure of the Series A Bonds to be so insured or of any such policy or commitment to be issued shall not in any way relieve the purchaser of his contractual obligations arising from the acceptance of a proposal for the purchase of the Series A Bonds. Should the successful bidder purchase municipal bond insurance, all expenses associated with such policy or commitment will be borne by the successful bidder, except for the fee paid to Moody's Investors Service for the rating of the Series A Bonds. Any such fee paid to Moody's Investors Service would be borne by the Town.

It shall be a condition to the obligation of the successful bidder to accept delivery of and pay for the Series A Bonds that the bidder shall be furnished, without cost, with (a) the approving opinion of the firm of Edwards Wildman Palmer LLP of Boston, Massachusetts, substantially in the form of Appendix C of the Preliminary Official Statement dated November 12, 2014 included herein, (see "Tax Exemption" and Appendix C in the Preliminary Official Statement), (b) a certificate in form satisfactory to said firm dated as of the date of delivery of the Series A Bonds and receipt of payment therefor to the effect that there is no litigation pending or, to the knowledge of the signers thereof, threatened affecting the validity of the Series A Bonds or the power of the Town to levy and collect taxes to pay them, (c) a certificate of the Town Treasurer to the effect that, to the best of his knowledge and belief, both as of the date of sale and of the date of delivery of the Series A Bonds, the Preliminary Official Statement referred to below does not contain any untrue statement of a material fact and does not omit to state a material fact necessary to make the statements made therein, in the light of the circumstances under which they were made, not misleading; and (d) a Continuing Disclosure Certificate to be dated as of the date of the Series A Bonds, substantially in the form of Appendix D.

It is anticipated that CUSIP identification numbers will be printed on the Series A Bonds, but neither the failure to print such numbers on any bond, nor any error with respect thereto shall constitute cause for a failure or refusal by the purchaser thereof to accept delivery of and pay for the Series A Bonds. All expenses in relation to the printing of CUSIP numbers on the Series A Bonds shall be paid for by the Town; provided, however that the Town assumes no responsibility for any CUSIP Service Bureau or other charge that may be imposed for the assignment of such numbers.

In order to assist bidders in complying with Rule 15c2-12(b)(5) promulgated by the Securities and Exchange Commission, the Town will undertake to provide annual reports and notices of certain significant events. A description of this undertaking is set forth in the Preliminary Official Statement.

The Series A Bonds, in definitive form, will be delivered to the purchaser at DTC, or the offices of its custodial agent, on or about December 9, 2014.

The Series A Bonds will <u>NOT</u> be designated as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended.

Additional information concerning the Town and the Series A Bonds is contained in the Preliminary Official Statement dated November 12, 2014, to which prospective bidders are directed. The Preliminary Official Statement is provided for informational purposes only and is not a part of this Notice of Sale. Such Preliminary Official Statement is deemed final by the Town as of its date for purposes of SEC Rule 15c 2-12(b)(1). Copies of the Preliminary Official Statement and a suggested form of proposal for the Series A Bonds may be obtained from David M. Eisenthal, Vice President, UniBank Fiscal Advisory Services, Inc., 49 Church Street, Whitinsville, Massachusetts 01588, telephone (508) 849-4222. Within seven (7) business days following award of the Series A Bonds in accordance herewith, 75 copies of a Final Official Statement will be furnished to the successful bidder. Additional copies may be obtained at the successful bidder's expense.

The right is reserved to reject any or all bids and to reject any bid not complying with this Notice of Sale and, so far as permitted by law, to waive any irregularity with respect to any proposal.

## TOWN OF SWAMPSCOTT Massachusetts

/s/ M. Ronald Mendes Treasurer

Dated: November 12, 2014

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#### **NOTICE OF SALE**

#### TOWN OF SWAMPSCOTT Massachusetts

### \$5,985,000\* GENERAL OBLIGATION REFUNDING BONDS OF 2014, SERIES B

The Town of Swampscott, Massachusetts, will receive sealed and electronic proposals until 11:00 A.M. (Eastern Standard Time), on

#### Thursday, November 20, 2014

at UniBank Fiscal Advisory Services, Inc., Whitinsville, Massachusetts, for the purchase of the following described Series B Bonds:

# **\$5,985,000\*** GENERAL OBLIGATION REFUNDING BONDS OF 2014, SERIES B, payable May 15 of the years and in the amounts as follows:

	Principal		Principal
<u>Year</u>	<u>Amount</u> *	<u>Year</u>	<u>Amount</u> *
2016	\$600,000	2026	\$260,000
2017	600,000	2027	265,000
2018	220,000	2028	270,000
2019	225,000	2029	280,000
2020	230,000	2030	285,000
2021	235,000	2031	290,000
2022	235,000	2032	300,000
2023	240,000	2033	310,000
2024	245,000	2034	320,000
2025	250,000	2035	325,000

The Series B Bonds will be dated as of their date of delivery. Interest from the date of the Series B Bonds will be payable on May 15, 2015 and semi-annually thereafter on each November 15 and May 15. Principal of and interest on the Series B Bonds will be paid as described below. The Series B Bonds maturing in the years 2016 through 2023, inclusive, are not subject to redemption prior to their stated dates of maturity.

The Bonds maturing on and after May 15, 2024 are subject to redemption prior to their stated dates of maturity, at the option of the Town, on and after May 15, 2023 either in whole or in part at any time, and if in part, by lot within a maturity, at par plus accrued interest to the date set for redemption.

For the Bonds maturing on and after May 15, 2024, bidders may specify that all of the principal amount of such bonds, may in lieu of having separate maturity dates, be combined to comprise Term Bonds, and shall be subject to mandatory redemption or mature at par as described above, in each of the years and in the principal amounts specified in the foregoing maturity schedule. Each mandatory redemption shall be allocated to the payment of the Term Bond having the nearest subsequent maturity date.

Term Bonds, if any, shall be subject to mandatory redemption on May 15 in the year or years immediately prior to the stated maturity of such Term Bonds, as indicated in the foregoing maturity schedule at the principal amount thereof plus accrued interest to the redemption date, without premium.

\*Preliminary, subject to change.

The Series B Bonds will be issued by means of a book-entry system with no physical distribution of the Series B Bonds made to the public. One certificate for each maturity of the Series B Bonds will be issued to The Depository Trust Company, New York, New York, (DTC), or its custodial agent, and immobilized in their custody. A book-entry system will be employed, evidencing ownership of the Series B Bonds in principal amounts of \$5,000 or integral multiples thereof, with transfers of ownership effected on the records of DTC and its participants pursuant to rules and procedures adopted by DTC and its participants. The winning bidder, as a condition to delivery of the Series B Bonds, shall be required to deposit the Series B Bonds with DTC, registered in the name of Cede & Co. Principal of and interest on the Series B Bonds will be payable to DTC or its nominee as registered owner of the Series B Bonds. Transfer of principal and interest payments to participants of DTC will be the responsibility of DTC; transfer of principal and interest payments to beneficial owners by participants of DTC will be the responsibility of such participants and other nominees of beneficial owners. Neither the Town nor the Paying Agent will be responsible or liable for maintaining, supervising or reviewing the records maintained by DTC, its participants or persons acting through such participants.

The legality of the Series B Bonds will be approved by Edwards Wildman Palmer LLP, Boston, Massachusetts, whose opinion will be furnished to the purchaser without charge.

Electronic proposals will be submitted through *i-Deal*<sup>®</sup>. If any provisions in this Notice of Sale conflict with information provided by *i-Deal*<sup>®</sup>, this Notice of Sale shall control. Further information about *i-Deal*<sup>®</sup>, including any fees charged, may be obtained from *i-Deal*<sup>®</sup> at (212) 849-5000. The Town assumes no responsibility or liability for bids submitted through *i-Deal*<sup>®</sup>. An electronic bid made in accordance with this Notice of Sale shall be deemed an irrevocable offer to purchase the Series B Bonds in accordance with the terms provided in this Notice of Sale and shall be binding upon the bidder as if made by a signed and sealed written bid delivered to the Town.

Other bids should be sealed, marked "Proposal for Series B Bonds" and addressed to <u>Mr. M. Ronald Mendes</u>, <u>Treasurer, Town of Swampscott, c/o UniBank Fiscal Advisory Services Inc., 49 Church Street</u>, <u>Whitinsville, Massachusetts 01588</u>. Proposals delivered as specified will be accepted. Blank bid forms with signature may be sent to UniBank Fiscal Advisory Services, Inc. or faxed at (508) 234-1938 prior to submitting the bids, with actual bids telephoned to (508) 849-4222, at least one half hour prior to the 11:00 A.M. (Eastern Standard Time) sale. UniBank Fiscal Advisory Services, Inc. will act as agent for the bidder in submitting the bids, but neither UniBank Fiscal Advisory Services, Inc. nor the Town is responsible for any errors with respect to bids submitted in this manner. A good faith deposit is not required.

Bidders shall state the rate or rates of interest per annum which the Series B Bonds are to bear in a multiple of 1/8th or 1/20th of 1% but shall not state (a) more than one interest rate for any Series B Bonds having a like maturity, and (b) any interest rate which exceeds the interest rate stated for any other Series B Bonds by more than 3%. No bid of less than par and accrued interest to date of delivery will be considered.

As between proposals which comply with this Notice of Sale, the award will be to the bidder who offers to purchase all the Series B Bonds at the lowest net effective interest rate to the Town. Such interest rate shall be determined on a true interest cost (TIC) basis, which shall mean that rate which, as of December 9, 2014, discounts semi-annually all future payments on account of principal and interest to the price bid, not including interest accrued to the date of delivery, which accrued interest shall be paid by the successful bidder. The award of the Series B Bonds to the winning bidder will not be effective until the bid has been approved by the Treasurer and the Board of Selectmen of the Town.

On or prior to the date of delivery of the Series B Bonds, the successful bidder shall furnish to the Town a certificate acceptable to Bond Counsel generally to the effect that (i) as of November 20, 2014 (the "Sale Date"), the Purchaser had offered or reasonably expected to offer all of the Series B Bonds to the general public (excluding bond houses, brokers, or similar persons acting in the capacity of underwriters or wholesalers) in a bona fide public offering at the prices set forth in such certificate, plus accrued interest, if any, (ii) such prices represent fair market prices of the Series B Bonds as of the Sale Date, and (iii) as of the date of such certificate, all of the Series B Bonds have been offered to the general public in a bona fide offering at the prices set forth in such certificate, and (iii) as of the date of such certificate, all of the Series B Bonds have been offered to the general public in a bona fide offering at the prices set forth in such certificate, and at least 10% of each maturity of the Bonds actually has been sold to the general public at such prices. To the extent the certifications described in the preceding sentence are not factually accurate with respect to the reoffering of the Series B Bonds, Bond Counsel should be consulted by the bidder as to alternative certifications that will be suitable to establish the "issue price" of the Bonds for federal tax law purposes. If a municipal bond insurance policy or similar credit enhancement is obtained with respect to the Series B Bonds policy or similar credit enhancement is obtained with respect to the series B Bonds policy or similar credit enhancement is obtained with respect to the Series B Bonds policy or similar credit enhancement is obtained with respect to the Series B Bonds policy or similar credit enhancement is obtained with respect to the Series B Bonds policy or similar credit enhancement is obtained with respect to the Series B Bonds policy or similar credit enhancement is obtained with respect to the Series B Bonds

Immediately following the opening of bids, the Town, acting through its financial advisor, will contact the apparent successful bidder by telephone to obtain the initial reoffering prices of each maturity of the Series B Bonds, the premium to be paid on account of bond insurance, if any, and other information relevant to the sale of the Series B Bonds. The apparent successful bidder shall then immediately deliver to the Town written confirmation by facsimile transmission as to such reoffering prices and bond insurance premium, if any. Upon being supplied with such initial reoffering prices and bond insurance premiums, if any, the Town will determine the amount of Series B Bonds that it may issue under the Internal Revenue Code. The Town will also determine the need to otherwise re-allocate the principal maturities of the Series B Bonds. The Town will bidder as soon as possible, but no later than 5:00 p.m., (Eastern Time), on the date of the sale of the amount, if any, of any changes in either the aggregate principal amount (which changes will be allocated among several maturities of the Series B Bonds in a manner to be specified by the Town) or individual maturities (assuming no changes in the aggregate principal amount of the Series B Bonds).

Within the limits set forth herein, the Town reserves the right to adjust the aggregate principal amount of the Series B Bonds, and to adjust the principal amount of individual maturities of the Series B Bonds, even if the aggregate principal amount is unchanged. Any adjustment in either the aggregate principal amount or the individual maturities of the Series B Bonds will be in an amount of \$5,000 or an integral multiple thereof and will be made only as necessary to effect the refunding in accordance with the Town's objectives. Those objectives include maintaining a level annual stream of debt service savings while avoiding an over issuance of the Series B Bonds. The redemption price of the Series B Refunded Bonds, and Series B Bond issuance costs is approximately \$6,020,000. Underwriters should be advised that a bid for the Series B Bonds that is significantly different from this amount will likely result in a corresponding change in the par amount of the Series B Bonds.

The dollar amount bid by the successful bidder will be adjusted to reflect any adjustment in the aggregate principal amount of the Series B Bonds to be issued. The adjusted bid price will reflect changes in the dollar amount of the underwriter's discount and original issue discount/premium, if any, but will not change the perbond underwriter's discount as calculated from the bid and reoffering prices required to be delivered to the Town as stated herein. The successful bidder may not withdraw its bid or change the interest rates bid or initial reoffering prices as a result of any changes made to the principal amounts within these limits.

The Town has not contracted for the issuance of any policy of municipal bond insurance for the Series B Bonds. If the Series B Bonds qualify for issuance of any such policy or commitment therefor, any purchase of such insurance or commitment shall be at the sole option and expense of the bidder. Proposals shall not be conditioned upon the issuance of any such policy or commitment. Any failure of the Series B Bonds to be so insured or of any such policy or commitment to be issued shall not in any way relieve the purchaser of his

contractual obligations arising from the acceptance of a proposal for the purchase of the Series B Bonds. Should the successful bidder purchase municipal bond insurance, all expenses associated with such policy or commitment will be borne by the successful bidder, except for the fee paid to Moody's Investors Service for the rating of the Series B Bonds. Any such fee paid to Moody's Investors Service would be borne by the Town.

It shall be a condition to the obligation of the successful bidder to accept delivery of and pay for the Series B Bonds that the bidder shall be furnished, without cost, with (a) the approving opinion of the firm of Edwards Wildman Palmer LLP of Boston, Massachusetts, substantially in the form of Appendix C of the Preliminary Official Statement dated November 12, 2014 included herein, (see "Tax Exemption" and Appendix C in the Preliminary Official Statement), (b) a certificate in form satisfactory to said firm dated as of the date of delivery of the Series B Bonds and receipt of payment therefor to the effect that there is no litigation pending or, to the knowledge of the signers thereof, threatened affecting the validity of the Series B Bonds or the power of the Town to levy and collect taxes to pay them, (c) a certificate of the Town Treasurer to the effect that, to the best of his knowledge and belief, both as of the date of sale and of the date of delivery of the Series B Bonds, the Preliminary Official Statement referred to below does not contain any untrue statement of a material fact and does not omit to state a material fact necessary to make the statements made therein, in the light of the circumstances under which they were made, not misleading; and (d) a Continuing Disclosure Certificate to be dated as of the date of the Bonds and incorporated by reference in the Series B Bonds, substantially in the form of Appendix D.

It is anticipated that CUSIP identification numbers will be printed on the Series B Bonds, but neither the failure to print such numbers on any bond, nor any error with respect thereto shall constitute cause for a failure or refusal by the purchaser thereof to accept delivery of and pay for the Series B Bonds. All expenses in relation to the printing of CUSIP numbers on the Bonds shall be paid for by the Town; provided, however that the Town assumes no responsibility for any CUSIP Service Bureau or other charge that may be imposed for the assignment of such numbers.

In order to assist bidders in complying with Rule 15c2-12(b)(5) promulgated by the Securities and Exchange Commission, the Town will undertake to provide annual reports and notices of certain significant events. A description of this undertaking is set forth in the Preliminary Official Statement.

The Series B Bonds, in definitive form, will be delivered to the purchaser at DTC, or the offices of its custodial agent, on or about December 9, 2014.

The Series B Bonds will <u>NOT</u> be designated as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended.

Additional information concerning the Town and the Series B Bonds is contained in the Preliminary Official Statement dated November 12, 2014, to which prospective bidders are directed. The Preliminary Official Statement is provided for informational purposes only and is not a part of this Notice of Sale. Such Preliminary Official Statement is deemed final by the Town as of its date for purposes of SEC Rule 15c 2-12(b)(1). Copies of the Preliminary Official Statement and a suggested form of proposal for the Bonds may be obtained from David M. Eisenthal, Vice President, UniBank Fiscal Advisory Services, Inc., 49 Church Street, Whitinsville, Massachusetts 01588, telephone (508) 849-4222. Within seven (7) business days following award of the Bonds in accordance herewith, 75 copies of a Final Official Statement will be furnished to the successful bidder. Additional copies may be obtained at the successful bidder's expense.

The right is reserved to reject any or all bids and to reject any bid not complying with this Notice of Sale and, so far as permitted by law, to waive any irregularity with respect to any proposal.

## TOWN OF SWAMPSCOTT Massachusetts

/s/ M. Ronald Mendes Treasurer

Dated: November 12, 2014

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### **OFFICIAL STATEMENT**

#### TOWN OF SWAMPSCOTT MASSACHUSETTS

## \$9,008,858\* GENERAL OBLIGATION MUNICIPAL PURPOSE LOAN OF 2014 BONDS, SERIES A

#### \$5,985,000\*

#### GENERAL OBLIGATION REFUNDING BONDS OF 2014, SERIES B

#### **INTRODUCTION**

This Official Statement is provided for the purpose of presenting certain information relating to the Town of Swampscott, Massachusetts (the "Town") in connection with the sale of \$9,008,858\* General Obligation Municipal Purpose Loan of 2014 Bonds, Series A (the "Series A Bonds"), and \$5,985,000\* General Obligation Refunding Bonds of 2014, Series B (the "Series B Bonds," collectively the Series A Bonds and the Series B Bonds shall be known as the "Bonds") dated as of their date of delivery by the Town.

The Bonds are being offered for sale at public bidding and a Notice of Sale dated November 12, 2014, has been furnished to prospective bidders. Reference is hereby made to the Notice of Sale for the terms and conditions of bidding.

The Bonds will be general obligations of the Town for which its full faith and credit are pledged. They are not guaranteed by The Commonwealth of Massachusetts (the "Commonwealth") or any other entity. The security for the Bonds is more fully described under the caption <u>Security and Remedies</u>. See also the caption <u>Opinion of Bond Counsel</u>.

Questions regarding information contained in this Official Statement or other matters should be directed to M. Ronald Mendes, Town Treasurer (781) 596-9553, David M. Eisenthal, Vice President, UniBank Fiscal Advisory Services, Inc. (508) 849-4222, or Richard A. Manley, Jr., Edwards Wildman Palmer LLP (617) 239-0384.

The information contained herein has been obtained from the sources indicated or from the Town.

<sup>\*</sup>Preliminary, subject to change.

## PART I

#### THE BONDS

#### **DESCRIPTION OF THE BONDS**

The Bonds will be dated as of their date of delivery (December 9, 2014).

The Series A Bonds will mature on January 15 of the years and in the principal amounts as follows:

Due	Principal	Due	Principal
<u>January 15</u>	<u>Amount</u> *	<u>January 15</u>	<u>Amount</u> *
2016	\$1,033,858	2026	\$310,000
2017	1,050,000	2027	320,000
2018	485,000	2028	325,000
2019	490,000	2029	335,000
2020	420,000	2030	345,000
2021	425,000	2031	350,000
2022	430,000	2032	360,000
2023	435,000	2033	370,000
2024	440,000	2034	385,000
2025	305,000	2035	395,000

\*Preliminary, subject to change.

The Series B Bonds will mature on May 15 of the years and in the principal amounts as follows:

Due	Principal	Due	Principal
<u>May 15</u>	<u>Amount</u> *	<u>May 15</u>	<u>Amount</u> *
2016	\$600,000	2026	\$260,000
2017	600,000	2027	265,000
2018	220,000	2028	270,000
2019	225,000	2029	280,000
2020	230,000	2030	285,000
2021	235,000	2031	290,000
2022	235,000	2032	300,000
2023	240,000	2033	310,000
2024	245,000	2034	320,000
2025	250,000	2035	325,000

\*Preliminary, subject to change.

The Bonds will bear interest at the rate or rates per annum specified by the successful bidder(s).

Principal and semi-annual interest will be paid by U.S. Bank National Association, Boston, Massachusetts, or its successor, acting as paying agent (the "Paying Agent"). Interest from the date of the Series A Bonds will be payable on July 15, 2015 and semi-annually thereafter on each January 15 and July 15. Interest from the date of the Series B Bonds will be payable on May 15, 2015 and semi-annually thereafter on each January 15 and July 15. Interest from the date of the Series B Bonds will be payable on May 15, 2015 and semi-annually thereafter on each November 15 and May 15. So long as The Depository Trust Company ("DTC"), New York, New York, or its nominee, Cede & Co., is the Bondowner, such payments of principal and interest on each series of the Bonds will be made directly to such Bondowner. Disbursement of such payments to the DTC Participants is the responsibility of

DTC and disbursement of such payments to the Beneficial Owners is the responsibility of the DTC Participants and Indirect Participants, as more fully described herein.

The Bonds are issuable only in fully registered form without coupons, and, when issued, will be registered in the name of Cede & Co., as Bondowner and nominee for DTC. DTC will act as securities depository for the each series of the Bonds. Purchases of each series of the Bonds will be made in book-entry form, in the denomination of \$5,000 or any integral multiple thereof except for one denomination of \$3,858 of the Series A Bonds maturing in 2016. Purchasers will not receive certificates representing their interests in Bonds purchased. So long as Cede & Co. is the Bondowner, as nominee of DTC, references herein to the Bondowners or registered owner shall mean Cede & Co., as aforesaid, and shall not mean the Beneficial Owners (as defined herein) of the Bonds. (See <u>Book-Entry Transfer System</u> herein.)

## **Record Date**

The record date for each payment of interest for the Bonds is the last business day of the month preceding the interest payment date, provided that, under certain circumstances, the Paying Agent may establish a special record date. The special record date may not be more than twenty (20) days before the date set for payment. The Paying Agent will mail notice of a special record date to the bondholders at least ten (10) days before the special record date.

### **Book-Entry Transfer System**

The Depository Trust Company ("DTC"), New York, NY, will act as securities depository for each series of the Bonds. The Bonds will be issued in fully-registered form registered in the name of Cede & Co. (DTC's partnership nominee) or such other name as may be requested by an authorized representative of DTC. One-fully registered certificate will be issued for each maturity of each series of the Bonds, each in the aggregate principal amount of such maturity, and each such certificate will be deposited with DTC.

DTC, the world's largest securities depository, is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 3.5 million issues of U.S. and non-U.S. equity issues, corporate and municipal debt issues, and money market instruments (from over 100 countries) that DTC's participants ("Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities, through electronic computerized book-entry transfers and pledges between Direct Participants' accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). DTC has a Standard & Poor's rating of AA+. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at www.dtcc.com and www.dtc.org.

Purchases of securities deposited with DTC must be made by or through Direct Participants, which will receive a credit for such securities on DTC's records. The ownership interest of each actual purchaser of each security deposited with DTC ("Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in securities deposited with DTC are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in securities deposited with DTC, except in the event that use of the book-entry system for such securities is discontinued.

To facilitate subsequent transfers, all securities deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of securities with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the securities deposited with it; DTC's records reflect only the identity of the Direct Participants to whose accounts such securities are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

Redemption notices shall be sent to DTC. If less than all of a maturity is being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such maturity to be redeemed.

Neither DTC nor Cede & Co. (nor such other DTC nominee) will consent or vote with respect to securities deposited with it unless authorized by a Direct Participant in accordance with DTC's MMI Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to the issuer of such securities or its paying agent as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts the securities are credited on the record date (identified in a listing attached to the Omnibus Proxy).

Principal and interest payments on securities deposited with DTC will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the issuer of such securities or its paying agent, on the payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC (nor its nominee), the issuer of such securities or its paying agent, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of principal and interest to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of the issuer of such securities or its paying agent, by the responsibility of the issuer of such securities or its paying agent, by an authorized representative of DTC) is the responsibility of the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.

DTC may discontinue providing its services as depository with respect to securities held by it at any time by giving reasonable notice to the issuer of such securities or its paying agent. Under such circumstances, in the event that a successor depository is not obtained, physical certificates are required to be printed and delivered to Beneficial Owners.

The Town may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, physical certificates will be printed and delivered to Beneficial Owners.

The information in this section concerning DTC and DTC's book-entry system has been obtained from sources that the Town believes to be reliable, but the Town takes no responsibility for the accuracy thereof.

## **DTC Practices**

The Town can make no assurances that DTC, Direct Participants, Indirect Participants or other nominees of the Beneficial Owners of the Bonds will act in a manner described in this Official Statement. DTC is required to act according to rules and procedures established by DTC and its participants which are on file with the Securities and Exchange Commission.

## **AUTHORIZATION AND USE OF PROCEEDS**

\$1,603,838 par amount of the Series A Bonds is issued for the following purposes, authorized by votes of the Town on May 7, 2013 and November 18, 2013, respectively:

<u>Purpose</u>	Par <u>Amount</u>	Statute
Paving (5/7/13)	\$ 150,000	Chapter 44, Section 7(6)
Drainage (11/18/13)	820,000	Chapter 44, Section 7(1)
Technology Upgrades (5/7/13)	105,000	Chapter 44, Section 7(28)
Fisherman's Beach Improvements (5/7/13)	90,000	Chapter 44, Section 7(9)
Fire Department Asbestos Abatement (5/7/13)	86,380	Chapter 44, Section 7(31)
Odor Mitigation (5/7/13)	77,478	Chapter 44, Section 7(35)
Cassidy Park Seawall (5/7/13)	75,000	Chapter 44, Section 7(7)
Public Building Maintenance (5/7/13)	75,000	Chapter 44, Section 7(3A)
Technology Upgrades (5/7/13)	50,000	Chapter 44, Section 7(28)
Open Space (5/7/13)	50,000	Chapter 44, Section 7(25)
Street Signage (5/7/13)	 25,000	Chapter 44, Section 7(1)
Total	\$ 1,603,858	

The Town currently has a like amount of bond anticipation notes outstanding and maturing on December 22, 2014. These notes will be permanently retired with proceeds of the Series A Bonds.

\$7,405,000\* par amount of the Series A Bonds (the "Series A Refunding Bonds") are authorized under Chapter 44, Section 21A, of the Massachusetts General Laws, as amended, and a vote of the Board of Selectmen expected to be taken on December 2, 2014 for the purpose of refunding on a current basis the Town's \$14,710,000 General Obligation Bonds dated January 15, 2007 and maturing January 15 in the years 2016 through 2027, inclusive (the "Series A Refunded Bonds"), in the aggregate principal amount of \$7,385,000 and to pay costs of issuance thereon and further described as follows:

Par		Coupon	
<u>Amount</u>	<u>Maturity</u>	Rate	<b>CUSIP</b>
\$ 775,000	January 15, 2016	4.00 %	869648 PM1
\$ 775,000	January 15, 2017	4.00	869648 PN9
\$ 575,000	January 15, 2018	4.00	869648 PP4
\$ 575,000	January 15, 2019	4.00	869648 PQ2
\$ 575,000	January 15, 2020	4.00	869648 PR0
\$ 575,000	January 15, 2021	4.00	869648 PS8
\$ 575,000	January 15, 2022	4.00	869648 PT6
\$ 575,000	January 15, 2023	4.00	869648 PU3
\$ 600,000	January 15, 2024	4.00	869648 PV1
\$ 600,000	January 15, 2025	4.00	869648 PW9
\$ 600,000	January 15, 2026	4.125	869648 PX7
<u>\$ 585,000</u>	January 15, 2027	4.125	869648 PY5
<u>\$7,385,000</u>			

\$7,001,400 par amount of the Series A Refunded Bonds was issued for high school construction, the debt service for which was excluded from the limits of Proposition  $2\frac{1}{2}$ . Thus, the debt service on \$7,020,000\* par amount of the Series A Refunding Bonds is excluded from the limits of Proposition  $2\frac{1}{2}$ . The Series A Refunded Bonds are to be redeemed on February 1, 2015 at par plus accrued interest to the date of redemption. In addition, the Town is extending the amortization on this portion of the Series A Refunding Bonds based on their maximum final maturity date under current Massachusetts law, which is October 20, 2035, in order to stabilize the tax rate impact of debt service that is excluded from Proposition  $2\frac{1}{2}$ .

The Series B Bonds are authorized under Chapter 44, Section 21A, of the Massachusetts General Laws, as amended, and a vote of the Board of Selectmen expected to be taken on December 2, 2014 for the purpose of refunding on a current basis the Town's \$10,363,000 General Obligation Bonds dated October 15, 2006 maturing May 15 in the years 2016 through 2026, inclusive (the "Series B Refunded Bonds"), in the aggregate principal amount of \$3,270,000 and to pay costs of issuance thereon and further described as follows:

Par		Coupon	
<u>Amount</u>	<u>Maturity</u>	Rate	<b>CUSIP</b>
\$ 545,000	May 15, 2016	3.625%	869648 NQ4
\$ 545,000	May 15, 2017	4.00	869648 NR2
\$ 545,000	May 15, 2018	4.75	869648 NS0
\$ 545,000	May 15, 2019	4.00	869648 NT8
\$ 545,000	May 15, 2020	4.00	869648 NU5
\$ 545,000	May 15, 2021	4.00	869648 NV3
\$ 545,000	May 15, 2022	4.00	869648 NW1
\$ 545,000	May 15, 2023	4.00	869648 NX9
\$ 545,000	May 15, 2024	4.00	869648 NY7
\$ 545,000	May 15, 2025	4.00	869648 NZ4
<u>\$ 545,000</u>	May 15, 2026	4.00	869648 PA7
<u>\$3,270,000</u>			

\*Preliminary, subject to change.

The Series B Refunded Bonds were issued for high school construction, the debt service for which was excluded from the limits of Proposition 2½. Thus, the debt service on the Series B Bonds is excluded from the limits of Proposition 2½. The Series B Refunded Bonds are to be redeemed on February 1, 2015 at par plus accrued interest to the date of redemption. In addition, the Town is extending the amortization on the Series B Bonds based on their maximum final maturity date under current Massachusetts law, which is October 20, 2035, in order to stabilize the tax rate impact of debt service that is excluded from Proposition 2½.

### SOURCES AND USES OF FUNDS

The following information summarizes the sources and uses of funds of the Bonds, excluding accrued interest:

Uses		
\$ Redemption Price –		
Refunded Bonds	\$	13,938,194.73
Retirement of BANs		1,603,858.00
Issuance Costs and		
Underwriters Discount		
Other		
\$ Total Uses	\$	
\$ \$	\$ Redemption Price – Refunded Bonds Retirement of BANs Issuance Costs and Underwriters Discount Other	<ul> <li>Redemption Price –</li> <li>Refunded Bonds</li> <li>Retirement of BANs</li> <li>Issuance Costs and</li> <li>Underwriters Discount</li> <li>Other</li> </ul>

## **OPTIONAL REDEMPTION – SERIES A BONDS**

Series A Bonds maturing in the years 2016 through 2023, inclusive, are not subject to redemption prior to their stated dates of maturity.

Series A Bonds maturing on and after January 15, 2024 are subject to redemption prior to maturity, at the option of the Town, on and after January 15, 2023, either in whole or in part at any time, and if in part, by lot within a maturity, at par plus accrued interest to the date set for redemption.

## **OPTIONAL REDEMPTION – SERIES B BONDS**

Series B Bonds maturing in the years 2016 through 2023, inclusive, are not subject to redemption prior to their stated dates of maturity.

Series B Bonds maturing on and after May 15, 2024 are subject to redemption prior to maturity, at the option of the Town, on and after May 15, 2023, either in whole or in part at any time, and if in part, by lot within a maturity, at par plus accrued interest to the date set for redemption.

## MANDATORY REDEMPTION

Term Bonds, if any are specified by the successful bidder, will be subject to mandatory redemption on January 15 in the case of the Series A bonds and May 15 in the case of the Series B Bonds in each year or years immediately prior to the stated maturity of such Term Bonds (the particular Bonds of such maturity to be redeemed to be selected by lot) as indicated on the cover page of the Preliminary Official Statement at the principal amount thereof plus accrued interest to the redemption date.

## **NOTICE OF REDEMPTION**

So long as DTC is the registered owner of the Bonds, notice of any redemption of Bonds, prior to their maturities, specifying the Bonds (or portions thereof) to be redeemed shall be mailed to DTC not more than 60 days nor less than 30 days prior to the redemption date. Any failure on the part of DTC to notify the DTC Participants of the redemption or failure on the part of the DTC Participants or of a nominee of a Beneficial Owner (having received notice from a DTC Participant or otherwise) to notify the Beneficial Owner shall not affect the validity of the redemption. If moneys for the redemption are held by the Paying Agent on the redemption date and if notice of the redemption shall have been duly mailed, then from and after the redemption date interest on the Bonds (or portions thereof) called for redemption shall cease to accrue.

## SECURITY AND REMEDIES

**Full Faith and Credit.** General obligation bonds and notes of a Massachusetts city or town constitute a pledge of its full faith and credit. Payment is not limited to a particular fund or revenue source. Except for "qualified bonds" as described above (see "Serial Bonds and Notes" under "TYPES OF OBLIGATIONS" herein) and setoffs of state distributions as described below (see "State Distributions" herein), no provision is made by the Massachusetts statutes for priorities among bonds and notes and other general obligations, although the use of certain moneys may be restricted.

**Tax Levy.** The Massachusetts statutes direct the municipal assessors to include annually in the tax levy for the next fiscal year "all debt and interest charges matured and maturing during the next fiscal year and not otherwise provided for and all amounts necessary to satisfy final judgments". Specific provision is also made for including in the next tax levy payments of rebate amounts not otherwise provided for and payment of notes in anticipation of federal or state aid, if the aid is no longer forthcoming.

The total amount of a tax levy is limited by statute. However, the voters in each municipality may vote to exclude from the limitation any amounts required to pay debt service on indebtedness incurred before November 4, 1980. Local voters may also vote to exempt specific subsequent bond issues from the limitation. (See "Tax Limitations" Under "PROPERTY TAX" herein.) In addition, obligations incurred before November 4, 1980 may be constitutionally entitled to payment from taxes in excess of the statutory limit. The Town has voted to exclude the debt service on \$24,770,110 par amount of currently outstanding bonds, which includes \$7,001,400 par amount of the Series A Refunded Bonds and all of the Series B Refunded Bonds, from the limitations of Proposition 2 ½, subject to the provisions of Chapter 44, Section 20, of the General Laws.

Except for taxes on the increased value of certain property in designated development districts which may be pledged for the payment of debt service on bonds issued to finance economic development projects within such districts, no provision is made for a lien on any portion of the tax levy to secure particular bonds or notes or bonds and notes generally (or judgments on bonds or notes) in priority to other claims. Provision is made, however, for borrowing to pay judgments, subject to the General Debt Limit. (See "DEBT LIMITS" herein.) Subject to the approval of the State Director of Accounts for judgments above \$10,000, judgments may also be paid from available funds without appropriation and included in the next tax levy unless other provision is made.

**Court Proceedings.** Massachusetts cities and towns are subject to suit on their general obligation bonds and notes and courts of competent jurisdiction have power in appropriate proceedings to order payment of a judgment on the bonds or notes from lawfully available funds or, if necessary, to order the city or town to take lawful action to obtain the required money, including the raising of it in the next annual tax levy, within the limits prescribed by law. (See "Tax Limitations" under "PROPERTY TAX" herein.) In exercising their discretion as to whether to enter such an order, the courts could take into account all relevant factors including the current operating needs of the city or town and the availability and adequacy of other remedies. The Massachusetts Supreme Judicial Court has stated in the past that a judgment against a municipality can be enforced by the taking and sale of the property

of any inhabitant. However, there has been no judicial determination as to whether this remedy is constitutional under current due process and equal protection standards.

Restricted Funds. Massachusetts statutes also provide that certain water, gas and electric, community antenna television system, telecommunications, sewer, parking meter and passenger ferry fee receipts may be used only for water, gas and electric, community antenna television system, telecommunications, community preservation and affordable housing, sewer, parking, mitigation of ferry service impacts, community preservation and affordable housing purposes, respectively; accordingly, moneys derived from these sources may be unavailable to pay general obligation bonds and notes issued for other purposes. A city or town that accepts certain other statutory provisions may establish an enterprise fund for a utility, health care, solid waste, recreational or transportation facility and for police or fire services; under those provisions any surplus in the fund is restricted to use for capital expenditures or reduction of user charges. In addition, subject to certain limits, a city or town may annually authorize the establishment of one or more revolving funds in connection with use of certain revenues for programs that produce those revenues; interest earned on a revolving fund is treated as general fund revenue. A city or town may also establish an energy revolving loan fund to provide loans to owners of privately-held property in the city or town for energy conservation and renewable energy projects, and may borrow to establish such a fund. The loan repayments and interest earned of the investment of amounts in the fund shall be credited to the fund. Also, the annual allowance for depreciation of a gas and electric plant or a community antenna television and telecommunications system is restricted to use for plant or system renewals and improvements, for nuclear decommissioning costs, and costs of contractual commitments, or, with the approval of the State Department of Telecommunications and Energy, to pay debt incurred for plant or system reconstruction or renewals. Revenue bonds and notes issued in anticipation of them may be secured by a prior lien on specific revenues. Receipts from industrial users in connection with industrial revenue financings are also not available for general municipal purposes.

**State Distributions.** State grants and distributions may in some circumstances be unavailable to pay general obligation bonds and notes of a city or town in that the State Treasurer is empowered to deduct from such grants and distributions the amount of any debt service paid on "qualified bonds" (See "Serial Bonds and Notes" under "TYPES OF OBLIGATIONS" herein) and any other sums due and payable by the city or town to the Commonwealth or certain other public entities, including any unpaid assessments for costs of any public transportation authority (such as the Massachusetts Bay Transportation Authority or a regional transit authority) of which it is a member, for costs of the Massachusetts Water Resources Authority if the city or town is within the territory served by the Authority, or for charges necessary to meet obligations under the Commonwealth's Water Pollution Abatement or Drinking Water Revolving Loan Programs, including such charges imposed by another local governmental unit that provides wastewater collection or treatment services or drinking water services to the city or town.

If a city or town is (or is likely to be) unable to pay principal or interest on its bonds or notes when due, it is required to notify the State Commissioner of Revenue. The Commissioner shall in turn, after verifying the inability, certify the inability to the State Treasurer. The State Treasurer shall pay the due or overdue amount to the paying agent for the bonds or notes, in trust, within three days after the certification or one business day prior to the due date (whichever is later). This payment is limited, however, to the estimated amount otherwise distributable by the Commonwealth to the city or town during the remainder of the fiscal year (after the deductions mentioned in the foregoing paragraph). If for any reason any portion of the certified sum has not been paid at the end of the fiscal year, the State Treasurer shall pay it as soon as practicable in the next fiscal year to the extent of the estimated distributions for that fiscal year. The sums so paid shall be charged (with interest and administrative costs) against the distributions to the city or town.

The foregoing does not constitute a pledge of the faith and credit of the Commonwealth. The Commonwealth has not agreed to maintain existing levels of state distributions, and the direction to use estimated distributions to pay debt service may be subject to repeal by future legislation. Moreover, adoption of the annual appropriation act has

sometimes been delayed beyond the beginning of the fiscal year and estimated distributions which are subject to appropriation may be unavailable to pay local debt service until they are appropriated.

**Bankruptcy.** Enforcement of a claim for payment of principal or interest on general obligation bonds or notes would be subject to the applicable provisions of Federal bankruptcy laws and to the provisions of other statutes, if any, hereafter enacted by the Congress or the State legislature extending the time for payment or imposing other constraints upon enforcement insofar as the same may be constitutionally applied. Massachusetts municipalities are not currently authorized by the Massachusetts General Laws to file a petition for bankruptcy under Federal Bankruptcy laws. In cases involving significant financial difficulties faced by a single city, town, or regional school district, the Commonwealth has enacted special legislation to permit the appointment of a fiscal overseer, finance control board or, in the most extreme cases, a state receiver. In a limited number of these situations, such special legislation has also authorized the filing of federal bankruptcy proceedings, with the prior approval of the Commonwealth. In each case where such authority was granted, it expired at the termination of the Commonwealth's oversight of the financially distressed city, town, or regional school district. To date, no such filings have been approved or made.

## **OPINION OF BOND COUNSEL**

A copy of the legal opinion of the firm of Edwards Wildman Palmer LLP, of Boston, Massachusetts (see Appendix C), will be furnished to the successful bidder of each Series of the Bonds. The opinion will be dated and given on and will speak only as of the date of original delivery of each Series of the Bonds to the successful bidder.

The scope of engagement of Bond Counsel does not extend to passing upon or assuming responsibility for the accuracy or adequacy of any statements made in this Official Statement other than matters expressly set forth as their opinion and they make no representation that they have independently verified the same.

## TAX EXEMPTION

In the opinion of Edwards Wildman Palmer LLP, Bond Counsel to the Town ("Bond Counsel"), based upon an analysis of existing laws, regulations, rulings, and court decisions, and assuming, among other matters, compliance with certain covenants, interest on the Bonds is excluded from gross income for federal income tax purposes under Section 103 of the Internal Revenue Code of 1986 (the "Code"). Bond Counsel is of the further opinion that interest on the Bonds is not a specific preference item for purposes of the federal individual or corporate alternative minimum taxes, although Bond Counsel observes that such interest is included in adjusted current earnings when calculating corporate alternative minimum taxable income. Bond Counsel expresses no opinion regarding any other federal tax consequences arising with respect to the ownership or disposition of, or the accrual or receipt of interest on the Bonds. The Bonds will <u>NOT</u> be designated as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Code.

The Code imposes various requirements relating to the exclusion from gross income for federal income tax purposes of interest on obligations such as the Bonds. Failure to comply with these requirements may result in interest on the Bonds being included in gross income for federal income tax purposes, possibly from the date of original issuance of the Bonds. The Town has covenanted to comply with such requirements to ensure that interest on the Bonds will not be included in federal gross income. The opinion of Bond Counsel assumes compliance with these requirements.

Bond Counsel is also of the opinion that, under existing law, interest on the Bonds is exempt from Massachusetts personal income taxes, and the Bonds are exempt from Massachusetts personal property taxes. Bond Counsel has not opined as to other Massachusetts tax consequences arising with respect to the Bonds.

Prospective Bondholders should be aware, however, that the Bonds are included in the measure of Massachusetts estate and inheritance taxes, and the Bonds and the interest thereon are included in the measure of certain Massachusetts corporate excise and franchise taxes. Bond Counsel has not opined as to the taxability of the Bonds or the income therefrom under the laws of any state other than Massachusetts. A complete copy of the proposed form of opinion of Bond Counsel is set forth in Appendix C hereto.

To the extent the issue price of any maturity of the Bonds is less than the amount to be paid at maturity of such Bonds (excluding amounts stated to be interest and payable at least annually over the term of such Bonds), the difference constitutes "original issue discount," the accrual of which, to the extent properly allocable to each owner thereof, is treated as interest on the Bonds which is excluded from gross income for federal income tax purposes and is exempt from Massachusetts personal income taxes. For this purpose, the issue price of a particular maturity of the Bonds is the first price at which a substantial amount of such maturity of the Bonds is sold to the public (excluding bond houses, brokers, or similar persons or organizations acting in the capacity of underwriters, placement agents or wholesalers). The original issue discount with respect to any maturity of the Bonds accrues daily over the term to maturity of such Bonds on the basis of a constant interest rate compounded semi-annually (with straight-line interpolations between compounding dates). The accruing original issue discount is added to the adjusted basis of such Bonds to determine taxable gain or loss upon disposition (including sale, redemption, or payment on maturity) of such Bonds. Bondholders should consult their own tax advisors with respect to the tax consequences of ownership of Bonds with original issue discount, including the treatment of purchasers who do not purchase such Bonds in the original offering to the public at the first price at which a substantial amount of such Bonds is sold to the public.

Bonds purchased, whether at original issuance or otherwise, for an amount greater than the stated principal amount to be paid at maturity of such Bonds, or, in some cases, at the earlier redemption date of such Bonds ("Premium Bonds"), will be treated as having amortizable bond premium for federal income tax purposes and Massachusetts personal income tax purposes. No deduction is allowable for the amortizable bond premium in the case of obligations, such as the Premium Bonds, the interest on which is excluded from gross income for federal income tax purposes. However, a Bondholder's basis in a Premium Bond will be reduced by the amount of amortizable bond premium properly allocable to such Bondholder. Holders of Premium Bonds should consult their own tax advisors with respect to the proper treatment of amortizable bond premium in their particular circumstances.

Bond Counsel has not undertaken to determine (or to inform any person) whether any actions taken (or not taken) or events occurring (or not occurring) after the date of issuance of the Bonds may adversely affect the value of, or the tax status of interest on, the Bonds.

Prospective Bondholders should be aware that from time to time, legislation is or may be proposed which, if enacted into law, could result in interest on the Bonds being subject directly or indirectly to federal income taxation, or otherwise prevent Bondholders from realizing the full benefit provided under current federal tax law of the exclusion of interest on the Bonds from gross income. To date, no such legislation has been enacted into law. However, it is not possible to predict whether any such legislation will be enacted into law. Further, no assurance can be given that any pending or future legislation, including amendments to the Code, if enacted into law, or any proposed legislation, including amendments to the Code, or any future judicial, regulatory or administrative interpretation or development with respect to existing law, will not adversely affect the market value and marketability of, or the tax status of interest on, the Bonds. Prospective Bondholders are urged to consult their own tax advisors with respect to any such legislation, interpretation, or development.

Although Bond Counsel is of the opinion that interest on the Bonds is excluded from gross income for federal income tax purposes and is exempt from Massachusetts personal income taxes, the ownership or disposition of, or the accrual or receipt of interest on, the Bonds may otherwise affect the federal or state tax liability of a Bondholder. Among other possible consequences of ownership or disposition of, or the accrual or receipt of

interest on, the Bonds, the Code requires recipients of certain social security and certain railroad retirement benefits to take into account receipts or accruals of interest on the Bonds in determining the portion of such benefits that are included in gross income. The nature and extent of all such other tax consequences will depend upon the particular tax status of the Bondholder or the Bondholder's other items of income or deduction. Except as indicated in the following paragraph, Bond Counsel expresses no opinion regarding any such other tax consequences, and Bondholders should consult with their own tax advisors with respect to such consequences.

## **RATING**

Application has been made to Moody's Investors Service for a rating on the Bonds. Such rating, if obtained, will reflect only the agency's view and will be subject to revision or withdrawal which could affect the market price of the Bonds.

## **CONTINUING DISCLOSURE**

In order to assist the Underwriters in complying with Rule 15c2-12(b)(5) promulgated by the Securities and Exchange Commission (the "Rule"), the Town will covenant for the benefit of owners of the Bonds to provide certain financial information and operating data relating to the Town by not later than 270 days after the end of each fiscal year (the "Annual Report"), and to provide notices of the occurrence of certain enumerated events. The covenants will be contained in a Continuing Disclosure Certificate, the proposed form of which is provided in Appendix D. The Certificate will be executed by the signers of the Bonds, and incorporated by reference in the Bonds. The Town is the only "obligated person" with respect to the Bonds within the meaning of the Rule.

The Town believes that it has complied, in all material respects, with its previous undertakings to provide financial information and notices of significant events in accordance with the Rule within the past five years.

It should be noted that prior to 2014, the Town's practice was to submit the its annual audit as part of the next annual continuing disclosure filing following its release, rather than as a separate filing at the time of the audit's release. The Town has changed this practice, and filed its audited financials for the fiscal year ending June 30, 2013 with EMMA when they became generally available to the public; the Town will continue this practice with its future audits.

## PART II

## THE TOWN

Swampscott, Massachusetts (the "Town") incorporated as a Town in 1852, is governed by a representative town meeting and a five member Board of Selectmen and is located in southeastern Essex County. The Town covers an area of approximately 3.05 square miles and is bordered on the east and south by the Atlantic Ocean, on the west by the City of Lynn and on the north by the City of Salem and the Town of Marblehead.

#### **CONSTITUTIONAL STATUS AND FORM OF GOVERNMENT**

Massachusetts cities and towns are subject to the plenary legislative power of the Commonwealth. As stated by the Supreme Judicial Court:

A town is not an independent sovereignty. It is merely a subordinate agency of State government. It is a creature of the Commonwealth, from which are derived all its powers and those of its voters and officers.

Cities and towns provide general governmental services at the local level. Municipalities were traditionally authorized to exercise only those powers granted by the State legislature, but Massachusetts adopted a Home Rule Amendment to its Constitution in 1966, under which a city or town may exercise by ordinance or by-law any power which the State legislature could confer upon it, provided that the ordinance or by-law is consistent with the laws enacted by the State legislature. Certain powers are excluded from home rule and may still be exercised only when authorized by State law; these powers include the power to levy taxes, the power to borrow money, and the power to enact private or civil laws governing civil relationships except as an incident to the exercise of an independent municipal power. Under the Home Rule Amendment the State legislature may enact a special laws relating to a class of two or more municipalities but (except in limited circumstances) may enact a special law relating to a particular city or town only on request of the city or town or necommendation of the governor and passage by a two-thirds vote of both houses of the legislature.

An amendment to the State Constitution provides that any law imposing additional costs on two or more cities or towns by regulating aspects of municipal employment will not be effective within a city or town until the city council or town meeting accepts the law. Local acceptance is not required if the legislature has either passed the law by a two-thirds vote or provided that the additional costs would be assumed by the State.

Cities and towns may change their form of government by adopting home rule charters or amending existing charters. A town of less than 12,000 population may not change to a city form of government and a town of less than 6,000 inhabitants may not change from the open town meeting form of government to a limited or representative town meeting form.

Cities are generally governed by a city council and an elected mayor who has the power to veto council actions; the council may override a mayoral veto by a two-thirds vote of the councilors. Some cities are governed by a city council and an appointed city manager who has no power to veto council actions; some municipalities, although still called "towns", have adopted a similar form of government with a town council and town manager or administrator. Provision is often made for a referendum on council actions, and for initiation of measures, upon petition of a sufficient number of voters.

Most towns are governed by open town meetings in which any voter may participate. Others have an elected representative town meeting, often with public officers serving as ex officio members of the town meeting. Provision is usually made for a referendum on actions of the representative town meeting upon petition of a sufficient number of voters. Administrative affairs are generally managed by a board of three or more selectmen, sometimes with the assistance of a town manager or executive secretary.

School affairs of cities and towns are administered by an elected school committee, except in those towns whose educational functions are carried out entirely through a regional school district.

## **GOVERNING BODIES AND OFFICERS**

Local legislative decisions are made by a representative town meeting consisting of 324 members and a five member Board of Selectmen in the Town. Subject to the legislative decisions made by town meeting, the affairs of the Town are generally administered by a five member Board of Selectmen, each of whom is elected for a staggered three-year term on an at-large basis. Local taxes are assessed by the three member Board of Assessors, each of whom is elected for staggered three-year terms. The affairs of the schools are generally administered by a five member School Committee, each of whom is elected for staggered three-year terms on an at-large basis. The following are the principal officers of the Town:

		Manner of Selection	Term
<b>Office</b>	Name	and Term	<b>Expires</b>
Selectmen	Matthew W. Strauss, Chair	Elected / 3 years	2016
	Naomi R. Dreeben, Vice Chair	Elected / 3 years	2017
	Glenn Kessler	Elected / 3 years	2015
	John J. Callahan	Elected / 3 years	2016
	Laura Spathanas	Elected / 3 years	2017
School Committee	Francis E. Delano, III, Chair	Elected / 3 years	2015
	Carin Marshall	Elected / 3 years	2016
	Amy O'Connor	Elected / 3 years	2016
	Suzanne Wright	Elected / 3 years	2017
	Gargi B. Cooper	Elected / 3 years	2017
Board of Assessors	Neil Sheehan, Chair	Elected / 3 years	2016
	Linda Paster	Elected / 3 years	2015
	William Sullivan	Elected / 3 years	2017
Town Moderator	Joseph Markarian	Elected / 1 year	2015
Town Administrator	Thomas Younger	Appointed / 5 years	2017
Superintendent of Schools	Pamela R. H. Angelakis, M.Ed.	Appointed / 5 years	2019
Town Accountant	David Castellarin	Appointed / 5 years	2016
Treasurer/Collector	M. Ronald Mendes	Appointed / 1 year	2015
Town Clerk	Susan J. Duplin	Appointed / 1 year	2015
Assistant Assessor	John B. Speidel	Appointed / 1 year	2015
Town Counsel	Kopelman & Paige	Appointed / 1 year	2015

## **SERVICES**

The Town provides general governmental services for the territory within its boundaries, including police and fire protection, disposal of garbage, public education in grades K though 12, streets, public libraries, parks and recreation. Water services are provided to essentially all residential, commercial and industrial users by the Town and through connections to the Massachusetts Water Resources Authority (MWRA). Sewage disposal is provided to most residential, commercial, and industrial users through a connection with the Lynn Water and Sewer Commission (LWSC).

Legislation was passed by the state legislature abolishing the county governments of Franklin and Middlesex Counties as of July 1, 1997, with their assets, functions, debts and other obligations being assumed by the County in the payment of general obligation notes of the County. The legislation also abolished the county governments of Hampden and Worcester Counties as of July 1, 1998. Legislation enacted in 1998 abolished the county governments of Hampshire, Essex and Berkshire counties as of January 1, 1999, July 1, 1999 and July 1, 2000, respectively. The legislation also required the state secretary for administration and finance to establish a plan to recover the Commonwealth's expenditures for the liabilities and other debts assumed and paid by the Commonwealth on behalf of an abolished county. Unless these provisions are changed by further legislation, the state treasurer shall assess upon each city and town for the fiscal year immediately prior to the abolishment of the county (or two years prior in the case of Essex County) until such expenditures by the Commonwealth are recovered. It is possible that similar legislation will be sought to provide for the abolishment of county government in other counties.

## **AUTHORIZATION OF GENERAL OBLIGATION BONDS AND NOTES**

Serial bonds and notes are authorized by a two-thirds vote of the representative town meeting. Refunding bonds and notes are authorized by the selectmen. Borrowings for some purposes require State administrative approval.

When serial bonds or notes have been authorized, bond anticipation notes may be issued by the officers authorized to issue the serial bonds or notes. Temporary loans in anticipation of the revenue of the fiscal year in which the debt is incurred or in anticipation of authorized federal and state aid generally may be incurred by the Treasurer with the approval of the Selectmen.

## **DEBT LIMITS**

**General Debt Limit**. The General Debt Limit of the Town consists of a Normal Debt Limit and a Double Debt Limit. The Normal Debt Limit for the Town is 5 percent of the valuation of taxable property as last equalized by the State Department of Revenue. The present debt limit of the Town, based on the 2012 equalized valuation, is \$118,549,355. The Town can authorize debt up to this amount without State approval. It can authorize debt up to twice this amount (the Double Debt Limit) with the approval of the Municipal Finance Oversight Board, composed of the State Treasurer, the State Auditor, the Attorney General, and the Director of Accounts.

There are many categories of general obligation debt which are exempt from and do not count against the General Debt Limit. Among others, these exempt categories include revenue anticipation notes and grant anticipation notes; emergency loans; loans exempted by special laws; certain school bonds, sewer bonds, solid waste disposal facility bonds and economic development bonds supported by tax increment financing; and subject to special debt limits, bonds for water (limited to 10 per cent of equalized valuation), housing, urban

renewal and economic development (subject to various debt limits), and electric, gas, community antenna television systems, and telecommunications systems (subject to separate limits). Revenue bonds are not subject to these debt limits. The General Debt Limit and the special debt limit for water bonds apply at the time the debt is authorized. The other special debt limits generally apply at the time the debt is incurred.

**Revenue Anticipation Notes.** The amount borrowed in each fiscal year by the issue of revenue anticipation notes is limited to the tax levy of the prior fiscal year, together with the net receipts in the prior fiscal year from the motor vehicle excise and certain payments made by the Commonwealth in lieu of taxes. The fiscal year ends on June 30. Notes may mature in the following fiscal year, and notes may be refunded into the following fiscal year to the extent of the uncollected, unabated current tax levy and certain other items, including revenue deficits, overlay deficits, final judgments and lawful unappropriated expenditures, which are to be added to the next tax levy, but excluding deficits arising from a failure to collect taxes of earlier years (see "Taxation to Meet Deficits" herein). In any event, the period from an original borrowing to its final maturity cannot exceed one year.

## **TYPES OF OBLIGATIONS**

**General Obligations.** Massachusetts cities and towns are authorized to issue general obligation indebtedness of these types:

Serial Bonds and Notes. These are generally required to be payable in equal or diminishing annual principal amounts beginning no later than the end of the next fiscal year commencing after the date of issue and ending within the terms permitted by law. A level debt service schedule, or a schedule that provides for a more rapid amortization of principal than level debt service, is permitted. The principal amounts of certain economic development bonds supported by tax increment financing may be payable in equal, diminishing or increasing amounts beginning within 5 years after the date of issue. The maximum terms of serial bonds and notes vary from one year to 40 years, depending on the purpose of the issue. The maximum terms permitted are set forth in the statutes. In addition, for many projects, the maximum term may be determined in accordance with useful life guidelines promulgated by the Massachusetts Department of Revenue ("DOR"). Serial bonds and notes may be issued for the purposes set forth in the statutes. In addition, serial bonds and notes may be issued for any other public work, improvement, or asset not specifically listed in the Statutes that has a useful life or at least 5 years. Bonds or notes may be made callable and redeemed prior to their maturity, and a redemption premium may be paid. Refunding bonds or notes may be issued subject to the maximum applicable term measured from the date of the original bonds or notes and must produce present value savings over the debt service of the refunded bonds. Generally, the first required annual payment of principal of the refunding bonds cannot be later than the first principal payment of any of the bonds or notes being refunded thereby, however, principal payments made before the first principal payment of any of the bonds or notes being refunded thereby may be in any amount.

Serial bonds may be issued as "qualified bonds" with the approval of the state Municipal Finance Oversight Board composed of the State Treasurer, the State Auditor, the Attorney General and the Director of Accounts, subject to such conditions and limitations (including restrictions on future indebtedness) as may be required by the Board. Qualified bonds may mature not less than 10 nor more than 30 years from their dates and are not subject to the amortization requirements described above. The State Treasurer is required to pay the debt service on qualified bonds and thereafter to withhold the amount of the debt service paid by the State from state aid or other state payments; administrative costs and any loss of interest income to the State are to be assessed upon the city or town.

**Tax Credit Bonds and Notes.** Subject to certain provisions and conditions, the officers authorized to issue bonds or notes may designate any duly authorized issue of bonds or notes as "tax credit bonds" to the extent such bonds and notes are otherwise permitted to be issued with federal tax credits or other similar subsidies for all or a portion of the borrowing costs. Tax credit bonds may be made payable without regard to the annual installments required

by any other law, and a sinking fund may be established for the payment of such bonds. Any investment that is part of such a sinking fund may mature not later than the date fixed for payment or redemption of the applicable bonds.

**Bond Anticipation Notes.** These generally must mature within two years of their original dates of issuance but may be refunded from time to time for a period not to exceed five years from their original dates of issuance, provided that for each year that the notes are refunded beyond the second year they must be paid in part from revenue funds in an amount at least equal to the minimum annual payment that would have been required if the bonds had been issued at the end of the second year. For certain school projects, however, notes may be refunded from time to time for a period not to exceed seven years without having to pay any portion of the principal of the notes from revenue funds. The maximum term of bonds issued to refund bond anticipation notes is measured (except for certain school projects) from the date of the original issue of the notes.

**Revenue Anticipation Notes.** These are issued to meet current expenses in anticipation of taxes and other revenues. They must mature within one year but, if payable in less than one year, may be refunded from time to time up to one year from the original date of issue.

**Grant Anticipation Notes.** These are issued for temporary financing in anticipation of federal grants and state and county reimbursements. They must generally mature within two years but may be refunded from time to time as long as the municipality remains entitled to the grant or reimbursement.

**Revenue Bonds.** Cities and towns may issue revenue bonds for solid waste disposal facilities, for projects financed under the Commonwealth's Water Pollution Abatement or Drinking Water Revolving Loan Programs and for certain economic development projects supported by tax increment financing. In addition to general obligation bonds and notes, cities and towns having electric departments may issue electric revenue bonds, and notes in anticipation of such bonds, subject to the approval of the State Department of Telecommunications and Energy. The Town does not have an electric department.

## <u>DEBT</u> (1)

The following shows the direct debt outstanding as of December 9, 2014, including the non-refunding portion of the Bonds and the Refunded Bonds but not the Refunding Bonds:

General Obligation Bonds:		
Within General Debt Limit (2)		
Sewers & Drains	\$ 755,560	
Schools	23,213,618	
Other Building	5,948,364	
Streets Sidewalks & Parking	234,000	
Departmental Equipment	326,965	
Architectural & Engineering	188,040	
Athletic & Recreational Facilities	224,500	
Other Inside General	89,463	
The Bonds (non-refunding portion)	1,603,858	
Total Within Debt Limit		\$32,584,368
Outside General Debt Limit:		
Sewers (3)	252,694	
Water (3)	2,891,424	
Total Outside Debt Limit		3,144,118
Total Bonds (4)		\$35,728,486
Temporary Loans in Anticipation of:		
Revenue	\$ 0	
Bonds (5)	0	
Grants	0	
Total Temporary Loans		<u>\$0</u>
Total Direct Debt		<u>\$35,728,486</u>

(1) Principal amount only. Excludes lease and installment purchase obligations, overlapping debt, unfunded pension liability, and other post-employment benefits liability.

(2) At the present time, the normal general debt limit is \$118,549,355 and the double general debt limit is \$237,098,710.

(3) Supported by enterprise revenues.

(4) <u>\$24,770,110 par amount, including the a portion of the Refunded Bonds, has been exempted from the provisions of Proposition</u> <u>2 ½</u>. <u>\$2,770,143 par amount is self supporting.</u>

(5) Does not include \$1,603,858 bond anticipation notes that will be permanently retired with Bond proceeds at their current maturity of December 22, 2014.

#### **AUTHORIZED UNISSUED DEBT AND PROSPECTIVE FINANCING**

The following is authorized unissued debt following delivery of the Bonds. The timing of financing of these purposes is uncertain.

<u>Purpose</u>	<u>Date of</u> <u>Vote</u>	<u>Article</u> <u>Number</u>	<u>Unissued</u>
Improving Sewer System	05/07/07	12	\$ 969,490
Odor Mitigation	05/07/13	13	2,521
MWRA Water Main Replacement	05/07/13	13	151,000
			\$1,123,011

### FIVE YEARS OUTSTANDING DEBT (1)

	As of June 30				
	2014	<u>2013</u>	<u>2012</u>	<u>2011</u>	2010
Within the General Debt Limit					
Sewers & Drains	\$ 919,380	\$ 1,093,200	\$ 397,500	\$ 490,000	\$ 478,800
Land Acquisition	0	814,438	908,331	1,032,222	1,156,111
Schools	23,759,273	25,850,928	27,735,243	29,976,757	31,714,223
Other Building	6,521,883	4,874,594	3,395,069	4,131,832	3,468,791
Streets, Sidewalks & Parking	369,500	505,000	232,500	300,000	0
Departmental Equipment	470,945	720,394	457,737	733,381	849,349
Appraisal & Revaluation	0	0	0	10,000	20,000
Architectural & Engineering Service	ces 363,220	538,400	349,376	478,753	45,630
Athletic & Recreational Facilities	270,250	328,500	236,750	300,000	232,500
Other	118,426	147,390	65,105	77,821	76,942
Total Within the General Debt Limit	32,792,877	34,872,844	33,777,611	37,530,765	38,042,346
Outside the General Debt Limit	2 (0.170	075.006	0.007.671	2 510 125	
Sewers	268,179	875,826	2,227,671	3,518,127	4,750,486
Water	3,282,584	2,385,770	3,144,983	3,644,196	3,379,423
Total Outside the General Debt Limit	3,550,763	3,261,596	5,372,654	7,162,323	8,129,909
Total Long-Term Indebtedness	\$36,343,640	\$38,134,440	\$39,150,265	\$44,693,088	\$46,172,255
Short-Term Indebtedness					
Revenue Anticipation Notes	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Grant Anticipation Notes	\$ 0 0	\$ 0 0	φ 0 0	<b>3 0 0</b>	φ 0 0
Bond Anticipation Notes	1,603,858	3,350,000	3,068,200	0	1,130,000
Total Short-Term Indebtedness	1,603,858	3,350,000	3,068,200	0	1,130,000
	<u>1,003,838</u> <u>\$37,947,498</u>	<u>\$41,484,440</u>		<u>\$44,693,088</u>	<u>1,130,000</u> <u>\$47,302,255</u>
Total Outstanding Indebtedness	<u>\$37,947,498</u>	<u>\$41,484,440</u>	<u>\$42,218,465</u>	<u>\$44,093,088</u>	<u>\$47,302,233</u>

(1) Excludes lease and installment purchase obligations, overlapping debt, unfunded pension liability, and other post-employment benefits liability.

#### **Bonded Debt vs. Population, Valuations and Income**

As of June 30				
<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
\$36,344	\$38,134	\$39,150	\$44,693	\$46,172
\$2,605	\$2,740	\$2,817	\$3,242	\$3,288
1.64%	1.76%	1.77%	1.96%	2.01%
1.53%	1.61%	1.60%	1.83%	1.67%
5.01%	5.71%	5.86%	6.70%	6.98%
	\$36,344 \$2,605 1.64% 1.53%	20142013\$36,344\$38,134\$2,605\$2,7401.64%1.76%1.53%1.61%	201420132012\$36,344\$38,134\$39,150\$2,605\$2,740\$2,8171.64%1.76%1.77%1.53%1.61%1.60%	2014201320122011\$36,344\$38,134\$39,150\$44,693\$2,605\$2,740\$2,817\$3,2421.64%1.76%1.77%1.96%1.53%1.61%1.60%1.83%

(1) Outstanding principal on general obligation bonds. Excludes lease and installment purchase obligations, overlapping debt, unfunded pension liability, and post-employment benefits liability.

(2) Source: U.S. Department of Commerce, Bureau of the Census - latest applicable actuals or estimates.

(3) Source: Board of Assessors - assessed valuation as of the prior January 1.

(4) Source: Massachusetts Department of Revenue. The equalized valuation used here is the equalized valuation in effect for that fiscal year.

## ANNUAL DEBT SERVICE (1)

								Cumulative
Fiscal	<b>Outstanding</b>	g as of 12/9/14	<u>Refunde</u>	ed Bonds	The Bo		<b>Total Debt</b>	% Principal
Year	Principal <sup>(2)</sup>	<u>Interest</u>	Principal <sup>(2)</sup>	Interest <sup>(3)</sup>	<u>Principal</u>	Interest <sup>(3)</sup>	Service <sup>(4)</sup>	Retired <sup>(4)</sup>
2015	\$1,975,000	\$ 443,621	(\$545,000)	(\$224,211)		\$ 61,588	\$1,710,998	4.1%
2016	3,719,298	913,650	(1,320,000)	(538,725)	\$ 1,633,858	370,219	4,777,300	15.5
2017	3,412,591	818,502	(1,320,000)	(487,969)	1,650,000	316,806	4,389,931	26.2
2018	3,126,889	724,192	(1,120,000)	(435,169)	705,000	283,806	3,284,719	33.9
2019	2,766,196	636,318	(1, 120, 000)	(386,281)	715,000	269,706	2,880,939	40.6
2020	2,586,534	559,363	(1,120,000)	(341,481)	650,000	255,406	2,589,822	46.6
2021	2,564,825	485,414	(1,120,000)	(296,881)	660,000	242,406	2,535,764	52.6
2022	2,425,179	411,989	(1, 120, 000)	(251,881)	665,000	229,206	2,359,493	58.2
2023	2,390,539	341,838	(1, 120, 000)	(207,081)	675,000	215,906	2,296,202	63.7
2024	2,215,906	274,086	(1,145,000)	(162,281)	685,000	202,406	2,070,117	68.7
2025	2,046,280	207,658	(1,145,000)	(116,481)	555,000	187,850	1,735,307	72.8
2026	1,791,663	141,204	(1,145,000)	(70,681)	570,000	175,363	1,462,548	76.3
2027	1,232,052	78,723	(585,000)	(24,131)	585,000	161,825	1,448,469	79.8
2028	647,450	38,284	0	0	595,000	147,200	1,427,934	83.3
2029	472,856	25,250	0	0	615,000	131,581	1,244,687	86.4
2030	452,367	15,697	0	0	630,000	115,438	1,213,502	89.5
2031	100,000	6,250	0	0	640,000	98,900	845,150	91.6
2032	100,000	3,750	0	0	660,000	81,300	845,050	93.7
2033	100,000	1,250	0	0	680,000	63,150	844,400	96.0
2034	0	0	0	0	705,000	42,750	747,750	98.0
2035	0	0	0	0	720,000	21,600	741,600	<u>100.0%</u>
	<u>\$34,124,628</u>	<u>\$6,127,038</u>	<u>(\$13,925,000)</u>	<u>(\$3,543,255)</u>	<u>\$14,993,858</u>	<u>\$3,674,413</u>	<u>\$41,451,680</u>	

(1) Excludes short-term debt, lease and installment purchase obligations, overlapping debt, unfunded pension liability, and other postemployment benefits liability, and the Refunding Bonds.

(2) <u>Principal totaling \$24,770,110 and interest totaling \$5,353,466 has been exempted from the provisions of Proposition 2 ½.</u> <u>Principal totaling \$2,770,143 and interest totaling \$113,689 is self-supporting.</u>

(3) Average coupon rate for the current issue of non-Refunding Bonds is estimated at 2.00%.

(4) Includes current issue of Bonds.

## **REVENUE ANTICIPATION BORROWING**

The Town has not borrowed in anticipation of revenue in any of the last five fiscal years.

## **CONTRACTS**

Municipal contracts are generally limited to currently available appropriations. A city or town generally has authority to enter into contracts for the exercise of any of its corporate powers for any period of time deemed to serve its best interests, but generally only when funds are available for the first fiscal year; obligations for succeeding fiscal years generally are expressly subject to availability and appropriation of funds. Municipalities have specific authority in relatively few cases to enter into long-term contractual obligations that are not subject to annual appropriation, including contracts for refuse disposal and sewage treatment and disposal. Municipalities may also enter into long-term contracts in aid of housing and renewal projects. There may be implied authority to make other long-term contracts required to carry out authorized municipal functions, such as contracts to purchase water from private water companies.

Municipal contracts relating to solid waste disposal facilities may contain provisions requiring the delivery of minimum amounts of waste and payments based thereon and requiring payments in certain circumstances without regard to the operational status of the facilities.

Municipal electric departments have statutory power to enter into long-term contracts for joint ownership and operation of generating and transmission facilities and for the purchase or sale of capacity, including contracts requiring payments without regard to the operational status of the facilities. The Town does not have an electric department.

Cities and towns are authorized to lease (as lessee) off-street parking facilities, school buildings, hospital equipment, data process equipment, energy conservation equipment and educational equipment for periods ranging up to 10 years. They may also lease equipment, with option to purchase, for a period up to 10 years. Contracts may also be made for the installment purchase of energy conservation equipment over a period up to 10 years. Cities and towns may also lease various properties as lessor.

Pursuant to the Home Rule Amendment to the Massachusetts Constitution, cities and towns may also be empowered to make other contracts and leases.

The Town has the following long-term contracts of a material nature:

	Nature of		Annual
Name	<u>Service</u>	<u>Expires</u>	<u>Cost</u>
Lynn Water and Sewer Commission	Sewage Treatment	6/30/2020	\$950,000
Hiltz Disposal Company (1)	Rubbish Disposal,	6/30/2014	983,000
	Recycling, Recycling Disposal		

(1) In negotiation for successor contract. Annual cost is an estimate.

## **OVERLAPPING DEBT** (1)

			Assessments for Operations
		Authorized	and Debt Service
	<b>Outstanding</b>	Unissued	Fiscal Year 2015
Essex North Shore Regional			
Technical School District (2)	\$16,000,000	\$55,662,291	\$554,516

(1) Excludes temporary loans in anticipation of revenue. Omits debt of the Commonwealth.

(2) Source: Essex North Shore Regional Vocational Technical School District. The District has authorized \$125,000,000 in borrowing to construct a new facility. The Massachusetts School Building Authority has awarded the District a grant reimbursing 62 percent of approved project costs. Expected local share borrowing for the project is expected to total approximately \$53.5 million. Other members of the District are the Cities of Beverly, Gloucester, and Salem, and the Towns of Boxford, Danvers, Essex, Hamilton, Lynnfield, Manchester-by-the-Sea, Middleton, Nahant, Rockport, Topsfield, and Wenham. Debt is as of December 9, 2014.

## **RETIREMENT PLAN**

The Massachusetts General Laws provide for the establishment of contributory retirement systems for state employees, for teachers and for county, city and town employees other than teachers. Teachers are assigned to a separate statewide teachers' system and not to the city and town system. For all employees other than teachers, this law is subject to acceptance in each city and town. Substantially all employees of an accepting city or town are covered. If a town has a population of less than 10,000 when it accepts the statute, its non-teacher employees participate through the county system and its share of the county cost is proportionate to the aggregate annual rate of regular compensation of its covered employees. In addition to the contributory systems, cities and towns provide non-contributory pensions to a limited number of employees, primarily persons who entered service prior to July 1, 1937 and their dependents. The Public Employee Retirement Administration Commission ("PERAC") provides oversight and guidance for and regulates all state and local retirement systems.

The obligations of a city or town, whether direct or through a county system, are contractual legal obligations and are required to be included in the annual tax levy. If a city or town, or the county system of which it is a member, has not established a retirement system funding schedule as described below, the city or town is required to provide for the payment of the portion of its current pension obligations which is not otherwise covered by employee contributions and investment income. "Excess earnings," or earnings on individual employees' retirement accounts in excess of a predetermined rate, are required to be set aside in a pension reserve fund for future, not current, pension liabilities. Cities and towns may voluntarily appropriate to their system's pension reserve fund in any given year up to five percent of the preceding year's tax levy. The aggregate amount in the fund may not exceed ten percent of the equalized valuation of the city or town.

If a city or town, or each member city and town of a county retirement system, has accepted the applicable law, it is required to annually appropriate an amount sufficient to pay not only its current pension obligations, but also a portion of its future pension liability. The portion of each such annual payment allocable to future pension obligations is required to be deposited in the pension reserve fund. The amount of the annual city or town appropriation for each such system is prescribed by a retirement system funding schedule which is periodically reviewed and approved by PERAC. Each system's retirement funding schedule is designed to reduce the unfunded actuarial pension liability of the system to zero by not later than June 30, 2030, with annual increases in the scheduled payment amounts of not more than 4.5 percent. The funding schedule must provide that payment in any year of the schedule is not less than 95 percent of the amount appropriated in the previous fiscal year. City, town and county systems which have an approved retirement funding schedule. Pursuant to recent legislation, a system (other than the state employees' retirement system and the teachers' retirement system) which conducts an actuarial valuation as of January 1, 2009, or later, may establish a revised schedule which reduces the unfunded actuarial liability to zero by not later than June 30, 2030.

City, town and county systems may choose to participate in the Pension Reserves Investment Trust Fund (the "PRIT Fund"), which receives additional state funds to offset future pension costs of participating state and local systems. If a local system participates in the PRIT Fund, it must transfer ownership and control of all assets of its system to the Pension Reserves Investment Management Board, which manages the investment and reinvestment of the PRIT Fund. Cities and towns with systems participating in the PRIT Fund continue to be obligated to fund their pension obligations in the manner described above. The additional state appropriations to offset future pension liabilities of state and local systems participating in the PRIT Fund are required to total at least 1.3 percent of state payroll. Such additional state appropriations are deposited in the PRIT Fund and shared by all participating systems in proportion to their interests in the assets of the PRIT Fund as of July 1 for each fiscal year.

The Town has a contributory retirement system (the "System") that is partially funded by employee contributions. Covered payroll for the system was approximately \$11,186,504 as of December 31, 2012. The annual contributions of the Town to the System for the current (budgeted) and most recent fiscal years are as follows:

<u>Fiscal Year</u>	Amount
2015	\$4,205,622
2014	4,050,402
2013	3,700,000
2012	3,470,567
2011	3,268,512

As of January 1, 2013, the System's unfunded pension liability was approximately \$43,936,261, based on System assets of \$34,140,831 and actuarially accrued liability of \$78,077,092, based on a discount rate of 8.00%. The Valuation Report, which was prepared for the System by Stone Consulting, Inc., can be found at

<u>http://www.mass.gov/perac/swampscott/Swampscottval13.pdf</u>. The following is the funding schedule for the System.

	Fiscal Year					
	Ended	Employer	Unfunded	Amortization of	Nety 3(8)(c)	Total
_	June 30	Normal Cost	Liability	UAL	Payments	Contribution
	2014	\$ 590,267	\$45,872,346	\$ 3,707,705	\$ 83,565	\$4,381,537
	2015	612,992	45,537,812	3,846,606	83,565	4,543,164
	2016	636,592	45,026,502	3,990,963	83,565	4,711,121
	2017	661,101	44,318,382	4,140,991	83,565	4,885,657
	2018	686,554	43,391,583	4,296,911	83,565	5,067,030
	2019	712,986	42,222,245	4,458,957	83,565	5,255,508
	2020	740,436	40,784,351	4,496,106	83,565	5,320,107
	2021	768,943	39,191,304	4,630,799	83,565	5,483,307
	2022	798,547	37,325,345	4,812,700	83,565	5,694,812
	2023	829,291	35,113,656	5,001,747	83,565	5,914,603
	2024	861,219	32,520,863	5,198,219	83,565	6,143,003
	2025	894,376	29,508,455	5,402,408	83,565	6,380,349
	2026	928,809	26,034,531	5,614,619	83,565	6,626,993
	2027	964,568	22,053,505	5,835,165	83,565	6,883,298
	2028	1,001,704	17,515,807	6,064,374	83,565	7,149,644
	2029	1,040,270	12,367,548	6,302,587	83,565	7,426,422
	2030	1,080,320	6,550,157	6,550,157	83,565	7,714,042
	2031	1,121,913	0	0	83,565	1,205,478

#### Swampscott Retirement System Funding Schedule

E\* 137

Source: Swampscott Retirement System.

The foregoing data do not include the retirement system costs or liabilities attributable to employees of the county or the retirement system costs or liabilities of any other entity of which the Town is a constituent part.

## **OTHER POST-EMPLOYMENT BENEFITS**

In addition to pension benefits, cities and towns may provide retired employees with health care and life insurance benefits. The portion of the cost of such benefits paid by cities or towns is generally provided on a pay-as-you-go basis. The pay-as-you-go cost to the Town for such benefits for fiscal year 2013 was \$3,778,910.

The Governmental Accounting Standards Board ("GASB") promulgated its Statement Nos. 43 and 45, which require public sector entities to report the future costs of these non-pension, post-employment benefits in their financial statements. These accounting standards do not require pre-funding such benefits, but the basis applied by the standards for measurement of costs and liabilities for these benefits is conservative if they continue to be funded on a pay-as-you-go basis and will result in larger yearly cost and liability accruals than if such benefits were pre-funded in a trust fund in the same manner as traditional pension benefits. Cities and towns that choose to self-insure all or a portion of the cost of the health care benefits they provide to employees and retirees may establish a trust fund for the purpose of paying claims, and Massachusetts General Laws were recently amended to provide cities and towns with legal authority to establish a trust fund for the purpose of pre-funding other post employment benefits liability in the same manner as traditional pension benefits. On May 7, 2013, the Town voted to create an OPEB Trust Fund under Chapter 32B, Section 20, of the Massachusetts General Laws. The Town also voted to transfer \$500,000 into this fund.

The Town's OPEB expenditures are financed on a pay-as-you-go-basis from annual appropriations and the Town's current financial statements do not report the financial impact of OPEB until the benefits are paid. As of

July 1, 2010, the Town had approximately 270 active employees who may be eligible for benefits and 318 retirees that received such benefits.

The pay-as-you-go cost to the Town for such benefits in recent years has been as follows:

Fiscal Year	<u>Total</u>
2014 (unaudited)	\$3,922,374
2013	3,778,910
2012	3,828,266
2011	3,681,695
2010	3,479,070

As of July 1, 2010 (the most recent date available), the annual required contribution (ARC), an amount that if fully funded would cover normal cost plus any unfunded liabilities, was \$5,077,552, of which \$2,637,915 was not funded by the Town. As of July 1, 2010, the actuarial accrued liability for other post-employment benefits was \$71,040,152, based on a discount rate of 3.50%. The Town has undertaken preliminary discussions of funding options for this liability.

## PROPERTY TAXATION AND VALUATION

**Tax Rate and Valuation - General.** Property is classified for the purpose of taxation according to its use. The legislature has in substance created three classes of taxable property: (1) residential real property, (2) open space land, and (3) all other (commercial, industrial and personal property). Within limits, cities and towns are given the option of determining the share of the annual levy to be borne by each of the three categories. The share required to be borne by residential real property is at least 50 per cent of its share of the total taxable valuation; the effective rate for open space must be at least 75 per cent of the effective rate for residential real property; and the share of commercial, industrial and personal property must not exceed 175 percent of their share of the total valuation. A city or town may also exempt up to 20 percent of the valuation of commercial real property (where used as the taxpayer's principal residence) and up to 10 percent of the valuation of commercial real property (where occupied by certain small businesses). Property may not be classified in a city or town until the State Commissioner of Revenue certifies that all property in the city or town has been assessed at its fair cash value. Such certification must take place every three years, or pursuant to a revised schedule as may be issued by the Commissioner.

Related statutes provide that certain forest land, agricultural or horticultural land (assessed at the value it has for these purposes) and recreational land (assessed on the basis of its use at a maximum of 25 percent of its fair cash value) are all to be taxed at the rate applicable to commercial property. Land classified as forest land is valued for this purpose at five percent of fair cash value but not less than ten dollars per acre.

In order to determine appropriate relative values for the purposes of certain distributions to and assessments upon cities and towns, the Commissioner of Revenue biennially makes a redetermination of the fair cash value of the taxable property in each municipality. This is known as the "equalized valuation" (see <u>Debt Limits</u> herein).

## **VALUATIONS**

The following shows the assessed and equalized valuations for the most recent fiscal years:

	For Fiscal Year					
	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u> (2)	<u>2010</u>	
Real Property (1)	\$2,188,939,225	\$2,134,515,225	\$2,178,722,02	\$2,244,275,78	\$2,267,647,85	
Personal Property (1)	33,849,520	33,556,820	33,591,190	33,503,530	31,131,380	
Total	<u>\$2,222,788,745</u>	<u>\$2,168,072,045</u>	<u>\$2,212,313,215</u>	<u>\$2,277,779,318</u>	<u>\$2,298,779,232</u>	
Equalized Valuation (3) Percent of Total Assessed to Equalized	\$2,370,987,100	\$2,370,987,100	\$2,444,603,600	\$2,444,603,600	\$2,766,258,800	
Valuation	93.7%	91.4%	90.5%	93.2%	83.1%	

(1) As of January 1, 2013, 2012, 2011, 2010, and 2009 respectively.

(2) Revaluation year.

(3) Based on equalized valuation in effect for each year as determined biannually by the State Department of Revenue as of January 1 of even numbered years effective for the next two fiscal years.

The following table shows the breakdown of the total assessed valuation for fiscal years 2014, 2013 and 2012 by classification:

	Fiscal 2014		Fiscal 2	013	Fiscal 2012	
	Assessed	% of	Assessed	% of	Assessed	% of
Class	<b>Valuation</b>	<u>Total</u>	<b>Valuation</b>	<u>Total</u>	<b>Valuation</b>	<u>Total</u>
Residential	\$2,057,750,774	92.6%	\$2,010,736,009	92.7%	\$2,054,011,117	92.8%
Commercial	120,256,551	5.4	113,064,616	5.2	113,608,908	5.1
Industrial	10,931,900	0.5	10,714,600	0.5	11,102,000	0.5
Personal	33,849,520	<u>1.5</u>	33,556,820	1.5	33,591,190	1.5
Total	<u>\$2,222,788,745</u>	<u>100.0%</u>	<u>\$2,168,072,045</u>	<u>100.0%</u>	<u>\$2,212,313,215</u>	<u>100.0%</u>

## Tax Rates

The following shows the actual tax rates per \$1,000 of assessed valuation, the average tax rate and the estimated full value rate based on the equalized valuation in effect for the most recent fiscal years:

Fiscal <u>Year</u> 2014	Actual <u>Tax Rate</u> \$18.70 (Residential/Open Space) 34.79(All Other)	Average <u>Tax Rate</u> \$19.89	Full Value <u>Tax Rate</u> \$18.65
2013	18.84 (Residential/Open Space) 35.02 (All Other)	20.01	18.30
2012	17.99 (Residential/Open Space) 33.41 (All Other)	19.09	17.28
2011	16.60 (Residential/Open Space) 30.80 (All Other)	17.60	16.40
2010	16.48 (Residential/Open Space) 30.58 (All Other)	17.47	14.52
2009	14.34 (Residential/Open Space) 26.63 (All Other)	15.22	14.00

### **LARGEST TAXPAYERS** (1)

The following shows the ten largest taxpayers for fiscal 2014:

		<b>Total Assessed</b>		
	Nature of	Valuation for	Amount	Percent of
Name	<b>Business</b>	<u>2014</u>	<u>of Tax (1)</u>	<b>Total Levy</b>
CC Swampscott Lot B5 LP	Shopping Center	\$13,876,500	\$482,764	1.18%
Ryan LLC (2)	Garden Apts.	13,594,100	254,210	0.62
New Creek II LLC	Shopping Center	11,141,300	387,606	0.92
Inland American Swampscott LLC	Shopping Center	10,279,600	357,628	0.87
Lynn Sand & Stone (3)	Quarry	8,038,500	182,656	0.55
Equity One (Swampscott) LLC	Supermarket	7,173,700	247,746	0.62
Botsini-Paradise Road LLC	Shopping Center	6,690,400	232,760	0.61
CRP/THC Vinnin Square Venture LLC	Shopping Center	4,894,200	145,454	0.37
Anthony's Hawthorne Inc. (4)	Restaurant	4,206,400	146,340	0.36
Five Hundred Five Paradise Rd LLC	Shopping Center	3,823,200	133,888	<u>0.32</u>
		<u>\$83,717,900</u>	<u>\$2,571,052</u>	<u>6.42%</u>

<sup>(1)</sup> Except as noted in footnote (4), these taxpayers are current on their real and personal property taxes.

<sup>(2)</sup> Residential property taxed at the lower Residential Tax Rate

<sup>(3)</sup> Includes 25 parcels classified as either industrial/commercial and/or residential property.

<sup>(4)</sup> Delinquent on fiscal 2014 real estate taxes.

## TAX LEVIES

**Levy-General.** The principal tax of Massachusetts cities and towns is the tax on real and personal property. The amount to be levied in each year is the amount appropriated or required by law to be raised for municipal expenditures less estimated receipts from other sources and less appropriations voted from funds on hand. The total amount levied is subject to certain limits prescribed by law; for a description of those limits see "Tax Limitations" herein. As to the inclusion of debt service and final judgments, see <u>Security and Remedies</u> herein.

The estimated receipts for a fiscal year from sources other than the property tax may not exceed the actual receipts during the preceding fiscal year from the same sources unless approved by the State Commissioner of Revenue. Excepting special funds the use of which is otherwise provided for by law, the deduction for appropriations voted from funds on hand for a fiscal year cannot exceed the "free cash" as of the beginning of the prior fiscal year as certified by the State Director of Accounts plus up to nine months' collections and receipts on account of earlier years' taxes after that date. Subject to certain adjustments, free cash is surplus revenue less uncollected overdue property taxes from earlier years.

Although an allowance is made in the tax levy for abatements (see "Abatements and Overlay" herein) no reserve is generally provided for uncollectible real property taxes. Since some of the levy is inevitably not collected, this creates a cash deficiency which may or may not be offset by other items (see "Taxation to Meet Deficits" herein).

**Taxation to Meet Deficits.** As noted elsewhere (see "Abatements and Overlay" herein) overlay deficits, i.e. tax abatements in excess of the overlay included in the tax levy to cover abatements, are required to be added to the next tax levy. It is generally understood that revenue deficits, i.e. those resulting from non-property tax revenues being less than anticipated, are also required to be added to the tax levy (at least to the extent not covered by surplus revenue).

Amounts lawfully expended since the prior tax levy and not included therein are also required to be included in the annual tax levy. The circumstances under which this can arise are limited since municipal departments are generally prohibited from incurring liabilities in excess of appropriations except for major disasters, mandated items, contracts in aid of housing and renewal projects and other long-term contracts. In addition, utilities must be paid at established rates and certain established salaries, e.g. civil service, must legally be paid for work actually performed, whether or not covered by appropriations.

In the opinion of Bond Counsel, cities and towns are authorized to appropriate sums, and thus to levy taxes, to cover deficits arising from other causes, such as "free cash" deficits arising from a failure to collect taxes. This is not generally understood, however, and it has not been the practice to levy taxes to cover free cash deficits. Except to the extent that such deficits have been reduced or eliminated by subsequent collections of uncollected taxes (including sales of tax titles and tax possessions), lapsed appropriations, non-property tax revenues in excess of estimates, other miscellaneous items or funding loans authorized by special act, they remain in existence.

**Tax Limitations**. Chapter 59, Section 21C of the General Laws, also known as Proposition  $2\frac{1}{2}$ , imposes two separate limits on the annual tax levy of a city or town.

The primary limitation is that the tax levy cannot exceed  $2\frac{1}{2}$  percent of the full and fair cash value. If a city or town exceeds the primary limitation, it must reduce its tax levy by at least 15 percent annually until it is in compliance, provided that the reduction can be reduced in any year to not less than  $7\frac{1}{2}$  percent by majority vote of the voters, or to less than  $7\frac{1}{2}$  percent by two-thirds vote of the voters.

For cities and towns at or below the primary limit, a secondary limitation is that the tax levy cannot exceed the maximum levy limit for the preceding fiscal year as determined by the State Commissioner of Revenue by more than  $2\frac{1}{2}$  percent, subject to exceptions for property added to the tax rolls or property which has had an increase, other than as part of a general revaluation, in its assessed valuation over the prior year's valuation.

This "growth" limit on the tax levy may be exceeded in any year by a majority vote of the voters, but an increase in the secondary or growth limit under this procedure does not permit a tax levy in excess of the primary limitation, since the two limitations apply independently. In addition, if the voters vote to approve taxes in excess of the "growth" limit for the purpose of funding a stabilization fund, such increased amount may only be taken into account for purposes of calculating the maximum levy limit in each subsequent year if the board of selectmen of a town or the city council of a city votes by a two-thirds vote to appropriate such increased amount in such subsequent year to the stabilization fund. The applicable tax limits may also be reduced in any year by a majority vote of the voters.

The State Commissioner of Revenue may adjust any tax limit "to counterbalance the effects of extraordinary, non-recurring events which occurred during the base year".

The statute further provides that the voters may exclude from the taxes subject to the tax limits and from the calculations of the maximum tax levy (a) the amount required to pay debt service on bonds and notes issued before November 4, 1980, if the exclusion is approved by a majority vote of the voters, and (b) the amount required to pay debt service on any specific subsequent issue for which similar approval is obtained. Even with voter approval, the holders of the obligations for which unlimited taxes may be assessed do not have a statutory priority or security interest in the portion of the tax levy attributable to such obligations. The Town has voted to exclude the debt service on \$24,770,110 par amount of currently outstanding bonds, including a portion of the Series A Bonds and the Series B Bonds, from the limitations of Proposition 2 ½, subject to the provisions of Chapter 44, Section 20, of the General Laws

It should be noted that Massachusetts General Laws Chapter 44, Section 20 requires that the taxes excluded from the levy limit to pay debt service on any such bonds and notes be calculated based on the true interest cost of the issue. Accordingly, the Department of Revenue limits the amount of taxes which may be levied in each year to pay debt service on any such bonds and notes to the amount of such debt service, less a pro rata portion of any original issue premium received by the city or town that was not applied to pay costs of issuance.

Voters may also exclude from the Proposition  $2\frac{1}{2}$  limits the amount required to pay specified capital outlay expenditures. In addition, the city council of a city, with the approval of the mayor if required, or the board of selectmen or the town council of a Town may vote to exclude from the Proposition  $2\frac{1}{2}$  limits taxes raised in lieu of sewer or water charges to pay debt service on bonds or notes issued by the municipality (or by an independent authority, commission or district) for water or sewer purposes, provided that the municipality's sewer or water charges are reduced accordingly.

In addition, Proposition 2½ limits the annual increase in the total assessments on cities and towns by any county, district, authority, the Commonwealth or any other governmental entity (except regional school districts, the MWRA, and certain districts for which special legislation provides otherwise) to the sum of (a) 2.50 percent of the prior year's assessments and (b) "any increases in costs, charges or fees for services customarily provided locally or for services subscribed to at local option". Regional water districts, regional sewerage districts and regional veteran districts may exceed these limitations under statutory procedures requiring a two-thirds vote of the district's governing body and either approval of the local appropriating authorities (by two-thirds vote in districts with more than two members or by majority vote in two-member districts) or approval of the registered voters in a local election (in the case of two-member districts). Under the statute any State law to take effect on or after January 1, 1981 imposing a direct service or cost obligation on a city or town will become effective only if accepted or voluntarily funded by the city or town or if State funding is provided. Similarly, State rules or regulation imposing additional costs on a city or town or laws granting or increasing local tax exemptions are to take effect only if adequate State appropriations are provided. These statutory provisions do not apply to costs resulting from judicial decisions.

**Pledged Taxes**. Taxes on certain property in designated development districts may be pledged for the payment of costs of economic development projects within such districts and may therefore be unavailable for other municipal purposes (see "Tax Increment Financing for Development Districts" herein).

**Initiative Petitions**. Various proposals have been made in recent years for legislative amendments to the Massachusetts Constitution to impose limits on state and local taxes. To be adopted such amendments must be approved by two successive legislatures and then by the voters at a state election.

## **CALCULATION OF TAX LEVIES AND LEVY LIMITS**

The following table shows the details of the calculation of the tax levies for the most recent fiscal years:

	(000 omitted) For Fiscal Year				
	2014	2013	<u>2012</u>	<u>2011</u>	2010
Gross Amount to be Raised:		2010	-012	2011	
Appropriations	\$59,587	\$57,414	\$57,283	\$53,859	\$53,343
Other Local Expenditures	24	566	24	23	30
State & County Charges	561	592	685	817	984
Overlay Reserve	241	212	209	187	177
Total Gross Amount To Be Raised	<u>\$60,413</u>	<u>\$58,784</u>	\$58,201	<u>\$54,886</u>	<u>\$54,534</u>
Less Estimated Receipts & Other Revenue:					
Estimated Receipts from State	\$4,154	\$ 3,973	\$ 3,688	\$ 3,829	\$ 4,139
Estimated Receipts – Local	10,151	10,676	9,853	10,197	9,648
Available Funds Appropriated:					
Free Cash	925	0	0	0	0
Other Available Funds	802	303	960	233	234
Free Cash & Other Revenue					
Used to Reduce Tax Rate	160	440	1,460	539	350
Total Estimated Receipts & Revenue	<u>\$16,191</u>	<u>\$15,391</u>	<u>\$15,961</u>	\$14,798	<u>\$14,370</u>
Net Amount To Be Raised (Tax Levy)	<u>\$44,222</u>	<u>\$43,392</u>	<u>\$42,241</u>	<u>\$40,088</u>	<u>\$40,164</u>

The following shows the calculation of levy limits for the most recent fiscal years:

	(000 omitted) For Fiscal Year				
	2014	2013	<u>2012</u>	2011	2010
Primary Levy Limit (1)	\$55,570	\$54,202	\$55,308	\$56,944	\$57,469
Prior Fiscal Year Levy Limit	39,714	38,481	37,238	35,993	34,636
2.5% Levy Growth	993	962	931	890	866
New Growth (2)	617	271	312	345	491
Overrides	0	0	0	0	0
Growth Levy Limit	41,324	39,714	38,481	37,238	35,993
Debt Exclusions	3,118	3,885	3,922	2,941	4,175
Other Adjustments	0	0	0	0	0
Tax Levy Limit	44,441	43,599	42,402	40,179	40,168
Actual Levy	44,222	43,392	42,241	40,088	40,164
Unused Levy Capacity (3)	<u>\$ 220</u>	<u>\$ 207</u>	<u>\$ 162</u>	<u>\$ 90</u>	<u>\$4</u>
Unused Primary Levy Capacity (4)	<u>\$14,246</u>	\$14,488	\$16,827	\$19,708	\$21,477

(1) 2.5% of assessed valuation.

(2) Allowed increase for new valuations certified by the Department of Revenue.

(3) Tax Levy Limit less Tax Levy.

(4) Primary Levy Limit less Growth Levy Limit.

#### TAX COLLECTIONS AND ABATEMENTS

**Payment Dates**. The taxes for each fiscal year generally are due in two installments on November 1 (subject to deferral if tax bills are sent out late) and May 1, unless a city or town accepts a statute providing for quarterly tax payments. Under the statute, preliminary tax payments are to be due on August 1 and November 1 with payment of the actual tax bill (after credit is given for the preliminary payments) in installments on February 1 and May 1 if actual tax bills are mailed by December 31. The Town voted to implement quarterly tax billing as of July 1, 1991. Interest accrues on delinquent taxes at the rate of 14 per cent per annum.

Lien. Real property (land and buildings) is subject to a lien for the taxes assessed upon it subject to any paramount federal lien and subject to bankruptcy and insolvency laws. (In addition, real property is subject to a lien for certain unpaid municipal charges or fees.) If the property has been transferred, an unenforced lien expires on the fourth December 31 after the end of the fiscal year to which the tax relates. If the property has not been transferred by the fourth December 31, an unenforced lien expires upon a later transfer of the property. Provision is made, however, for continuation of the lien where it could not be enforced because of a legal impediment.

**Personal Liability.** The persons against whom real or personal property taxes are assessed are personally liable for the tax (subject to bankruptcy and insolvency laws.) In the case of real property, this personal liability is effectively extinguished by sale or taking of the property as described in "Taking and Sale" herein.

The following shows the total tax levy, the reserve for abatements, the net levy and the amounts collected during each fiscal year and as of a more recent date for the most recent fiscal years:

	For Fiscal Year				
	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
Total Tax Levy	\$43,542,075	\$43,392,174	\$42,240,533	\$40,088,107	\$40,163,797
Overlay Reserve for Abatements	241,273	211,637	209,015	186,588	177,361
Net Tax Levy (1)	<u>\$43,783,348</u>	<u>\$43,180,537</u>	<u>\$42,031,518</u>	<u>\$39,901,519</u>	<u>\$39,986,436</u>
Amount Collected					
During FY Payable (2)	42,560,440	41,398,697	\$41,370,663	\$39,374,772	\$39,298,695
Percent of Net Tax Levy	97.2%	95.9%	98.4%	98.7%	98.3%
Amount Collected					
As of 6/30/14	\$42,635,364	\$42,635,364	\$41,803,097	\$39,721,199	\$39,742,645
Percent of Net Tax Levy	97.2%	98.7%	99.5%	99.5%	99.4%

(1) Net after deduction of overlay reserve for abatements.

(2) Actual collections of levy less refunds and amounts refundable but including proceeds of tax titles and tax possessions attributed to such levy but not including abatements or other credits.

**Abatements and Overlay**. A city or town is authorized to increase each tax levy by an amount approved by the State Commissioner of Revenue as an "overlay" to provide for tax abatements. If abatements are granted in excess of the applicable overlay, the excess is required to be added to the next tax levy.

Abatements are granted where exempt real or personal property has been assessed or where taxable real or personal property has been overvalued or disproportionately valued. The assessors may also abate uncollectible personal property taxes. They may abate real and personal property taxes on broad grounds (including inability to pay) with the approval of the State Commissioner of Revenue. But uncollected real property taxes are ordinarily not written off until they become municipal "tax titles" by purchase at the public sale or by taking, at which time the tax is written off in full by reserving the amount of the tax and charging surplus.

The following shows the abatements granted during the fiscal year as well as through a more recent date for the most recent fiscal years:

	For Fiscal Year				
	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
Tax Levy	\$43,542,075	\$43,392,174	\$42,240,533	\$40,088,107	\$40,163,797
Overlay Reserve for Abatements	\$241,273	\$211,637	\$209,015	\$186,588	\$177,361
Percent of Tax Levy	0.5%	0.5%	0.5%	0.5%	0.4%
Abatements Granted					
During Fiscal Year of Levy	\$99,828	\$128,321	\$136,371	\$137,381	\$109,736
Through 6/30/14	\$99,828	128,321	\$136,371	163,571	154,760

**Taking and Sale.** Massachusetts law permits a municipality either to sell by public sale (at which the municipality may become the purchaser) or to take real property for nonpayment of taxes. In either case the property owner can redeem the property by paying the unpaid taxes, with interest and other charges, but if the right of redemption is not exercised within six months (which may be extended an additional year in the case of certain installment payments), it can be foreclosed by petition to the Land Court. Upon foreclosure, a tax title purchased or taken by the municipality becomes a "tax possession" and may be held and disposed of in the same manner as other land held for municipal purposes.

**Sale of Tax Receivables.** Cities and towns are authorized to sell delinquent property tax receivables by public sale or auction, either individually or in bulk.

## TAXES OUTSTANDING

	For Fiscal Year				
	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>Prior to 2011</u>
Aggregate	\$842,550	\$677,994	\$256,267	\$127,357	\$525,458
For Current Year (1)	842,550	669,616	106,846	0	10,614
Tax Titles	0	8,378	149,421	127,357	514,844
Tax Possessions	0	0	0	0	0

(1) Excludes tax titles, tax possessions and abated taxes. Includes taxes in litigation, if any.

## **TOWN FINANCES**

#### **Budget and Appropriation Process**

The annual appropriations of the Town are ordinarily made at the annual meeting, which takes place in April. Appropriations may also be voted at special meetings. The Finance Committee (also the Board of Selectmen) is required to submit reports and recommendations on proposed expenditures at the annual town meeting.

Under certain circumstances and subject to certain limits and requirements, the city council of a city, upon the recommendation of the mayor, may transfer amounts appropriated for the use of one department (except for a municipal light department or a school department) to another appropriation for the same department or for the use of any other department. In a town, town meeting may at any time vote to transfer any amount previously appropriated to any other authorized use by law, and, under certain circumstances and subject to certain limits and requirements, the selectmen of a town, with the concurrence of the finance committee, may transfer amounts appropriated for the use of any department to any other appropriation for the same department or to any other department.

Water and sewer department expenditures are included in the budgets adopted by town meetings but electric and gas department funds may be appropriated by the municipal light boards. Under legislation enacted in 1981 any city or town which accepts the legislation may provide that the appropriation for the operating costs of any department may be offset, in whole or in part, by estimated receipts from fees charged for services provided by the department. It is assumed that this general provision does not alter the pre-existing power of an electric or gas department to appropriate its own receipts.

The school budget is limited to the total amount appropriated by the town meeting, but the school committee retains full power to allocate the funds appropriated. State legislation known as the Education Reform Act of 1993, as amended, imposes certain minimum expenditure requirements on municipalities with respect to funding for education and related programs and may affect the level of State aid to be received for education. The requirements are determined on the basis of formulas affected by various measures of wealth and income, enrollments, prior levels of local spending and state aid, and other factors. In fiscal 1994 through budgeted 2015, the Town's net school spending exceeded the minimum required local contribution.

State and county assessments, the overlay for abatements in excess of overlays, principal and interest not otherwise provided for and final judgments are included in the tax levy whether or not included in the budget. Revenues are not required to be set forth in the budget but estimated non-tax revenues are taken into account by the assessors in fixing the tax levy. (See <u>Property Taxation and Valuation</u> herein.)

## **Budget Comparison**

The following table sets forth the general governmental budgets for fiscal years 2011 through 2015:

	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>
General Government	\$ 2,332,773	\$ 1,950,645	\$ 1,867,777	\$ 1,695,058	\$ 1,606,299
Public Safety	7,152,185	6,791,092	6,352,652	6,166,478	6,028,499
Education	25,641,000	24,868,620	24,665,818	23,890,662	23,270,000
Public Works	1,174,569	1,035,836	1,007,712	946,859	892,933
Human/Environmental Services (1)	1,308,136	1,278,826	1,390,523	1,445,731	1,242,146
Information and Recreation (2)	713,623	683,010	656,762	650,123	612,495
Debt & Interest on Debt	4,799,815	4,820,818	5,943,800	6,382,111	6,257,056
Retirement Fund	4,240,122	3,922,374	3,798,025	3,615,567	3,437,012
Unclassified	908,750	841,250	760,675	1,740,800	760,800
Reserve Funds (3)	1,100,000	600,000	200,000	180,000	175,000
Employee Benefits	5,500,000	4,625,000	4,880,000	4,730,000	4,491,000
	<u>\$54,870,973</u>	<u>\$51,417,471</u>	<u>\$51,523,744</u>	<u>\$51,443,389</u>	<u>\$48,773,240</u>

(1) Health Dept. (incl. Household Trash & Recycling costs), Council on Aging, and Veterans.

(2) Library and Recreation.

(3) Represents budgeted transfers to Stabilization Fund, Capital Stabilization Fund and OPEB Trust Fund

#### STATE AID

In addition to grants for specified capital purposes (some of which are payable over the life of the bonds issued for the projects), the Commonwealth provides financial assistance to cities and towns for current purposes. Payments to cities and towns are derived primarily from a percentage of the State's personal income, sales and use and corporate excise tax receipts, together with the net receipts from the State Lottery. A municipality's state aid entitlement is based on a number of different formulas, of which the "schools" and "lottery" formulas are the most important. Both of the major formulas tend to provide more state aid to poorer communities. The formulas for determining a municipality's state aid entitlement are subject to amendment by the state legislature, and while a formula might indicate that a particular amount of state aid is owed, the amount of state aid actually paid is limited to the amount appropriated by the state legislature. The state annually estimates state aid, but the actual state aid payments may vary from the estimate.

In the fall of 1986, both the State Legislature (by statute repealed as of July 1, 1999) and the voters (by initiative petition) placed limits on the growth of state tax revenues. Although somewhat different in detail, each measure essentially limited the annual growth in state tax revenues to an average rate of growth in wages and salaries in the Commonwealth over the three previous calendar years. If not amended, the remaining measure could restrict the amount of state revenues available for state aid to local communities.

The following table sets forth the amount of state aid to the Town in recent years as well as the amount budgeted for 2015:

<u>Fiscal Year</u>	State Aid
2015 (budgeted)	\$4,372,039
2014 (unaudited)	4,154,110
2013	3,687,145
2012	3,734,267
2011	3,842,294

## STATE SCHOOL BUILDING ASSISTANCE PROGRAM

Under its school building assistance program, the Commonwealth of Massachusetts provides grants to cities, towns and regional school districts for school construction projects. Until July 26, 2004, the State Board of Education was responsible for approving grants for school projects and otherwise administering the program. Grant amounts ranged from 50% to 90% of approved project costs. Municipalities generally issued bonds to finance the entire project cost, and the Commonwealth disbursed the grants in equal annual installments over the term of the related bonds.

Pursuant to legislation which became effective on July 26, 2004, the state legislature created the Massachusetts School Building Authority (the "Authority") to finance and administer the school building assistance program. The Authority has assumed all powers and obligations of the Board of Education with respect to the program. In addition to certain other amounts, the legislation dedicates a portion of Commonwealth sales tax receipts to the Authority to finance the program.

Projects previously approved for grants by the State Board of Education are entitled to receive grant payments from the Authority based on the approved project cost and reimbursement rate applicable under the prior law. The Authority has paid and is expected to continue to pay the remaining amounts of the grants for such projects either in annual installments to reimburse debt service on bonds issued by the municipalities to finance such projects or as lump sum payments to contribute to the defeasance of such bonds.

Projects on the priority waiting list as of July 1, 2004 are also entitled to receive grant payments from the Authority based on the eligible project costs and reimbursement rates applicable under the prior law. With limited exceptions, the Authority is required to fund the grants for such projects in the order in which they appear on the waiting list. Grants for any such projects that have been completed or substantially completed have been paid and are expected to continue to be paid by the Authority in lump sum payments, thereby eliminating the need for the Authority to reimburse interest expenses that would otherwise be incurred by the municipalities prior to July 1, 2004 to finance such projects. Grants for any such projects that have not yet commenced or that are underway have been and are expected to continue to be paid by the Authority as project costs are incurred by the municipality pursuant to a project funding agreement between the Authority and the municipality eliminating the need for the municipality to borrow even on a temporary basis to finance the Authority's share of the project funding agreement between the Authority and the municipality eliminating the need for the municipality to borrow even on a temporary basis to finance the Authority's share of the project costs.

The range of reimbursement rates for new project grant applications to the Authority on or after July 1, 2007 has been reduced to between 40% and 80% of the approved project costs. The Authority promulgated new regulations with respect to the application and approval process for projects submitted after July 1, 2007. The Authority expects to pay grants for such projects as project costs are incurred pursuant to project funding agreements between the Authority and the municipalities. None of the interest expense incurred on debt issued

by municipalities to finance their portion of the costs of new projects will be included in the approved project costs eligible for reimbursement.

## **MOTOR VEHICLE EXCISE**

An excise is imposed on the registration of motor vehicles (subject to exemptions) at the rate of \$25 per \$1,000 of valuation. The excise is collected by and for the benefit of the municipality in which the motor vehicle is customarily kept. Valuations are determined by a statutory formula based on manufacturer's list price and year of manufacture. Bills not paid when due bear interest at 12 percent per annum. Provision is also made, after notice to the owner, for suspension of the owner's operating license or registration by the registrar of motor vehicles.

The following table shows the actual receipts from the motor vehicle excise in each of the most recent years and the amount budgeted for fiscal 2015:

<u>Fiscal Year</u>	Excise Tax (1)
2015 (budgeted)	\$1,600,000
2014 (unaudited)	2,135,317
2013	1,782,015
2012	1,850,241
2011	1,783,303

## **ENTERPRISE FUNDS**

The Town accounts for the financial operations of its water and sewer systems through enterprise funds. The Town's policy is to cover all costs of these systems through system revenues. The Town most recently increased rates on July 1, 2012. Water usage is billed at \$6.40 per hundred cubic feet of metered water consumption. Sewer usage is billed at \$5.60 per hundred cubic feet of metered water consumption.

The following are water enterprise fund receipts for the five most recent fiscal years.

<u>Fiscal Year</u>	<b>Receipts</b>
2014 (unaudited)	\$3,391,172
2013	3,487,955
2012	3,424,749
2011	3,603,259
2010	3,250,619

The following are sewer enterprise fund receipts for the five most recent fiscal years.

<u>Fiscal Year</u>	<b>Receipts</b>
2014 (unaudited)	\$2,378,277
2013	2,487,945
2012	2,403,509
2011	2,283,413
2010	2,423,559

## **COMMUNITY PRESERVATION ACT**

The Massachusetts Community Preservation Act (the "CPA"), enacted in September, 2000, permits cities and towns that accept its provisions to levy a surcharge on its real property tax levy and to receive state matching funds for the acquisition, creation, preservation, rehabilitation and restoration of open space, historic resources and affordable housing. The provisions of the CPA must be accepted by the voters of the city or town at an election after such provisions have first been accepted by either a vote of the legislative body of the city or town or an initiative petition signed by 5% of its registered voters.

A city or town may approve a surcharge of up to 3% of the real property tax levy, and it may accept one or more exemptions to the surcharge under the CPA, including an exemption for low-income individuals and families and for low and moderate-income senior citizens, an exemption for \$100,000 of the value of each taxable parcel of residential real property, and an exemption for commercial and industrial properties in cities and towns with classified tax rates. The surcharge is not counted in the total taxes assessed for the purpose of determining the permitted levy amount under Proposition  $2\frac{1}{2}$  (see "Tax Limitations" under "PROPERTY TAX" herein). A city or town may revoke its acceptance of the provisions of the CPA at any time after 5 years from the date of such acceptance and may change the amount of the surcharge or the exemptions to the surcharge at any time, provided that any such revocation or change must be approved pursuant to the same process as acceptance of the CPA.

Any city or town that accepts the provisions of the CPA will receive annual state matching grants to supplement amounts raised by its surcharge on the real property tax levy. The state matching funds are raised from certain recording and filing fees of the registers of deeds. Those amounts are deposited into a state trust fund and are distributed to cities and towns that have accepted the provisions of the CPA, which distributions are not subject to annual appropriation by the state legislature. The amount distributed to each city and town is based on a statutory formula which requires that 80% of the amount in the state trust fund be used to match an equal percentage of the amount raised locally by each city and town, and that the remaining 20% of the amount in the fund be distributed only to those cities and towns that levy the maximum 3% surcharge based on a formula which takes into account equalized property valuation and population, resulting in larger distributions to those communities with low valuations and small populations. The total state distribution made to any city or town may not, however, exceed 100% of the amount raised locally by the surcharge on the real property tax levy.

The amounts raised by the surcharge on real property taxes and received in state matching funds are required to be deposited in a dedicated community preservation fund. Each city or town that accepts the provisions of the CPA is required to establish a community preservation committee to study the community preservation needs of the community and to make recommendations to the legislative body of the city or town regarding the community preservation projects that should be funded from the community preservation fund. Upon the recommendations of the community preservation purposes or may reserve amounts for spending in future fiscal years, provided that at least 70% of the total annual revenues to the fund must be spent or set aside for open space purposes, 10% for historic resource purposes and 10% for affordable housing purposes.

The CPA authorizes cities and towns that accept its provisions to issue bonds and notes in anticipation of the receipt of surcharge revenues to finance community preservation projects approved under the provisions of the CPA. Bonds and notes issued under the CPA are general obligations of the city or town and are payable from amounts on deposit in the community preservation fund. In the event that a city or town revokes its acceptance of the provisions of the CPA, the surcharge shall remain in effect until all contractual obligations incurred by the city or town prior to such revocation, including the payment of bonds or notes issued under the CPA, have been fully discharged. The Town has not accepted the Community Preservation Act.

## **OTHER TAXES**

Three additional sources of revenue for local governments are the room occupancy excise tax, local meals excise tax, and the aviation fuel tax. All taxes take effect only where accepted by individual municipalities. Under the room occupancy excise tax, local governments may tax the provision of hotel, motel, or lodging house rooms at a rate not to exceed four percent of the cost of renting such rooms. The tax is paid by the operator of the hotel, motel, or lodging house to the State Commissioner of Revenue, who in turn pays the tax back to the municipality in which the rooms are located. The Town has not voted to impose the room occupancy excise tax.

The local meals excise tax, effective for sales of restaurant meals on or after October 1, 2009, is a three-fourths percent tax on the gross receipts of a vendor from the sale of restaurant meals. The tax is paid by the vendor to the State Commissioner of Revenue, who in turn pays the tax to the municipality in which the meal was sold. The Town adopted local meals excise tax effective July 1, 2011.

The following are collections of meals excise tax for the most recent fiscal years:

<u>Fiscal Year</u>	<b><u>Collections</u></b>
2014 (unaudited)	\$237,738
2013	199,587
2012	193,960

## TAX INCREMENT FINANCING FOR DEVELOPMENT DISTRICTS

Under recent legislation, cities and towns are authorized to establish development districts to encourage increased residential, industrial and commercial activity. All or a portion of the taxes on growth in assessed value in such districts may be pledged and used solely to finance economic development projects pursuant to the city or town's development program for the district. This includes pledging such "tax increments" for the payment of bonds issued to finance such projects. As a result of any such pledge, tax increments raised from new growth properties in development districts are not available for other municipal purposes. Tax increments are taken into account in determining the total taxes assessed for the purpose of calculating the maximum permitted tax levy under Proposition  $2\frac{1}{2}$ .

## UNDESIGNATED GENERAL FUND BALANCE AND FREE CASH

Under Massachusetts law an amount known as "free cash" is certified as of the beginning of each fiscal year by the State Bureau of Accounts and this, together with certain subsequent tax receipts, is used as the basis for subsequent appropriations from available funds, which are not required to be included in the annual tax levy. Subject to certain adjustments, free cash is surplus revenue less uncollected and overdue property taxes from prior years. The Town Accountant may certify as available for appropriation an adjusted free cash figure by adding back those uncollected and overdue property taxes which are subsequently collected between July 1 and the following March 31 of any year.

The following shows the unassigned and undesignated general fund balance and free cash for the most recent fiscal years:

	Unassigned/ Undesignated General	
<u>July 1,</u>	<b>Fund Balance</b> (1)	<b>Free Cash</b>
2014 (2)	\$5,660,763	\$2,587,853
2013	4,018,582	2,429,278
2012	5,603,341	2,975,937
2011	3,049,292	2,122,834
2010	3,424,891	2,795,646

(1) Beginning in Fiscal 2011, the Town's audited financial statements have been prepared in compliance with GASB Statement No. 54. The Town's Stabilization Fund is included in Unassigned Fund Balance in the Town's audited financial statements.

(2) The "unassigned/undesignated" estimate for fiscal 2014 is from the Town Accountant's financial statements, which are not prepared on the basis of Generally Accepted Accounting Principles (GAAP). It includes the Stabilization Fund.

#### **STABILIZATION FUND**

The Town has maintained a Stabilization Fund for several years. Under Massachusetts statutes, funds may be appropriated from the Fund for any municipal purpose by a two thirds vote of the town meeting. The following is the balance in the account at the end of the most recent fiscal years:

<u>June 30</u>	<b>Balance (1)</b>
2014 (unaudited)	\$1,296,893
2013	1,242,417
2012	1,188,059
2011	784,377
2010	655,149

(1) Beginning in fiscal 2011, the Stabilization Fund is included in Unassigned General Fund Balance.

In addition to the regular Stabilization Fund, the Town established a Capital Stabilization Fund during fiscal year 2012. While this fund is targeted specifically for capital purposes, as with the regular Stabilization Fund, funds may be appropriated from the Fund for any municipal purpose by a two thirds vote of the town meeting. The following are balances as of the end of the most recent fiscal years:

<u>June 30</u>	<b>Balance (1)</b>
2014	\$200,513
2013	150,209
2012	100,007

(1) Beginning in fiscal 2011, Capital Stabilization Fund is included in Committed General Fund Balance.

#### **INVESTMENTS**

Investments of funds of cities and towns, except for trust funds, are generally restricted by Massachusetts General Laws Chapter 44, section 55. That statute permits investments of available revenue funds and bond and note proceeds in term deposits and certificates of deposits of banks and trust companies, in obligations issued or unconditionally guaranteed by the federal government of an agency thereof with a maturity of not more than one year, in repurchase agreements, with a maturity of not more than 90 days secured by federal or federal agency securities, or in participation units in the Massachusetts Municipal Depository Trust ("MMDT"),

or in shares of SEC-registered money market funds with the highest possible rating from at least one nationally recognized rating organization.

MMDT is an investment pool created by the Commonwealth under the supervision of the State Treasurer's office. According to the State Treasurer the Trust's investment policy is designed to maintain an average weighted maturity of 90 days or less and is limited to high-quality, readily marketable fixed income instruments, including U.S. Government obligations and highly-rated corporate securities with maturities of one year or less.

Trust funds, unless otherwise provided by the donor, may be invested in accordance with section 54 of Chapter 44 of the General Laws, which permits a broader range of investments than section 55, including any bonds or notes that are legal investments for savings banks in the Commonwealth. The restrictions imposed by sections 54 and 55 do not apply to city and town retirement systems.

## **COLLECTIVE BARGAINING**

City and town employees (other than managerial and confidential employees) are entitled to join unions and to bargain collectively on questions of wages, hours and other terms and conditions of employment.

The Town has approximately 820 full and part-time employees, of which approximately 47% belong to unions or other collective bargaining groups as follows:

<u>Union</u>	<b>Department</b>	Number of People	<b>Contract Expires</b>
AFL/CIO 285	Library	12	6/30/2017
AFSCME 2610	Town Clerical	9	6/30/2017
AFSCME 2610	DPW Laborers	15	6/30/2017
FIRE UNION	Fire Department	33	6/30/2017
POLICE UNION	Police Department	31	6/30/2017
AFSCME 2610	School Custodians	13	6/30/2015
AFSCME 2610	School Clerical	15	6/30/2015
SEA Union	ESP	45	8/31/2015
SEA Union	School	<u>210</u>	8/31/2017
		<u>383</u>	

## PHYSICAL AND ECONOMIC CHARACTERISTICS

#### General

The Town is located approximately 12 miles northeast of downtown Boston. It is a seaside residential community with a land area of 3.05 square miles and a population of 13,787 (2010 census). Income and wealth in the Town ranges primarily from middle income to affluent. The Town borders the Atlantic Ocean on the east and south, the City of Salem and the Town of Marblehead on the north, and the City of Lynn on the west. The Town has convenient access to Logan International Airport and to the MBTA commuter rail, which has a station stop in the Town. The Town is served by state routes 1A and 129. Interstate 95, U.S. Route 1, and State Route 128 are also accessible. The opening of the Massachusetts Turnpike to Logan Airport in early 2003 has improved the Town's access to points west and south of Boston. The Town's economic base is primarily residential, with relatively small commercial and industrial sectors.

## **Principal Employers**

Other than the Town itself, the following are the principal employers located in the Town:

		Approximate
<u>Company</u>	<u>Nature of Business</u>	<b>Current Employees</b>
Stop & Shop	Grocery Store	225
Whole Foods Market	Grocery Store	210
Bertucci's	Restaurant	84
T.J. Maxx	Retail Store	50
Marshall's	Retail Store	50
Uno Chicago Grill	Restaurant	48
Anthony's Pier 4 Cafe	Restaurant	40
CVS	Pharmacy	30
Beach Club	Restaurant	27
Cut Rate Tree	Landscaping/Tree Removal	25

Source: The Town, the Massachusetts Department of Labor and Workplace Development, and the Employers.

#### **Employment and Payrolls** (1)

	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
Construction & Natural Resources	219	213	220	231	232
Manufacturing	NA	NA	18	32	30
Trade, Transportation & Utilities	841	852	770	757	732
Financial Activities	120	136	130	151	167
Professional & Business Services	189	248	252	217	197
Education & Health Services	715	704	710	667	717
Leisure & Hospitality	551	617	610	603	561
Information & Other Services	196	220	165	144	153
Total Employment	3,381	3,539	3,448	3,365	3,359
Number of Establishments	348	356	364	351	352
Total Annual Wage (000)	\$135,697	\$137,645	\$131,747	\$126,491	\$127,474
Average Weekly Wage	\$ 772	\$ 748	\$ 735	\$ 723	\$ 730

Source: Massachusetts Executive Office of Labor & Workforce Development.

(1) Total employment may differ from the sum of the given column; it includes information from firms for which employment figures are confidential.

#### **Building Permits**

<u>Calendar Year</u>	Number	<b>Estimated Value</b>
2014 (1)	595	\$ 37,496,388
2013	556	17,882,676
2012 (2)	502	18,947,679
2011	537	13,012,531
2010	525	11,027,780

(1) Through November 5, 2014. Includes one large-scal residential development valued at \$22,402,000.

(2) 2012 includes two single family homes under renovations totaling more than \$2 million. Also, includes value of temporary soundstage used by Columbia Pictures in the making of a film. The estimated value of the soundstage was \$1 million.

## **OTHER DATA**

## **Unemployment (1)**

<u>Year</u>	<u>Swampscott</u>	<b>Massachusetts</b>	<b>United States</b>
2014 (September)	4.7%	6.2%	5.7%
2013	6.0	7.1	7.4
2012	5.3	6.8	8.1
2011	5.5	7.3	8.9
2010	7.1	8.3	9.6

(1) Massachusetts Department of Employment and Training. Full year annual averages except for 2014 which is for the month indicated.

## **Population (1)**

	Swan	<u>ipscott</u>	Essex County		Massachusetts	
<u>Year</u>	Number	<u>% Change</u>	<u>Number</u>	% Change	Number	<u>% Change</u>
2013 Estimate	13,951	1.2%	762,550	2.6%	6,692,824	2.2%
2010	13,787	(4.3)	743,159	2.7	6,547,629	3.1
2000	14,412	5.6	723,419	8.0	6,349,097	5.5
1990	13,650	(1.4)	670,080	5.8	6,016,425	4.9
1980	13,837		633,632		5,737,037	0.8

(1) Source: U.S. Department of Commerce.

## **Population Density (1)**

	Swam	Swampscott		Essex County		husetts
Year	<u>Number</u>	Density (2)	<u>Number</u>	<b>Density</b>	<u>Number</u>	<b>Density</b>
2013 Estimate	13,951	4,575.6	762,550	1,531.0	6,692,824	853.9
2010	13,787	4,521.8	743,159	1,492.1	6,547,629	835.4
2000	14,412	4,726.8	723,419	1,452.4	6,349,097	810.0
1990	13,650	4,476.9	670,080	1,345.4	6,016,425	767.6
1980	13,837	4,538.2	633,632	1,272.2	5,737,037	732.0
1970	13,578	4,453.3	637,887	1,280.7	5,689,170	725.8

(1) Source: U.S. Department of Commerce.

(2) Based on 3.0 square miles.

# Population Composition by Age 2012 5-year estimates (1)

	Swam	Swampscott Essex County		Massachusetts		
Age	<u>Number</u>	Percent	<u>Number</u>	Percent	<u>Number</u>	<b>Percent</b>
Under 5 Years	805	5.8%	43,523	5.8%	366,952	5.6%
5 Years to 19 Years	2,519	18.2	148,741	20.2	1,257,302	19.2
20 Years to 64 Years	8,128	58.8	446,491	59.9	4,025,262	61.4
65 Years & Over	2,371	17.2	106,206	14.3	911,079	13.9
Total	<u>13,823</u>	<u>100.0%</u>	<u>744,961</u>	<u>100.0%</u>	<u>6,560,595</u>	<u>100.0%</u>
Median Age	44.5		40.4		39.1	
Median Age (2000)	41.5		37.5		36.5	

(1) Source: U.S. Department of Commerce.

# **Income Levels (1)**

	<u>Swampscott</u>		Esse	ex County	Massachusetts	
		% Change from		% Change from		% Change from
Year	<u>Amount</u>	Previous Census	<u>Amount</u>	Previous Census	<u>Amount</u>	Previous Census
Per Capita-Person	al					
2013 5-yr est.	\$51,948	46.4%	\$35,369	34.2%	\$35,485	36.7%
1999	35,487	38.8	26,358	49.9	25,952	50.7
1989	25,576	146.7	17,586	129.2	17,224	131.0
1979	10,366		7,673		7,457	
Median Family						
Income (2012)	\$116,663		\$84,083		\$84,380	
Median Househol	d					
Income (2012)	\$93,281		\$66,918		\$66,658	
% Below Poverty						
Level (2012)	4.9%		11.0%		11.0%	

(1) Source: U.S. Department of Commerce.

# Family Income Distribution 2012 5 Year Estimates (1)

	Swampscott		Swampscott Essex County		Massachusetts	
<b>Income for Families</b>	<b>Families</b>	<b>Percent</b>	<b>Families</b>	Percent	<u>Families</u>	<b>Percent</b>
Less than \$10,000	99	2.5%	6,701	3.5%	57,204	3.6%
\$10,000 - \$24,999	174	4.5	16,733	8.8	132,790	8.3
\$25,000 - \$49,999	202	5.2	31,014	16.4	260,930	16.3
\$50,000 - \$74,999	443	11.4	29,416	15.5	257,973	16.1
\$75,000 - \$99,999	653	16.8	27,982	14.8	235,746	14.7
\$100,000 - \$149,999	955	24.6	38,374	20.3	331,738	20.7
\$150,000 or more	<u>1,359</u>	35.0	39,167	20.7	327,825	20.4
Total	<u>3,885</u>	<u>100.0%</u>	<u>189,387</u>	<u>100.0%</u>	<u>1,604,206</u>	<u>100.0%</u>

(1) Source: U.S. Department of Commerce.

# Household Income Distribution 2012 Five Year Estimates (1)

	Swampscott		Essex County		Massachusetts	
<b>Income for Households</b>	<b>Households</b>	<b>Percent</b>	<b>Households</b>	<b>Percent</b>	<b>Households</b>	<b>Percent</b>
Less than \$10,000	253	4.5%	17,398	6.1%	159,535	6.3%
\$10,000 - \$24,999	560	9.9	39,724	13.9	345,816	13.7
\$25,000 - \$49,999	573	10.2	53,932	18.9	472,301	18.7
\$50,000 - \$74,999	816	14.5	45,139	15.8	412,921	16.3
\$75,000 - \$99,999	813	14.4	37,491	13.1	329,572	13.0
\$100,000 - \$149,999	1,116	19.8	47,050	16.5	422,194	16.7
\$150,000 or more	<u>1,508</u>	26.7	44,410	15.6	383,355	15.2
Total	<u>5,639</u>	<u>100.0%</u>	285,144	<u>100.0%</u>	<u>2,525,694</u>	<u>100.0%</u>

(1) Source: U.S. Department of Commerce.

# Value Distribution Of Specified Owner-Occupied Housing Units 2012 Five Year Estimates (1)

	Swamp	scott Essex		ounty	Massacl	nusetts
<u>Units</u>	<u>Number</u>	<b>Percent</b>	<u>Number</u>	<b>Percent</b>	<u>Number</u>	<b>Percent</b>
Less than \$100,000	140	3.2%	5,466	3.0%	55,908	3.5%
\$100,000 - \$199,999	133	3.1	16,152	8.8	201,702	12.6
\$200,000 - \$299,999	734	16.9	43,572	23.8	402,530	25.2
\$300,000 - \$499,999	2,200	50.6	75,734	41.4	603,907	37.8
\$500,000 - \$999,999	895	20.6	36,400	19.9	276,805	17.3
\$1,000,000 or more	250	5.7	5,754	3.1	55,107	3.5
Total	<u>4,352</u>	<u>100.0%</u>	<u>183,078</u>	<u>100.0%</u>	<u>1,595,959</u>	<u>100.0%</u>
Median Value	\$412,000		\$354,700		\$335,500	

(1) Source: U.S. Department of Commerce

## Age Distribution Housing Units 2012 Five Year Estimates (1)

	<b>Swampscott</b>		Essex Co	ounty	Massachusetts	
<u>Year Built</u>	Number	Percent	Number	Percent	Number	Percent
2000 or later	87	1.5%	20,696	6.8%	199,233	7.1%
1980 to 1999	547	9.5	52,534	17.1	508,334	18.1
1940 to 1979	2,118	36.8	112,462	36.7	1,115,159	39.8
1939 or Earlier	<u>2,997</u>	52.1	120,630	39.4	981,480	35.0
Total	<u>5,749</u>	<u>100.0%</u>	<u>306,322</u>	<u>100.0%</u>	<u>2,804,206</u>	<u>100.0%</u>

(1) Source: U.S. Department of Commerce.

# Housing Unit Inventory 2012 Five Year Estimates (1)

	Swampscott		Essex County		Massachusetts	
<u>Units in Structure</u>	Number	<b>Percent</b>	<u>Number</u>	<b>Percent</b>	<u>Number</u>	<b>Percent</b>
1, Detached	3,568	62.1%	154,742	50.5%	1,471,460	52.5%
1, Attached	269	4.7	18,593	6.1	141,098	5.0
2 to 4	1,133	19.7	70,491	23.0	596,892	21.3
5 to 9	106	1.8	16,842	5.5	168,231	6.0
10 to 19	9	0.2	12,774	4.2	120,233	4.3
20 or More	664	11.5	30,916	10.1	281,775	10.0
Mobil Home, Trailer, or Other	0	0.0	1,964	0.6	24,517	0.9
Total	<u>5,749</u>	<u>100.0%</u>	<u>306,322</u>	<u>100.0%</u>	<u>2,804,206</u>	<u>100.0%</u>

(1) Source: U.S. Department of Commerce.

## **Educational Attainment 2012 (1)**

	Swampscott		Essex County		Massachusetts	
Years of School Completed	Number	Percent	Number	<b>Percent</b>	Number	Percent
Less than 9th Grade	94	0.9%	27,408	5.4%	216,669	4.9%
9th to 12th Grade, No Diploma	125	1.3	29,693	5.9	268,218	6.0
High School Graduate	1,842	18.4	134,289	26.5	1,156,650	25.9
Some College, No Degree	1,517	15.2	89,435	17.6	739,171	16.6
Associate's Degree	768	7.7	41,700	8.2	344,724	7.7
Bachelor's Degree	2,958	29.6	109,985	21.7	989,299	22.2
Graduate or Professional Degree	2,684	26.9	74,986	14.8	751,167	16.8
Total	<u>9,988</u>	<u>100.0%</u>	<u>507,496</u>	<u>100.0%</u>	<u>4,465,898</u>	<u>100.0%</u>
High School Graduate or Higher	9,769	97.8%	450,395	88.7%	3,981,011	89.1%
Bachelor's Degree or Higher	5,642	56.5%	184,971	36.4%	1,740,466	39.0%

(1) Source: U.S. Department of Commerce.

#### **LITIGATION**

At present there are a number of suits pending in which the Town is a defendant. In the opinion of the Town, there is no litigation, either pending or threatened, which is considered likely to result, either individually or in the aggregate, in final judgments which would materially affect the Town's financial position.

### TOWN OF SWAMPSCOTT Massachusetts

By: /s/ M. Ronald Mendes Town Treasurer

Dated: November 12, 2014

The General Fund Balance Sheet for the year ended June 30, 2014 is extracted from the Town Accountant's records. It is not prepared based on General Accepted Accounting Principles (GAAP). Comparisons between this balance sheet and GAAP-based financial statements may not be valid.

The General Fund Balance Sheets for June 30, 2009 through June 30, 2013 and the General Fund Statement of Revenues, Expenditures and Changes in Fund Balance for fiscal years June 30, 2009 through 2013 are extracted from the audit reports of Sullivan, Rogers & Company, LLC. Audited financial statements for fiscal year 2013 are presented in Appendix B.

### TOWN OF SWAMPSCOTT MASSACHUSETTS BALANCE SHEET (1) GENERAL FUND June 30,

	<u>2014</u>
Assets	
Cash and Cash Equivalents	\$6,142,091
Receivables	
Real Estate and Personal Property	1,198,328
Tax Liens	907,474
Motor Vehicle and Boat Excise	259,044
Total Assets	<u>\$8,511,452</u>
Liabilities and Fund Balances	
Liabilities:	
Allowance for Abatements	461,907
Other Liabilities	222,857
Deferred Revenue	1,907,453
Total Liabilities	2,592,217
Fund Balances:	
Reserved for Expenditures	1,200,000
Reserved for Encumbrances	355,365
	4,363,870
Unreserved and Undesignated Total Fund Balances	
Total rund balances	<u>5,919,235</u>
Total Liabilities and Fund Balances	<u>\$8,511,452</u>

(1) Excerpted from Town Accountant's records. Not prepared based on General Accepted Accounting Principles (GAAP). Comparisons between this balance sheet and GAAP-based financial statements may not be valid.

## TOWN OF SWAMPSCOTT MASSACHUSETTS BALANCE SHEET (1) GENERAL FUND June 30,

	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
<u>Assets</u>					
Cash	\$ 7,479,895	\$ 6,763,955	\$6,639,038	\$5,885,539	\$3,450,217
Property Tax Receivables	868,778	820,496	711,879	676,047	1,203,245
Tax Liens	993,758	886,047	769,403	820,760	486,980
Departmental and Other	44,930	35,280	37,705	37,975	37,133
Motor Vehicle & Other Excise Taxes	124,542	124,589	132,613	118,280	148,455
Intergovernmental	53,752	0	0	0	0
Due from other funds	0	0	0	0	316,276
Total Assets	<u>\$9,565,655</u>	<u>\$8,630,367</u>	<u>8,290,638</u>	<u>7,538,601</u>	<u>5,642,306</u>
Liabilities & Fund Equity					
Liabilities:					
Warrants Payable	\$ 883,710	\$ 492,443	\$514,835	398,187	498,889
Deferred Revenues	1,852,052	1,726,576	1,533,846	1,532,016	1,193,450
Accrued Short Term Interest	0	0	0	0	217,345
Accrued Payroll	58,001	63,575	301,187	235,344	190,707
Tax Refund Payable	457,074	106,247	327,102	262,721	116,648
Other Liabilities	273,057	252,910	268,047	311,733	344,689
Total Liabilities	<u>\$3,523,894</u>	<u>\$2,641,751</u>	<u>2,945,017</u>	<u>2,740,001</u>	<u>2,561,728</u>
Fund Balances:					
Committed	\$ 860,209	\$ 540,007	\$1,460,000		
Assigned	1,162,970	797,194	836,329		
Unassigned	4,018,582	4,651,415	3,049,292		
Fund Balances – Reserved	0	0	0	\$1,523,143	\$618,271
Unreserved, Designated	0	0	0	200,000	350,000
Unreserved, Undesignated	0	0	0	3,075,457	2,112,307
Total Fund Equity	\$6,041,761	5,988,616	5,345,621	4,798,600	3,080,578
Total Liabilities & Fund Equity	<u>\$9,565,655</u>	<u>\$8,630,367</u>	<u>\$8,290,638</u>	<u>\$7,538,601</u>	<u>\$5,642,306</u>

(1) Excerpts taken from the audited financial statements of Sullivan, Rogers and Company, LLC.

## TOWN OF SWAMPSCOTT MASSACHUSETTS Combined Statements of Revenues, Expenditures and changes in Fund Balances (1)

June 30,

Revenues:	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
Property Taxes	\$42,652,643	\$41,885,611	\$39,766,925	\$39,214,756	\$38,734,604
Motor Vehicle Excise	2,052,796	2,049,265	1,791,328	1,700,678	1,864,938
Tax Liens	99,703	172,196	124,645	526,279	9,342
Licenses and Permits	260,969	341,016	207,475	175,853	186,101
Fines & Forfeitures	73,955	92,533	87,225	86,582	86,630
Penalties & Interest on Taxes	206,033	187,918	168,189	267,522	163,367
Intergovernmental Revenue	9,028,767	8,841,879	8,688,205	9,315,239	9,106,536
Departmental and Other	1,302,050	1,784,568	0	0	0
Other Charges	0	0	1,652,976	1,738,668	1,609,772
Interest	34,624	127,018	41,651	29,215	96,830
Payments in Lieu of Taxes	8,075	8,075	8,075	8,075	8,075
Total Revenues	<u>\$55,719,615</u>	<u>\$55,386,660</u>	<u>\$52,536,694</u>	<u>\$53,062,867</u>	<u>\$51,866,203</u>
Expenditures:					
General Government	\$ 1,831,003	\$ 1,313,367	\$ 1,534,751	\$ 1,408,911	\$ 1,712,407
Education	24,323,161	23,926,719	23,194,315	22,808,791	21,691,147
Public Safety	6,782,853	6,693,567	6,413,070	6,234,472	6,107,160
Public Works	1,082,130	875,157	1,065,555	934,990	1,089,142
Debt Service	4,406,578	4,900,588	4,874,437	4,713,935	5,065,178
Pensions	8,710,246	8,397,114	8,104,804	7,693,786	7,232,748
Employee Benefits	5,217,563	4,681,627	4,301,769	3,896,967	4,710,996
State and County Assessments	646,881	750,825	723,393	995,786	975,144
Human Services	1,192,449	1,188,236	1,224,950	1,199,392	1,176,687
Cultural and Recreation	645,262	652,535	620,864	600,363	598,637
Other	500,428	311,975	320,528	329,544	275,577
Total Expenditures	\$55,338,554	\$53,691,710	\$52,378,436	\$50,816,937	\$50,634,823
Excess of Revenues Over (under)					
Expenditures	\$ 381,061	\$ 1,694,950	\$ 158,258	\$ 2,245,930	\$ 1,231,380
-		. , ,		. , ,	. , ,
<b>Other Financing Sources (Uses):</b>					
Premium from Issuance of Bonds	95,284	0	119,700	0	115,787
Proceeds from Capital Leases	0	0	0	0	0
Operating Transfers - In	802,000	760,000	760,000	760,000	750,000
Operating Transfers - Out	(1,225,200)	(1,811,955)	<u>(1,146,086)</u>	(1,287,908)	(1,077,132)
Total Other Financing Sources	( 327,916)	(1,051,955)	(266,386)	(527,908)	(211,345)
Revenues and other financing sources					
over (under) expenditures and other financing (uses)	53,145	642,995	(108,128)	1,718,022	1,020,035
iniancing (uses)					
<b>Beginning Fund Equity (deficit)</b> (2)	<u>\$5,988,616</u>	<u>\$5,345,621</u>	<u>\$5,453,749</u>	3,080,578	2,060,543
Ending Fund Equity (deficit)	<u>\$6,041,761</u>	<u>\$5,988,616</u>	\$5,345,621	<u>\$4,798,600</u>	<u>\$3,080,578</u>

(1) Excerpts taken from the audited financial statements of Sullivan, Rogers and Company, LLC.

(2) Fiscal 2011 beginning fund balance was adjusted to reflect the implementation of GASB Rule #54, which provided for the reallocation of fund balances.

## **APPENDIX B**

There follows in this Appendix audited financial statements for the fiscal year ended June 30, 2013 together with the report of the certified public accountants, Sullivan, Rogers & Company, LLC.

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**APPENDIX B** 

## TOWN OF SWAMPSCOTT, MASSACHUSETTS

## INDEPENDENT AUDITORS' REPORT ON BASIC FINANCIAL STATEMENTS AND REQUIRED SUPPLEMENTARY INFORMATION

# FOR THE FISCAL YEAR ENDED JUNE 30, 2013

### TOWN OF SWAMPSCOTT, MASSACHUSETTS

## INDEPENDENT AUDITORS' REPORT ON BASIC FINANCIAL STATEMENTS AND REQUIRED SUPPLEMENTARY INFORMATION

## FOR THE FISCAL YEAR ENDED JUNE 30, 2013

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Independent Auditors' Report

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# **Independent Auditors' Report**

To the Honorable Board of Selectmen Town of Swampscott, Massachusetts

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Swampscott, Massachusetts, as of and for the year ended June 30, 2013 (except for the Swampscott Retirement System, which is as of and for the year ended December 31, 2012), and the related notes to the financial statements, which collectively comprise the Town of Swampscott, Massachusetts' basic financial statements as listed in the table of contents.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

# **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Swampscott, Massachusetts, as of June 30, 2013 (except for the Swampscott Retirement System, which is as of and for the year ended December 31, 2012), and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# Other Matters

# **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis (located on pages 4 through 13) and general fund budgetary comparison and certain pension and other postemployment benefits information (located on pages 61 through 66) be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 21, 2014 on our consideration of the Town of Swampscott, Massachusetts' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Town of Swampscott, Massachusetts' internal control over financial reporting and compliance.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Boston, Massachusetts August 21, 2014 Management's Discussion and Analysis

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As management of the Town of Swampscott, Massachusetts (Town), we offer readers of these financial statements this narrative overview and analysis of the Town's financial activities for the fiscal year ended June 30, 2013.

# Financial Highlights

- The assets of the Town exceeded its liabilities at the close of the most recent fiscal year by \$50,989,865 (net position). The Town's governmental activities had negative unrestricted net position totaling (\$11,612,432) and \$3,366,058 in unrestricted net position for its business-type activities.
- > The Town's total net position increased \$468,063.
- As of the close of the fiscal year, the Town's governmental funds reported combined ending fund balances totaling \$11,671,220, an increase of \$402,475 in comparison with the prior year. Approximately \$3,933,000 represents unassigned fund balance.
- At the end of the fiscal year, unassigned fund balance for the general fund totaled \$4,018,582, or 7.1 percent of total general fund expenditures and transfers out.
- The Town's total bonded debt decreased by \$484,025 during the fiscal year; \$8,919,400 of new debt was issued.

# **Overview of the Basic Financial Statements**

This discussion and analysis is intended to serve as an introduction to the *basic financial statements*, which consists of the following three components:

- 1. Government-wide financial statements
- 2. Fund financial statements
- 3. Notes to the basic financial statements.

This report also contains required supplementary information in addition to the basis financial statements.

# Government-wide financial statements

The government-wide financial statements are designed to provide readers with a broad overview of the Town's finances, in a manner similar to a private-sector business.

The statement of net position presents information on all of the Town's non-fiduciary assets, deferred outflows, deferred inflows and liabilities, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Town is improving or deteriorating.

The statement of activities presents information showing how the government's net position, changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes, accrued interest on long-term debt, etc.).

Both of the government-wide financial statements distinguish functions of the Town that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). Governmental activities include general government, public safety, education, public works, health and human services, culture and recreation and debt service-interest. Business-type activities include water and sewer operations.

The government-wide financial statements can be found on pages 15-17 of this report.

### Fund financial statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into the following categories and are described below:

- 1. Governmental funds
- 2. Proprietary funds
- 3. Fiduciary funds

# **Governmental Funds**

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental funds financial statements focus on near-term inflows and outflows of expendable resources, as well as on balances of expendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term effect of the government's near-term financing decisions. Both the governmental funds statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The Town maintains 188 individual governmental funds. Information is presented separately in the governmental funds balance sheet and in the governmental funds statement of revenues, expenditures, and changes in fund balances for the general and capital articles (capital projects) funds, each of which are considered to be major funds. Data from the other 186 governmental funds are combined into a single, aggregated presentation titled *nonmajor governmental funds*.

The basic governmental funds financial statements can be found on pages 18-21 of this report.

# **Proprietary funds**

The Town maintains one type of proprietary fund.

*Enterprise funds* are used to report the same functions presented as business-type activities in the governmentwide financial statements. The Town uses enterprise funds to account for its water and sewer operations, both of which are considered to be major funds.

The basic proprietary funds financial statements can be found on pages 22-24 of this report.

# **Fiduciary funds**

Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the Town's programs. The accounting used for fiduciary funds is similar to that used for proprietary funds.

The fiduciary funds provide separate information for the Town's pension trust fund. Private-purpose trust funds and agency funds are reported and combined into a single, aggregate presentation in the fiduciary funds financial statements under the captions "private purpose trust funds" and "agency funds", respectively.

The basic fiduciary funds financial statements can be found on pages 25-26 of this report.

### Notes to the basic financial statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 27-59 of this report.

### **Required supplementary information**

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information. Presented in this information is the budget comparison for the general fund and certain pension and other postemployment benefits information, which can be found on pages 61-66 of this report.

# Government-Wide Financial Analysis

The following tables present current and prior year data on the government-wide financial statements.

### Net Position

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. The Town's assets exceeded liabilities by \$50,989,865 at the close of the fiscal year and are summarized as follows:

	Governmente	al Activities	Business-Type	Activities	Total				
	2013	2012	2013	2012	2013	2012			
Assets									
Current assets\$	15,567,863	\$ 14,274,617 \$	4,324,777 \$	4,489,289 \$	19,892,640 \$	18,763,906			
Noncurrent assets (excluding						the state of the second			
capital assets)	Ψ.	•• :	-	93,567		93,567			
Capital assets (net)	75,068,214	72,215,308	19,349,570	20,006,674	94,417,784	92,221,982			
Total assets	90,636,077	86,489,925	23,674,347	24,589,530	114,310,424	111,079,455			
Liabilities									
Current liabilities									
(excluding debt)	2,698,691	1,989,132	259,689	74,256	2,958,380	2,063,388			
Noncurrent liabilities									
(excluding debt)	18,529,375	16,009,807	348,357	265,986	18,877,732	16,275,793			
Current debt	3,651,927	3,312,147	1,463,874	2,456,278	5,115,801	5,768,425			
Noncurrent debt.	33,778,998	32,516,525	2,589,648	3,933,522	36,368,646	36,450,047			
Total liabilities	58,658,991	53,827,611	4,661,568	6,730,042	63,320,559	60,557,653			
Net Position									
Net investment in capital assets	40,146,798	38,967,128	15,646,721	13,971,209	55,793,519	52,938,337			
Restricted	3,442,720	2,818,116	1 <u>99</u> 12	Ť	3,442,720	2,818,116			
Unrestricted	(11,612,432)	(9,122,930)	3,366,058	3,888,279	(8,246,374)	(5,234,651)			
Total net position\$	31,977,086	\$ 32,662,314 \$	19,012,779 \$	17,859,488 \$	50,989,865	50,521,802			

The largest portion of the Town's net position (\$55,793,519) reflect its investment in capital assets (e.g., land, construction in progress, land improvements, buildings and improvements, machinery and equipment, and infrastructure); less any related outstanding debt used to acquire those assets. These capital assets are used to provide services to citizens; consequently, these assets are not available for future spending. Although the investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of the Town's net position (\$3,442,720) represents resources that are subject to external restrictions on how they may be used.

Unrestricted net position of \$3,366,058 may be used to support business-type activities. The Town has no unrestricted net position available for the support of governmental activities. Such resources have been consumed with the recognition of other post-employment benefits liabilities.

### **Changes in Net Position**

For the fiscal year ended June 30, 2013, the Town's total net position increased by \$468,063, compared to an increase of \$1,459,241 in the prior fiscal year. These amounts are summarized as follows:

	Governmen	tal /	Activities		Business-T	ype /	Activities	Total					
	2013		2012		2013		2012		2013		2012		
Revenues	·····												
Program Revenues:													
Charges for services\$	3,495,466	\$	3,942,159	\$	5,983,157	\$	5,789,514	\$	9,478,623	\$	9,731,673		
Operating grants and contributions	10,700,648		10,632,218		57,865		110,515		10,758,513		10,742,733		
Capital grants and contributions	680,173		425,420		آمور		:#i:		680,173		425,420		
General Revenues:													
Real estate, personal property taxes													
and tax liens	42,868,219		42,260,984		5		- <b>1</b>		42,868,219		42,260,984		
Motor vehicle and other excise taxes	2,052,748		2,041,242				·*).		2,052,748		2,041,242		
Penalties and interest on taxes.	206,033		187,918						206,033		187,918		
Payments in lieu of taxes	8,075		8,075		*				8,075		8,075		
Grants and contributions not restricted													
to specific programs	1,118,659		1,112,248		÷.		,÷-		1,118,659		1,112,248		
Unrestricted investment income	30,065		19,910		•		á.		30,065		19,910		
Contributions to permanent funds	9,450		13,200		*				9,450		13,200		
Other.	280,988	. 1000	267,152		+			jana	280,988		267,152		
Total revenues	61,450,524		60,910,526	. +	6,041,022	مىب	5,900,029		67,491,546	-	66,810,555		
Expenses													
General government	2,611,724		2,255,692		-		9		2,611,724		2,255,692		
Public safety	11,857,484		11,177,206		-				11,857,484		11,177,206		
Education	40,953,277		41,480,023		÷		.*		40,953,277		41,480,023		
Public works	2,197,423		1,246,932		<b>ε</b> τί ε		×		2,197,423		1,246,932		
Health and human services	1,747,413		1,737,258				<b>.</b>		1,747,413		1,737,258		
Culture and recreation	1,264,276		1,345,008		ē		,÷		1,264,276		1,345,008		
Debt service - interest	1,081,052		1,182,496		1 <u>111</u> 1		2		1,081,052		1,182,496		
Water	-				2,747,393		2,435,580		2,747,393		2,435,580		
Sewer.	••••••••••••••••••••••••••••••••••••••	ىشە .		i trans	2,563,441	-	2,491,119	10000	2,563,441		2,491,119		
Total expenses	61,712,649	(Base	60,424,615	-	5,310,834	, interested	4,926,699	-	67,023,483		65,351,314		
Change in net position before transfers	(262,125)		485,911		730,188		973,330		468,063		1,459,241		
Transfers, net	(423,103)	Tanan	(451,955)	-	423,103		451,955			; - <del>38</del>			
Change in net position	(685,228)		33,956		1,153,291		1,425,285		468,063		1,459,241		
Net position - beginning of year	32,662,314	-	32,628,358		17,859,488	للمنالغ	16,434,203		50,521,802		49,062,561		
Net position - end of year\$	31,977,086	\$	32,662,314	\$_	19,012,779	\$	17,859,488	\$	50,989,865	\$	50,521,802		

Governmental activities decreased the Town's net position by \$685,228. In the prior year, governmental activities increased the Town's net position by \$33,956.

Business-type activities increased the Town's net position by \$1,153,291. In the prior year, business-type activities increased the Town's net position by \$1,425,285.

### Fund Financial Statement Analysis

As noted earlier, the Town uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

### Governmental funds

The focus of the governmental funds is to provide information on near-term inflows, outflows, and balances of expendable resources. Such information is useful in assessing the Town's financing requirements. In particular, unreserved fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

At the end of the current fiscal year, the governmental funds reported combined ending fund balances totaling \$11,671,220, an increase of \$402,475 in comparison with the prior year. Approximately \$3,933,000 represents unassigned fund balance. The remainder of fund balance includes the following constraints:

- ➢ Nonspendable (\$427,652)
- Restricted (\$5,287,505)
- Committed (\$860,209)
- Assigned (\$1,162,970)

The general fund is the chief operating fund of the Town. At the end of the current fiscal year, unassigned fund balance of the general fund totaled \$4,018,582, while total fund balance was \$6,041,761. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total general fund expenditures and transfers out. Unassigned fund balance represents 7.1% of total general fund expenditures and transfers out, while total fund balance represents 10.7% of that same amount.

The balance of the Town's general fund increased by \$53,145 during fiscal year 2013. The Town recognized a budgetary surplus of \$1,426,043 (excluding encumbrances and continuing appropriations) and utilized \$1,226,074 of reserves to fund appropriations during fiscal year 2013. In addition, on a budgetary basis of accounting, the Town transferred \$50,000 (net) from the general fund to stabilization funds.

Financial highlights of the Town's other major governmental fund is as follows:

The fund balance of the capital articles fund (capital project) decreased by \$174,055 during the current fiscal year. The fund recognized \$4,736,000 of bond proceeds and incurred \$4,910,055 of expenditures.

# Proprietary funds

The Town's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail.

Unrestricted net assets of the water and sewer enterprise funds at the end of the year amounted to \$2,248,272 and \$1,117,785, respectively. The water and sewer enterprise funds had increases in net assets for the year totaling \$334,181 and \$819,110, respectively. Other factors concerning the finances of these two funds have already been addressed in the discussion of the Town's business-type activities.

# General Fund Budgetary Highlights

The original general fund budget of \$52,467,880 was increased by \$180,708 during the fiscal year. The following table summarizes the increase:

Purpose of Increase	Amount	Funding Source
To fund workers compensation insurance To fund unpaid bills expense	· · · · · · · · · · · · · · · · · · ·	Unassigned fund balance Unassigned fund balance
Total increase	\$ 180,708	

During the year, general fund revenues and expenditures and encumbrances and continuing appropriations and other financing sources (uses) were less than budgetary estimates, resulting in a positive overall budget to actual variance of approximately \$263,000.

# Capital Asset and Debt Administration

### Capital assets

The Town's investment in capital assets for its governmental and business type activities at the end of the fiscal year totaled \$94,417,784 (net of accumulated depreciation). This investment in capital assets includes land, construction in progress, land improvements, buildings and improvements, machinery and equipment and infrastructure. The total increase in the investment in capital assets for the current fiscal year totaled 2.4%.

Major capital asset events that occurred during the current fiscal year include the following:

- New Police station construction in progress (\$3,619,057)
- > Governmental infrastructure (\$1,115,654)

The following table summarizes the Town's capital assets (net of accumulated depreciation):

		Governmer	ital 1	Activities		Business-T	ype 1	Activities	Total				
	-	2013		2012	-	2013		2012	-	2013		2012	
Land	\$	4,269,080	\$	4,269,080	\$	252,182	\$	252,182	\$	4,521,262	\$	4,521,262	
Land improvements		728,588		792,605		2,250		2,550		730,838		795,155	
Buildings		56,550,540		58,281,719		596,627		637,183		57,147,167		58,918,902	
Machinery and equipment		1,175,207		1,325,676		1,007,358		1,039,878		2,182,565		2,365,554	
Infrastructure		7,182,118		6,259,321		17,491,153		18,074,881		24,673,272		24,334,202	
Construction in progress	÷.,	5,162,681		1,286,907		·····		·		5,162,681		1,286,907	
	. 101010					······	1.1			······			
Total capital assets	\$	75,068,214	\$	72,215,308	\$	19,349,570	\$	20,006,674	\$	94,417,784	\$	92,221,982	

Additional information on the Town's capital assets can be found in Note 5 on pages 42-43 of this report.

### Long-Term Debt

At the end of the current fiscal year, total bonded debt outstanding was \$41,484,447, which is backed by the full faith and credit of the Town, and is summarized as follows:

	Governmen	nmental Activities			Business-T	ype A	ctivities	Total				
	2013	-	2012	*****	2013		2012	: 300	2013		2012	
General obligation bonds MWRA notes MWPAT notes	37,430,925	\$	35,828,672	\$	1,171,920 2,005,776 875,826	\$	1,577,140 2,534,989 2,027,671	\$	38,602,845 2,005,776 875,826	\$	37,405,812 2,534,989 2,027,671	
Total bonds and notes	\$ 37,430,925	\$	35,828,672	\$	4,053,522	\$	6,139,800	\$_	41,484,447	\$	41,968,472	

The Town's total bonded debt decreased by \$484,025 (1.2%) during the current fiscal year, with new debt issuances totaling \$8,919,400. Included in this activity, there was a refunding transaction totaling \$3,790,000 with an economic gain of approximately \$507,000.

The Town's bond rating from Moody's Investors Services for the September 2013 bond issue was Aa2.

Additional information on the Town's long-term debt can be found in Note 9 on pages 46-50 of this report.

### Economic Factors and Next Year's Budgets and Rates

The Fiscal Year 2014 budget for the Town of Swampscott totals \$59.1 million, inclusive of debt exclusions for the Lynn sewer connection and the new high school of \$3.1 million. Swampscott's total budget is comprised of a General Fund component and the Water and Sewer Enterprise Fund component. The General Fund Budget for Fiscal Year 2014 totals \$52.9 million inclusive of the debt exclusions previously mentioned. This projected level of spending is \$387,905 more than the Fiscal Year 2013 budget. The Enterprise Fund Budget for Fiscal Year 2014 totals \$6.1 million an increase of \$263,617, or 4.5%, as compared to the Fiscal Year 2013 Enterprise Fund Budget. The following is a discussion of several highlights in each component.

The General Fund Budget supports the operations of all Town departments as well as fixed costs such as non-Enterprise Fund Debt Service, Employee Benefits and Insurance, and the Town's contribution to the School Department. The total appropriation required to support Town departments, excluding schools, and shared expenses such as employee benefits and the Town's contribution to the Retirement System , is approximately \$11.96 million for Fiscal Year 2014, down \$420,088 from Fiscal Year 2013. This includes projected salary step increases within existing collective bargaining agreements and an assumption of a 2% cost of living increase for non-contract employees. General Fund Debt Service included in the Fiscal Year 2014 budget totals \$5.3 million. Approximately \$3.1 million of this line item represents principal and interest payments outstanding on debt exclusions for the connection to the Lynn sewer system, agreed to nearly two decades ago, and the new high school. Increases in the Town's contribution to the Town's Retirement System will exceed \$141,000. State Assessments, or charges, are projected to increase by approximately \$3,453 in Fiscal Year 2014 primarily as a result of a reduction in the number of students attending the local charter school. In addition, I am recommending a \$100,000 appropriation be made to the Town's stabilization funds in Fiscal Year 2014.

Funding for Education, which includes the Town's contribution to the School Department and the North Shore Regional Vocational School Assessment, is anticipated to be \$24,868,620 for Fiscal Year 2014. Included in this line item is a projected increase of \$135,000 for the Swampscott School Department. The vocational school appropriation is projected to increase for the third year in row.

The Enterprise Fund Budget for Fiscal Year 2014 totals \$6.1 million, representing a 4.5% increase over Fiscal Year 2013. Approximately \$3.7 million, or 63% of total expenditures, will be funded through water user charges and \$2.4 million, or 37%, funded through sewer user charges. Reserves established in these funds resulting from efficiencies implemented during the past several years will continue to be used to help mitigate rate increases due to the increase in requested appropriations.

### **Requests for Information**

This financial report is designed to provide a general overview of the Town's finances for all those with an interest in its finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Town Accountant, Administrative Offices, 22 Monument Avenue, Swampscott, Massachusetts 01907.

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**Basic Financial Statements** 

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### TOWN OF SWAMPSCOTT, MASSACHUSETTS STATEMENT OF NET POSITION JUNE 30, 2013

			Pri	mary Governmer	ıt.	
ASSETS		Governmental Activities		Business-type Activities		Total
Current assets:	, <b>100</b>	Activities	÷ .;÷	Acuvines	, - Jahana	10141
Cash and cash equivalents	¢	7,479,895	\$	2.130.341	\$	9,610,236
Restricted cash and cash equivalents.	- <del>1</del> 2	5,730,460	98	350,674	92	6,081,134
Receivables, net of allowance for uncollectible amounts:		0,700,400		520,074		0,001,1.74
Real estate and personal property taxes		929:779				868,778
Tax liens		868,778		06 490		1,090,196
Motor vehicle and other excise taxes.		993,758		96,438		
		124,542		000 500		124,542
Water		*:		908,796		908,796
Sewer.				744,961		744,961
Departmental and other		102,152		:#		102,152
Intergovernmental		268,278		93,567		361,845
Total current assets		15,567,863		4,324,777		19,892,640
					-	
Noncurrent assets:						
Capital assets not being depreciated		9,431,761		252,182		9,683,943
Capital assets, net of accumulated depreciation		65,636,453		19,097,388		84,733,841
n ∎ to to the set of the set of the set of the set of a set of the set of th			<del>**</del>			
Total noncurrent assets		75,068,214		19,349,570		94,417,784
Total assets	سنفد	90,636,077	1	23,674,347	1	114,310,424
			·. //			
LIABILITIES						
Current liabilities:						
Warrants payable		1,196,567		238,317		1,434,884
Accrued payroll		60,671		4,232		64,903
Tax refunds payable		457,074		*		457,074
Other liabilities		273,057				273,057
Accrued interest		335,657		16,584		352,241
Capital lease obligations		31,485		10,001		31,485
Workers' compensation claims.		153,919				153,919
Compensated absences		190,261		556		190,817
Long-term bonds and notes payable		3,651,927		1,463,874		5,115,801
Total current liabilities		6,350,618		1,723,563		8,074,181
Noncurrent liabilities:						
Capital lease obligations		143,013				143,013
Workers' compensation claims		1,385,269				1,385,269
Compensated absences				5.000		
		1,712,348		5,006		1,717,354
Net OPEB obligation		15,288,745		343,351		15,632,096
Long-term bonds and notes payable	-	33,778,998	1.000	2,589,648	- decenter	36,368,646
Total noncurrent liabilities	-	52,308,373	Jaco	2,938,005	(Sweinstein	55,246,378
Total liabilities		58,658,991		4,661,568		63,320,559
			. (			
NET POSITION						
Net investment in capital assets		40,146,798		15,646,721		55,793,519
Permanent funds:						
		100 002				100.000
Expendable		182,804		1947		182,804
Nonexpendable		427,652		144. 		427,652
Other specific purposes		2,832,264		ingi Antonio antonio a		2,832,264
		(11,612,432)		3,366,058	20	(8,246,374)
Unrestricted						

#### TOWN OF SWAMPSCOTT, MASSACHUSETTS STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2013

			1						
Functions/Programs		Expenses		Charges for Services		Operating Grants and Contributions	-	Capital Grants and Contributions	 Net (Expense)/ Revenue
Primary government:									
Governmental activities:									
General government	\$	2,611,724	\$	233,701	S		S	14 14	\$ (2,307,289)
Public safety		11,857,484		942,751		9,736		i*	(10,904,997)
Education		40,953,277		1,876,863		10,232,227		÷	(28, 844, 187)
Public works		2,197,423		128,829		1,661		680,173	(1,386,760)
Health and human services		1,747,413		83,434		67,941		+	(1,596,038)
Culture and recreation		1,264,276		229,888		22,349		·*:	(1,012,039)
Debt service - interest,	: <del>**</del>	1,081,052		(#) 	• :	296,000		-19Î:	(785,052)
Total governmental activities		61,712,649	-	3,495,466		10,700,648		680,173	(46,836,362)
Business-type activities:									
Water		2,747,393		3,481,314		1,260		*	735,181
Sewer	585	2,563,441	-	2,501,843		56,605	J <del>i</del>		(4,993)
Total business-type activities	-	5,310,834	14	5,983,157	¢.,	57,865			730,188
Total primary government	\$	67,023,483	\$	9,478,623	\$	10,758,513	\$	680,173	\$ (46,106,174)

The accompanying notes are an integral part of the financial statements.

(continued)

# TOWN OF SWAMPSCOTT, MASSACHUSETTS STATEMENT OF ACTIVITIES (Continued) FOR THE FISCAL YEAR ENDED JUNE 30, 2013

		Primary Governmer	<u>)</u>
Changes in net position:	Governmental Activities	Business-type Activities	Total
Net (expense)/revenue (from previous page)	\$(46,836,362)	\$ <u>730,188</u>	\$ (46,106,174)
General revenues:			
Real estate and personal property taxes	42,868,219	.e.;	42,868,219
Motor vehicle and other excise taxes	2,052,748	***	2,052,748
Penalties and interest on taxes	206,033	<b>8</b> 1	206,033
Payments in lieu of taxes	8,075		8,075
Grants and contributions not restricted to			
specific programs	1,118,659		1,118,659
Unrestricted investment income	30,065	i i i i i i i i i i i i i i i i i i i	30,065
Contributions to permanent funds	9,450		9,450
Other	280,988	i <del>n</del>	280,988
Transfers, net	(423,103)	423,103	÷
Total general revenues and transfers	46,151,134	423,103	46,574,237
Change in net position	(685,228)	1,153,291	468,063
Net position - beginning of year	32,662,314	17,859,488	50,521,802
Net position - end of year	\$31,977,086	\$19,012,779	\$

(concluded)

#### TOWN OF SWAMPSCOTT, MASSACHUSETTS GOVERNMENTAL FUNDS BALANCE SHEET JUNE 30, 2013

ASSETS	General	ie 194	Capital Articles	8 84	Nonmajor Governmental Funds	0.,	Total Governmental Funds
Cash and cash equivalents\$ Receivables, net of allowance for uncollectible amounts:	7,479,895	\$	· #1	\$	-:	\$	7,479,895
Real estate and personal property taxes	868,778		- 94-1				868,778
Tax liens.	993,758		: #:		-		993,758
Motor vehicle and other excise taxes.	124,542						124,542
Departmental and other	44,930		2 m .		57,222		102,152
Intergovernmental	53,752				214,526		268,278
Restricted assets:							
Cash and cash equivalents.		•	2,410,842	-	3,319,618	, i	5,730,460
TOTAL ASSETS	9,565,655	\$	2,410,842	\$	3,591,366	\$	15,567,863
LIABILITIES AND FUND BALANCES							
LIABILITTES:							
Warrants payable\$	883,710	\$	162,883	\$	149,974	\$	1,196,567
Accrued payroll	58,001				2,670		60,671
Tax refunds payable	457,074		. 140-1		. <del>e</del> f		457,074
Other liabilities	273,057		·** :				273,057
Deferred revenue	1,852,052				57,222		1,909,274
TOTAL LIABILITTES	3,523,894	-	162,883		209,866		3,896,643
FUND BALANCES:							
Nonspendable	: بې		(e)		427,652		427,652
Restricted			2,247,959		3,039,546		5,287,505
Committed	860,209		-				860,209
Assigned	1,162,970		<del></del>		*		1,162,970
Unassigned	4,018,582			:	(85,698)		3,932,884
TOTAL FUND BALANCES	6,041,761		2,247,959		3,381,500		11,671,220
TOTAL LIABILITIES AND FUND BALANCES	9,565,655						

#### TOWN OF SWAMPSCOTT, MASSACHUSETTS GOVERNMENTAL FUNDS STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES FOR THE FISCAL YEAR ENDED JUNE 30, 2013

		General		Capital Articles		Nonmajor Governmental Funds	Total Governmental Funds
REVENUES	: Donos		ψh.: ι				
Real estate and personal property taxes	\$	42,652,643	\$	~	\$		\$ 42,652,643
Motor vehicle and other excise taxes		2,052,796		₩:		71	2,052,796
Tax liens		99,703		941. 1		#1	99,703
Payments in lieu of taxes		8,075				÷:	8,075
Charges for services.		<del>.*</del>				1,270,706	1,270,706
Intergovernmental		9,028,767				2,735,007	11,763,774
Penalties and interest on taxes.		206,033		(3 <b>9</b> 6.)			206,033
Licenses and permits		260,969				stati	260,969
Fines and forfeitures.		73,955				. <b>.</b> .	73,955
Departmental and other		1,302,050		( <b>*</b> )		986,718	2,288,768
Contributions		1.1 •		14 · ·		257,624	257,624
Investment income		34,624		<del></del>		2,159	36,783
TOTAL REVENUES.		55,719,615				5,252,214	60,971,829
EXPENDITURES							
Current							
General government.		1,831,003		57,165		95,649	1,983,817
Public safety		6,782,853		3,784,213		475,154	11,042,220
Education		24,323,161		139,354		3,402,701	27,865,216
Public works		1,082,130		929,323		734,978	2,746,431
Health and human services.		1,192,449				79,888	1,272,337
Culture and recreation		645,262				246,911	892,173
Pension benefits		8,710,246		a.			8,710,246
Employee benefits.		5,217,563				181	5,217,563
Property and liability insurance.		500,428		~			500,428
State and county charges		646,881		¥		÷	646,881
Debt service:							
Principal		3,317,147		÷		3,880,000	7,197,147
Interest,		1,089,431		<b>.</b>		77,761	1,167,192
TOTAL EXPENDITURES		55,338,554	e, e	4,910,055	- دو مور	8,993,042	69,241,651
EVOTOS INTERCIENTONA OF BENENILIES							
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES		381,061		(4,910,055)		(3,740,828)	(8,269,822)
OTHER FINANCING SOURCES (USES)		800 000				97	802.097
Transfers in		802,000		4 794 000		273,400	5,009,400
Proceeds of bonds and notes		05 684		4,736,000		215,400	95,284
Premium from issuance of bonds and notes		95,284				3,790,000	3,790,000
Proceeds of refunding bonds		<b>-</b>		- 		200,716	200,716
Premium from issuance of refunding bonds		(1 ààt 200)		· •		200,710	(1,225,200)
Transfers out		(1,225,200)	÷ 3	. <del>.</del>	i.a.	÷	(1,220,200)
TOTAL OTHER FINANCING SOURCES (USES)	سنب	(327,916)	• å	4,736,000		4,264,213	8,672,297
NET CHANGE IN FUND BALANCES		53,145		(174,055)		523,385	402,475
FUND BALANCES AT BEGINNING OF YEAR	-	5,988,616	, is	2,422,014		2,858,115	11,268,745
FUND BALANCES AT END OF YEAR	\$	6,041,761	\$	2,247,959	\$	3,381,500	\$ 11,671,220

### TOWN OF SWAMPSCOTT, MASSACHUSETTS RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TOTAL FUND BALANCES TO THE STATEMENT OF NET POSITION JUNE 30, 2013

Total governmental fund balances (page 18)	\$	11,671,220
Capital assets (net of accumulated depreciation) used in governmental activities are not financial resources and, therefore, are not reported in the governmental funds		75,068,214
Other assets are not available to pay for current period expenditures and, therefore, are deferred in the governmental funds		1,909,274
In the statement of net position, interest is accrued on outstanding long-term debt, whereas in the governmental funds interest is not reported until due		(335,657)
Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the governmental funds.		
Bonds and notes payable Capital lease obligations Workers' compensation claims		(37,430,925) (174,498) (1,539,188)
Compensated absences Net OPEB obligation		(1,902,609) (15,288,745)
Net position of governmental activities (page 15)	\$_	31,977,086

#### TOWN OF SWAMPSCOTT, MASSACHUSETTS RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2013

Net change in fund balances - total governmental funds (page 19)\$	402,475
Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. These amounts represent the related activity of the current period.	
Capital outlays Depreciation	5,155,995 (2,303,089)
Revenues in the statement of activities that do not provide current financial resources are fully deferred in the statement of revenues, expenditures and changes in fund balances. Therefore, the recognition of revenue for various types of accounts receivable	
(i.e., real estate and personal property, motor vehicle excise, etc.) differ between the two statements. This amount represents the net change in deferred revenue	182,698
The issuance of long-term debt (e.g., bonds and leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any impact on net position. Also, governmental funds report the effect of issuance costs, premiums, discounts, and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities. These amounts represent the related activity of the current period. Bond proceeds	(5,009,400) (3,790,000) 7,197,147
Capital lease obligations	29,943
In the statement of activities, interest is accrued on outstanding long-term debt, whereas in the governmental funds interest is not reported until due. This amount	
represents the net change in accrued interest payable	8,376
Some expenses reported in the statement activities do not require the use of current financial resources and, therefore, are not reported in the governmental funds. These amounts represent the net changes:	
Workers' compensation	44,557
Compensated absences	(127,758) (2,476,172)
Changes in net position of governmental activities (page 17) \$	(685,228)

#### TOWN OF SWAMPSCOTT, MASSACHUSETTS PROPRIETARY FUNDS STATEMENT OF FUND NET POSITION JUNE 30, 2013

	Business-Ty	pe Activities - En	terprise Funds
ASSETS	Water	Sewer	Total
Current assets:		e	ەرىپىنىيىتىنى <u>تىنىنىتىنىل</u> ى «
Cash and cash equivalents\$	1,464,510	\$ 665,831	\$ 2,130,341
Restricted cash and cash equivalents	156,105	194,569	350,674
Receivables, net of allowance for uncollectible amounts:			
Water	908,796		908,796
Sewer		744,961	744,961
Utility liens	66,323	30,115	96,438
Intergovernmental	00,020	93,567	93,567
			201401
Total current assets	2,595,734	1,729,043	4,324,777
Noncurrent assets:			
Capital assets not being depreciated	2,542	249,640	252,182
Capital assets not pend depreciated depreciation	5,860,320	13,237,068	19,097,388
Capital asses, net of actalitated depreciations and an antimation and an	0,000,020		
Total noncurrent assets	5,862,862	13,486,708	19,349,570
Total assets	8,458,596	15,215,751	23,674,347
LIABILITIES			
Current liabilities:			
	843	237,474	238,317
Warrants payable		2,199	4,232
Accrued payroll	2,033		16,584
Accrued interest.	4,454	12,130	556
Compensated absences	556	ara 014	
Long-term bonds and notes payable	710,657	753,217	1,463,874
Total current liabilities	718,543	1,005,020	1,723,563
Noncurrent liabilities:			
Compensated absences.	5,006		5,006
Net OPEB obligation	178,465	164,886	343,351
Long-term bonds and notes payable	1,849,839	739,809	2,589,648
Long-term bonds and holes payable	1,049,039	159,009	2,007,040
Total noncurrent liabilities	2,033,310	904,695	2,938,005
Total liabilities	2,751,853	1,909,715	4,661,568
FUND NET POSITION	0 459 451	10 100 001	15 642 701
Net investment in capital assets	3,458,471	12,188,251	15,646,721
Unrestricted	2,248,272	1,117,785	3,366,058
Total net position\$	5,706,743	\$	\$19,012,779

#### TOWN OF SWAMPSCOTT, MASSACHUSETTS PROPRIETARY FUNDS STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2013

	Business-T	Type Activities - Ente	erprise Funds
	Water	Sewer	Total
OPERATING REVENUES	<u></u>	4	
Charges for services	\$ 3,428,391 52,923	\$ 2,465,734 36,109	\$ 5,894,125 89,032
			- <u>Herrich and Andrea</u>
TOTAL OPERATING REVENUES	3,481,314	2,501,843	5,983,157
OPERATING EXPENSES			
Cost of service and administration	826,941	867,140	1,694,081
MWRA assessment	1,666,495	-***	1,666,495
Lynn assessment	•••*	1,094,138	1,094,138
Depreciation	231,767	542,562	774,329
TOTAL OPERATING EXPENSES	2,725,203	2,503,840	5,229,043
OPERATING INCOME (LOSS)	756,111	(1,997)	754,114
NONOPERATING REVENUES (EXPENSES)			
Intergovernmental		55,792	55,792
Investment income	1,260	813	2,073
Interest expense	(22,190)	(59,601)	(81,791)
TOTAL NONOPERATING REVENUES (EXPENSES), NET	(20,930)	(2,996)	(23,926)
INCOME BEFORE TRANSFERS	735,181	(4,993)	730,188
TRANSFERS			
Transfers in		1,225,103	1,225,103
Transfers out	(401,000)	(401,000)	(802,000)
TOTAL TRANSFERS	(401,000)	824,103	423,103
CHANGE IN FUND NET POSITION	334,181	819,110	1,153,291
FUND NET POSITION AT BEGINNING OF YEAR	5,372,562	12,486,926	17,859,488
FUND NET POSITION AT END OF YEAR	\$5,706,743	\$ 13,306,036	\$19,012,779

#### TOWN OF SWAMPSCOTT, MASSACHUSETTS PROPRIETARY FUNDS STATEMENT OF CASH FLOWS FOR THE FISCAL YEAR ENDED JUNE 30, 2013

	-	Business-	Гуре	Activities - En	terpris	e Funds
		Water		Sewer		Total
CASH FLOWS FROM OPERATING ACTIVITIES	1					
Receipts from customers and users and entering the state of the second state of the second state of the second		3,487,018	\$	2,651,954	\$	6,138,972
Payments to vendors		(2,086,072)		(1,407,854)		(3,493,926)
Payments to employees		(378,098)		(279,250)		(657,348)
NET CASH FROM OPERATING ACTIVITIES	: -	1,022,848	i. :4494	964,850	8. Sama	1,987,698
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES						
Transfers in		-		1,225,103		1,225,103
Transfers out		(401,000)		(401,000)		(802,000)
NET CASH FROM NONCAPITAL FINANCING ACTIVITIES		(401,000)		824,103		423,103
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES						
Proceeds from the issuance of bonds and notes		60,000		60,000		120,000
Acquisition and construction of capital assets		(59,250)		(57,975)		(117,225)
Principal payments on bonds and notes.		(993,433)		(1,462,845)		(2,456,278)
Interest expense and or and a market and a second		(24,068)		(37,567)		(61,635)
NET CASH FROM CAPITAL AND RELATED FINANCING ACTIVITIES.	10000	(1,016,751)	i interes	(1,498,387)		(2,515,138)
		<u> </u>	-	anningen Vieler en sense for		tin many fai
CASH FLOWS FROM INVESTING ACTIVITIES				010		0.000
Investment income.	<u>din</u>	1,260	-	813	******	2,073
NET CHANGE IN CASH AND CASH EQUIVALENTS		(393,643)		291,379		(102,264)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR						
(Includes \$155,910 and \$198,424 reported as restricted in the						
Water Enterprise Fund and Sewer Enterprise Fund, respectively)		2,014,258		569,021		2,583,279
CASH AND CASH EQUIVALENTS AT END OF YEAR					61 C	
(Includes \$156,105 and \$194,569 reported as restricted in the						
Water Enterprise Fund and Sewer Enterprise Fund, respectively)	\$	1,620,615	\$. aiii	860,400	\$ 	2,481,015
RECONCILIATION OF OPERATING INCOME TO NET CASH						
FROM OPERATING ACTIVITIES						
Operating income (loss)	\$	756,111	\$	(1,997)	\$	754,114
Adjustments to reconcile operating income to net			·			
cash from operating activities:						
Changes in assets and liabilities not requiring current cash flows:						
Depreciation		231,767		542,562		774,329
Net OPEB obligation		35,972		44,915		80,887
Effect of changes in operating assets and liabilities:						1. S. 1.
Utility liens		2,799		(606)		2,193
Water user charges		2,905				2,905
Sewer user charges		-		(14,008)		(14,008)
Intergovernmental accounts receivable				164,725		164,725
Warrants payable		(8,079)		229,193		221,114
Accrued payroll		(276)		66		(210)
Accrued compensated absences	17	1,649		945 		1,649
Total adjustments	مىنىنىيە:	266,737		966,847	-	1,233,584
NET CASH FROM OPERATING ACTIVITIES.	\$	1,022,848	\$	964,850	\$	1,987,698
NONCASU INVESTING CADITAL AND EDVANCING ACTIVITIES						
NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES Intergovernmental debt subsidies (MWPAT)	¢.	140	\$	220,517	S	220,517
	4	*	Ψ sime	1.1 Section 2.1	- 	
The accompanying polor we as integral mart of the financial statements						

### TOWN OF SWAMPSCOTT, MASSACHUSETTS FIDUCIARY FUNDS STATEMENT OF FIDUCIARY NET POSITION JUNE 30, 2013

ASSETS	Pension Trust Fund (As of 12/31/12)	Private Purpose Trust Funds	Agency Funds
Cash and cash equivalents	\$ 495,275	\$ 296,249	\$ 194,827
Investments	33,481,827	-	-
Receivables, net of allowance for uncollectible amounts:			
Other	104,154	-	
Total assets	34,081,256	296,249	194,827
LIABILITIES			
Warrants payable	193,650	16,950	1,963
Liabilities due depositors.			192,864
Total liabilities	193,650	16,950	194,827
NET POSITION			
Held in trust for pension benefits and other purposes	\$ 33,887,606	\$ 279,299	\$
		· · · · · · · · · · · · · · · · · · ·	

# TOWN OF SWAMPSCOTT, MASSACHUSETTS FIDUCIARY FUNDS STATEMENT OF CHANGES IN FIDUCIARY NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2013

		Pension Trust Fund (As of 12/31/12)	÷	Private Purpose Trust Funds
ADDITIONS				
Contributions:			144	
Employer	\$	4,038,896	\$	. <u>-</u>
Plan members		1,062,848		Ma
Transfers from other systems		332,834		1
Private donations		eesseenii		2,729
Total contributions,	-3	5,434,578		2,729
Net investment income:				
Net appreciation/(depreciation) in fair value of investments		3,149,381		-=
Interest		1,055,500		414
Total investment income (loss)		4,204,881		414
Less investment expense		(230,783)		
Net investment income (loss)	.im	3,974,098		414
Intergovernmental	-	111,287		
TOTAL ADDITIONS		9,519,963		3,143
DEDUCTIONS				
Administration		145,994		
Retirement benefits and refunds.		4,571,277		·#:
Transfers to other systems		560,862		
Scholarships awarded				35,600
TOTAL DEDUCTIONS		5,278,133		35,600
CHANGE IN NET POSITION		4,241,830		(32,457)
NET POSITION AT BEGINNING OF YEAR	: <del>] ing</del>	29,645,776		311,756
NET POSITION AT END OF YEAR	\$	33,887,606	\$	279,299

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# A. General

The basic financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The Governmental Accounting Standards Board (GASB) is the standard-setting body for establishing governmental accounting and financial reporting principles. The significant accounting policies are described herein.

# B. Reporting Entity

The Town of Swampscott, Massachusetts (Town) is a municipal corporation that is governed by an elected Board of Selectmen.

For financial reporting purposes, the basic financial statements include all funds, organizations, agencies, boards, commissions and institutions that are not legally separate from the Town.

The Town has also considered all potential component units for which it is financially accountable as well as other organizations for which the nature and/or significance of their relationship with the Town are such that exclusion would cause the Town's basic financial statements to be misleading or incomplete.

The Town has included the Swampscott Contributory Retirement System as a component unit (fiduciary fund) in the reporting entity because of the significance of its operational and financial relationship with the Town. Fiduciary fund component units are entities that are legally separate from the Town, but are so related that they are, in substance, the same as the Town or entities providing services entirely or almost entirely for the benefit of the Town.

# Fiduciary Fund Component Unit

The Swampscott Contributory Retirement System (System) was established to provide retirement benefits to Town employees, the Swampscott Housing Authority employees, and their beneficiaries. The System is governed by a five-member board comprised of the Town Accountant (ex-officio), two members elected by the System's participants, one member appointed by the Board of Selectmen and one member appointed by the Retirement Board's members. The System is presented using the accrual basis of accounting and is reported as a pension trust fund in the fiduciary funds financial statements.

The System does not issue a separate audited financial statement. The System issues a publicly available unaudited financial report in accordance with guidelines established by the Commonwealth of Massachusetts' (Commonwealth) Public Employee Retirement Administration Commission (PERAC). That report may be obtained by contacting the System located at 22 Monument Avenue, Swampscott, Massachusetts 01907.

# Joint Venture

A joint venture is an organization (resulting from a contractual arrangement) that is owned, operated or governed by two or more participants as a separate and specific activity subject to joint control in which the participants retain an ongoing financial interest or ongoing financial responsibility. Joint control means that no single participant has the ability to unilaterally control the financial or operating policies of the joint venture.

The Town participates in one joint venture with other municipalities to pool resources and share the costs, risks and rewards of providing goods and services to venture participants directly, or for the benefit of the general public or specified recipients. The following identifies the Town's joint venture and related information:

# North Shore Technical School

The North Shore Technical School is governed by a sixteen member school district committee consisting of one elected representative of the Town. The Town is indirectly liable for the North Shore Technical School debt and expenditures and is assessed annually for its share of operating and capital costs. For the fiscal year ended June 30, 2013, the Town's assessment totaled approximately \$357,000. Separate financial statements may be obtained by writing to the Treasurer of the North Shore Technical School at 30 Log Bridge Road, Middleton, Massachusetts 01949.

# C. Implementation of New Accounting Principles

For the year ending June 30, 2013, the Town implemented the following pronouncements issued by the GASB:

- GASB Statement No. 60, Accounting and Financial Reporting for Service Concession Arrangements
- GASB Statement No. 61, The Financial Reporting Entity: Omnibus an amendment of GASB Statements No. 14 and No. 34
- GASB Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements
- GASB Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position

GASB Statement No. 63 identifies net position as the residual of all other elements presented in a statement of financial position, which amends the net asset reporting requirements of Statement No. 34, *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments,* and other pronouncements, by renaming net assets to net position and defining net position to incorporate the effects of deferred inflows and outflows.

The implementation of GASB Statement No.'s 60, 61 and 62 had no reporting impact for the Town.

# D. Government-Wide and Fund Financial Statements

# **Government-Wide Financial Statements**

The government-wide financial statements (statement of net assets and the statement of activities) report information on all non-fiduciary activities of the primary government and its component units. *Governmental activities*, which are primarily supported by taxes and intergovernmental revenues, are reported separately from *business-type activities*, which are primarily supported by user fees.

# Fund Financial Statements

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though fiduciary funds are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements. Nonmajor funds are aggregated and displayed in a single column.

Fiduciary funds are reported by fund type.

# E. Measurement Focus, Basis of Accounting and Basis of Presentation

### **Government-Wide Financial Statements**

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded when the liabilities are incurred. Real estate and personal property taxes are recognized as revenues in the fiscal year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The statement of activities demonstrates the degree to which the direct expenses of a function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include the following:

- Charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment.
- Grants and contributions which are restricted to meeting the operational requirements of a specific function or segment.
- Grants and contributions which are restricted to meeting the capital requirements of a specific function or segment.

Taxes and other items not identifiable as program revenues are reported as general revenues.

Except for charges between the general fund and enterprise funds, the effect of interfund activity has been eliminated from the government-wide financial statements. Elimination of these charges would distort the direct costs and program revenues reported for the functions affected.

### **Fund Financial Statements**

Governmental funds financial statements are reported using the flow of current financial resources measurement focus and the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual (i.e., measurable and available). Measurable means the amount of the transaction can be determined and available means collectible within the current period or soon enough thereafter to pay liabilities of the current period. Expenditures are recorded when the related fund liability is incurred, except for unmatured interest on general long-term debt which is recognized when due, and certain compensated absences, claims and judgments which are recognized when the obligations are expected to be liquidated with current expendable available resources.

Real estate and personal property tax revenues are considered available if they are collected within 60-days after the end of the fiscal year. Investment income is susceptible to accrual. Other receipts and tax revenues become measurable and available when the cash is received and are recognized as revenue at that time.

Entitlements and shared revenues are recorded at the time of receipt or earlier if the susceptible to accrual criteria is met. Expenditure driven grants recognize revenue when the qualifying expenditures are incurred and all other grant requirements are met.

The following major governmental funds are reported:

The *general fund* is used to account for and report all financial resources not accounted for and reported in another fund.

The *capital articles fund* is a capital projects fund used to accumulate financial resources for various bonded construction projects.

The nonmajor governmental funds consist of other special revenue, capital projects and permanent funds that are aggregated and presented in the *nonmajor governmental funds* column on the governmental funds financial statements. The following describes the general use of these fund types:

*Special revenue funds* are used to account for and report the proceeds of specific revenue sources that are restricted or committed to expenditure for specified purposes other than debt service or capital projects.

*Capital projects funds* are used to account for and report financial resources that are restricted, committed, or assigned to expenditure for capital outlays, including the acquisition or construction of capital facilities and other capital assets. Capital projects funds exclude those types of capital-related outflows financed by proprietary funds or for assets that will be held in trust for individuals, private organizations, or other governments.

*Permanent funds* are used to account for and report resources that are restricted to the extent that only earnings, and not principal, may be used for purposes that support the government's programs and benefit the government or its citizenry. Expendable permanent funds represent the earnings that can be spent. Nonexpendable permanent fund represent the principal that cannot be spent.

**Proprietary funds** financial statements are reported using the flow of economic resources measurement focus and use the accrual basis of accounting, whereby revenues are recorded when earned and expenses are recorded when the liabilities are incurred.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the proprietary funds principal ongoing operations. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

The following major proprietary funds are reported:

The water enterprise fund is used to account for the Town's water activities.

The sewer enterprise fund is used to account for the Town's sewer activities.

Fiduciary funds financial statements are reported using the flow of economic resources measurement focus and use the accrual basis of accounting. Fiduciary funds are used to account for assets held in a trustee capacity for others that cannot be used to support the government's programs.

The following fiduciary fund types are reported:

The *pension trust fund* is used to account for the activities of the System, which accumulates resources to provide pension benefits to eligible retirees and their beneficiaries.

The *private-purpose trust fund* is used to account for trust arrangements, other than those properly reported in the permanent fund, under which principal and investment income exclusively benefits individuals, private organizations, or other governments.

The *agency fund* is used to account for assets held in a custodial capacity. Such assets consist of student activity funds and performance bonds. Agency funds do not present the results of operations or have a measurement focus.

### E. Deposits and Investments

Cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with an original maturity of three months or less from the date of acquisition.

Investments are carried at fair value. Fair value is based on quotations from a national securities exchange except for pooled funds, alternative investments and real estate, for which fair value is determined as follows:

### Pooled Funds

The fair value of shares in managed investment pools is based on unit value reported by the funds.

### Alternative Investments

Alternative investments are recorded at fair value as determined in good faith by the general partners of the venture capital firms after consideration of pertinent information, including current financial position and operating results, price-earnings multiples and available market prices of similar companies' securities, the nature of securities, marketability, restrictions on disposition and other appropriation and do not necessarily represent amounts which might ultimately be realized, since such amounts depend on future circumstances and cannot reasonably be determined until individual securities are liquidated.

### Real Estate

The fair value of real estate funds is based on independent third-party appraisals. The investment managers of the funds are responsible for the reported value of those investments. However, the structure, risk profile, return potential and marketability of those investments differ from traditional equity and fixed income investments. Determination of the value of these investments involves subjective judgment because the actual market value can be determined only by negotiation between the parties to a sales transaction. As a result, the estimated values may differ significantly from the values that would have been used had a ready market for the real estate existed, and the differences could be material.

# F. Accounts Receivable

# Government-Wide and Fund Financial Statements

The recognition of revenue related to accounts receivable reported in the government-wide and proprietary funds financial statements are reported under the accrual basis of accounting. The recognition of revenue related to accounts receivable reported in the governmental funds financial statements are reported under the modified accrual basis of accounting.

### **Real Estate Taxes, Personal Property Taxes and Tax Liens**

Real estate and personal property taxes are levied and based on values assessed on January 1<sup>st</sup> of every year. Assessed values are established by the Board of Assessor's for 100% of the estimated fair market value. Taxes are due on August 1<sup>st</sup>, November 1<sup>st</sup>, February 1<sup>st</sup> and May 1<sup>st</sup> and are subject to penalties and interest if they are not paid by the respective due date.

Real estate tax liens are processed during the fourth quarter of every year on delinquent properties and are recorded as receivables in the fiscal year they are processed.

### Motor Vehicle Excise Taxes

Motor vehicle excise taxes are assessed annually for each vehicle registered in the Town and are recorded as receivables in the fiscal year of the levy. The Commonwealth is responsible for reporting the number of vehicles registered and the fair values of those vehicles to the Town. The tax calculation is the fair value of the vehicle multiplied by \$25 per \$1,000 of value.

### Water and Sewer

User fees are levied quarterly based on individual meter readings and are subject to penalties and interest if they are not paid by the respective due date. Water and sewer liens are processed in December of every year and are included as a lien on the property owner's tax bill. Water and sewer charges are recorded as receivables in the fiscal year of the levy.

### Intergovernmental

Various state and federal operating and capital grants are applied for and received annually. For nonexpenditure driven grants, revenue is recognized as soon as all eligibility requirements imposed by the provider have been met. For expenditure driven grants, revenue is recognized when the qualifying expenditures are incurred and all other grant requirements are met.

### G. Allowance for Uncollectible Amounts

The allowance for uncollectible amounts is estimated based on historical trends and specific account analysis for the following accounts receivable:

- Personal property taxes
- > Motor vehicle and other excise taxes
- Departmental and other

At June 30, 2013 the allowance related to personal property taxes and departmental and other are immaterial and therefore not reported.

The following types of accounts receivable are secured via the lien process and are considered 100% collectible. Accordingly, an allowance for uncollectible amounts is not reported.

- > Real estate taxes and liens
- Water and sewer charges and liens

Intergovernmental receivables are considered 100% collectible.

### H. Inventories

# Government-Wide and Fund Financial Statements

Inventories are recorded as expenditures at the time of purchase. Such inventories consist primarily of supplies and are not material in total to the government-wide and fund financial statements and therefore are not reported.

### I. Restricted Assets

### **Government-Wide and Fund Financial Statements**

Assets are reported as restricted when limitations on their use change the nature of the availability of the asset. Such constraints are either externally imposed by creditors, contributors, grantors, or laws of other governments, or are imposed by law through constitutional provisions or enabling legislation.

### J. Capital Assets

### Government-Wide and Proprietary Fund Financial Statements

Capital assets, which consists of land, land improvements, buildings and improvements, machinery and equipment, and infrastructure (e.g., roads, water mains, sewer mains, and similar items), are reported in the applicable governmental or business-type activities column of the government-wide financial statements.

Capital assets are recorded at historical cost or at estimated historical cost if actual historical cost is not available. Donated capital assets are recorded at the estimated fair market value at the date of donation.

All purchases and construction costs in excess of \$25,000 are capitalized at the date of acquisition or construction, respectively, with expected useful lives of greater than one year.

Capital assets (excluding land) are depreciated on a straight-line basis. The estimated useful lives of capital assets are as follows:

	Estimated Useful Life
Capital Asset Type	(in years)
Land improvements	20 - 30
Buildings and improvements	7 - 50
Machinery and equipment	3 - 20
Infrastructure	20 - 60

The cost of normal maintenance and repairs that do not add to the value of the assets or materially extend asset lives are not capitalized and are treated as expenses when incurred. Improvements are capitalized.

### **Governmental Fund Financial Statements**

Capital asset costs are recorded as expenditures in the acquiring fund in the fiscal year of the purchase.

### K. Interfund Receivables and Payables

During the course of its operations, transactions occur between funds that may result in amounts owed between funds.

### **Government-Wide Financial Statements**

Transactions of a buyer/seller nature between governmental funds are eliminated from the governmental activities in the statement of net assets. Any residual balances outstanding between the governmental activities and business-type activities are reported in the statement of net assets as "internal balances".

### Fund Financial Statements

Transactions of a buyer/seller nature between funds are not eliminated from the individual fund statements. Receivables and payables resulting from these transactions are classified as "Due from other funds" or "Due to other funds" on the balance sheet.

### L. Interfund Transfers

During the course of its operations, resources are permanently reallocated between funds.

### **Government-Wide Financial Statements**

Transfers between governmental funds are eliminated from the governmental activities in the statement of net position. Any residual balances outstanding between the governmental activities and business-type activities are reported in the statement of activities as "Transfers, net".

### **Fund Financial Statements**

Transfers between funds are not eliminated from the individual fund statements and are reported as transfers in and transfers out.

### M. Deferred Revenue

Deferred revenue at the fund financial statement level represents billed receivables that do not meet the available criterion in accordance with the current financial resources measurement focus and the modified accrual basis of accounting. Deferred revenue is recognized as revenue in the conversion to the government-wide financial statements (full accrual).

### N. Net Position and Fund Balances

# Government-Wide Financial Statements and Proprietary Fund Financial Statements (Net Assets)

Net assets are reported as restricted when amounts are restricted by outside parties for a specific future use.

Net assets have been "restricted" for the following:

"Permanent funds – expendable" represents amounts held in trust for which the expenditures are restricted by various trust agreements.

"Permanent funds – nonexpendable" represents amounts held in trust for which only investment earnings may be expended.

"Other specific purposes" represents other restrictions placed on assets from outside parties.

## Governmental Funds Financial Statements (Fund Balances)

The following fund balance classifications describe the relative strength of the spending constraints:

*Nonspendable* — represents amounts that cannot be spent either because they are in nonspendable form (i.e., prepaid amounts) or because they are legally or contractually required to be maintained intact (i.e., principal of permanent fund).

*Restricted* — represents amounts that can be spent only for specific purposes because of constitutional provisions or enabling legislation or because of constraints that are externally imposed by creditors, grantors, contributors, or the laws or regulations of other governments.

*Committed* — represents amounts that can be used only for specific purposes imposed by a formal action of Town meeting, which is the highest level of decision-making authority for the Town. Committed amounts may be established, modified, or rescinded only through actions approved by Town meeting.

Assigned – represents amounts that do not meet the criteria to be classified as restricted or committed but are intended to be used for specific purposes. Under the Town's structure, only authorized assignments for non-contractual encumbrances can be made by individual department heads.

*Unassigned* – represents the residual fund balance for the General Fund and the negative residual fund balance of any other governmental fund that cannot be eliminated by offsetting assigned fund balance amounts.

In circumstances when an expenditure is made for a purpose for which amounts are available in multiple fund balance classifications, fund balance is depleted in the order of restricted, committed, assigned and unassigned.

Encumbrance amounts have been assigned for specific purposes for which resources already have been allocated.

## O. Long-term Debt

## **Government-Wide and Proprietary Fund Financial Statements**

Long-term debt is reported as liabilities in the government-wide and proprietary fund statements of net assets. Material bond premiums and discounts are deferred and amortized over the life of the bonds using the straightline method. Bonds payable are reported net of the applicable bond premium or discount. At June 30, 2013, no material premiums or discounts are reported.

### **Governmental Fund Financial Statements**

The face amount of governmental funds long-term debt is reported as other financing sources when the debt is issued. Bond premiums and discounts, as well as issuance costs, are recognized in the current period. Bond premiums are reported as other financing sources and bond discounts are reported as other financing uses.

Issuance costs, whether or not withheld from the actual bond proceeds received, are reported as general government expenditures.

### P. Investment Income

Excluding the permanent funds, investment income derived from major and nonmajor governmental funds is legally assigned to the general fund unless otherwise directed by Massachusetts General Law (MGL). Investment income from permanent funds are retained in the funds.

Investment income from the water and sewer enterprise funds is retained in the respective funds.

### Q. Compensated Absences

Employees are granted vacation and sick leave in varying amounts based on collective bargaining agreements, state laws and executive policies.

## Government-Wide and Proprietary Fund Financial Statements

Vested or accumulated vacation and sick leave are reported as liabilities and expenses as incurred.

### Governmental Fund Financial Statements

Vested or accumulated vacation and sick leave, which will be liquidated with expendable available financial resources, are reported as expenditures and fund liabilities upon employee retirements and resignations.

### R. Post Retirement Benefits

### Government-Wide and Fund Financial Statements

In addition to providing pension benefits, and as more fully described in Note 11, the Town provides health and life insurance coverage for current and future retirees and their spouses.

### S. Use of Estimates

## Government-Wide and Fund Financial Statements

The preparation of basic financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure for contingent assets and liabilities at the date of the basic financial statements and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

## T. Total Column

### **Government-Wide Financial Statements**

The total column presented on the government-wide financial statements represents consolidated financial information.

### Fund Financial Statements

The total column presented on the fund financial statements is presented only to facilitate financial analysis. Data in this column is not the equivalent of consolidated financial information.

## NOTE 2 - STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

## A. Budgetary Information

Municipal Law requires the adoption of a balanced budget that is approved by Town Meeting vote. The Finance Committee presents an annual budget to Town Meeting, which includes estimates of revenues and other financing sources and recommendations of expenditures and other financing uses. Town Meeting, which has full authority to amend and/or reject the budget or any line item, adopts the expenditure budget by majority vote.

Increases to the original budget subsequent to the approval of the annual budget requires Special Town Meeting approval.

The majority of appropriations are non-continuing which lapse at the end of each fiscal year. Others are continuing appropriations for which the governing body has authorized that an unspent balance from a prior fiscal year be carried forward and made available for spending in the current fiscal year.

Generally, expenditures may not exceed the legal level of spending (salaries, expenses and capital) authorized for an appropriation account. However, the Town is statutorily required to pay debt service, regardless of whether such amounts are appropriated.

An annual budget is adopted for the general fund in conformity with the guidelines described above. The fiscal year 2013 approved budget for the general fund authorized \$52,467,880 in appropriations. During fiscal year 2013, supplemental appropriations totaling \$180,708 were authorized.

The Accountant's office has the responsibility to ensure that budgetary control is maintained. Budgetary control is exercised through the accounting system.

### B. Excess of Expenditures over Appropriations

For the fiscal year ended June 30, 2013, expenditures exceeded appropriations for state and county charges.

## C. Fund Deficits

At June 30, 2013, the following governmental funds deficits exist:

Fund	 Amount	Funding Source
School Lunch Grant	\$ 65,041	Federal grant
SPED Community Partnership	10,509	State grant
Mass CEC Grant	10,148	State grant
	\$ 85,698	

### NOTE 3 - DEPOSITS AND INVESTMENTS

The municipal finance laws of the Commonwealth authorize the Town to invest temporarily idle cash in bank term deposits and certificates of deposits, and treasury and agency obligations of the United States government, with maturities of one year or less; U.S. treasury or agency repurchase agreements with maturities of not more than 90 days; money market accounts; and the state treasurer's investment pool – the Massachusetts Municipal Depository Trust (MMDT).

The MMDT meets the criteria of an external investment pool and operates in accordance with applicable state laws and regulations. The Treasurer of the Commonwealth serves as Trustee. The reported value of the pool is the same as the fair value of pool shares.

A cash and investment pool is maintained that is available for use by all funds with unrestricted cash and investments. The deposits and investments of private purpose trust funds and the pension trust fund are held separately from other Town funds.

## Deposits and Investments of the Town (excluding the Pension Trust Fund)

## Deposits - Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of a bank failure, the Town's deposits may not be recovered. The Town does not have a policy for custodial credit risk of deposits. As of June 30, 2013, \$16,160,357 of the Town's bank balance of \$16,914,770 was uninsured and uncollateralized and, therefore, exposed to custodial credit risk.

## **Investments Summary**

The Town's investment at June 30, 2013 consisted of \$87,143 in MMDT and is reported as cash and cash equivalents.

## Investments - Interest Rate Risk of Debt Securities

Interest rate risk for debt securities is the risk that changes in interest rates of debt securities will adversely affect the fair value of an investment. The Town does not have a policy for interest rate risk of debt securities.

## Investments - Custodial Credit Risk

Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty, the Town will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The Town does not have a policy for custodial credit risk of investments. As of June 30, 2013, the Town's investment in MMDT was not exposed to custodial credit risk.

## Investments - Credit Risk of Debt Securities

Credit risk for investments is the risk that an issuer or other counterparty to a debt security will not fulfill its obligations. The Town does not have a policy for credit risk of debt securities. As of June 30, 2013, the Town's investment in MMDT was unrated by a national credit rating organization.

## Investments - Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of the Town's investment in a single issuer. The Town does not have a policy for concentration of credit risk. As of June 30, 2013 the Town was not exposed to concentration of credit risk.

# Deposits and Investments of the Pension Trust Fund (The System)

The System has expanded investment powers, including the ability to invest in equity securities, corporate bonds and other specified investments.

The Pension Reserve Investment Trust (PRIT) meets the criteria of an external investment pool and operates in accordance with applicable state laws and regulations. The Treasurer of the Commonwealth serves as Trustee and provides regulatory oversight. The reported value of the pool is the same as the fair value of the Town's position in pool shares.

### Deposits - Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of a bank failure, the System's deposits may not be recovered. The System does not have a policy for custodial credit risk of deposits. As of December 31, 2012, the System was not exposed to custodial credit risk.

### **Investments Summary**

The System's investments at December 31, 2012, are presented below. All investments are presented by investment type, with debt securities presented by maturity.

			Investment
			Maturities (in
			Years)
	Fair		Less
Investment Type	Value		Than 1
Debt Securities:			
Money market mutual funds*\$	99,135	\$	99,135
Debt security mutual funds	605,850		605,850
External investment pool (PRIT)	26,844,004	d a	26,844,004
Total debt securities	27,548,989	\$,	27,548,989
Other Investments:			
Equity securities	323,757		
Equity mutual funds	3,154,614		
Real estate investments	1,449,028		
Alternative investments	1,104,574		
Total other investments	6,031,973		
Total investments\$	33,580,962		

## \* Included in cash and cash equivalents

Investments - Interest Rate Risk of Debt Securities

Interest rate risk for debt securities is the risk that changes in interest rates of debt securities will adversely affect the fair value of an investment. The System does not have a policy for interest rate risk of debt securities.

## Investments - Custodial Credit Risk

Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty, the System will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The System does not have a policy for custodial credit risk of investments. As of December 31, 2012, \$1,199,081 of the System's investments was uninsured, not registered in the name of the System and exposed to custodial credit risk as follows:

		Held by
	Fair	Counterparty's
Investment Type	Value	Trust or Agent
Real estate investments\$	1,199,081	\$

## Investments - Credit Risk of Debt Securities

Credit risk for debt securities is the risk that an issuer or other counterparty to a debt security will not fulfill its obligations. The System does not have a policy for credit risk of debt securities. As of December 31, 2012, the credit quality ratings of the System's debt securities are as follows:

		Quality Ratings *
Fair Value		Unrated
99,135	\$	99,135
605,850		605,850
26,844,004	i inte	26,844,004
27,548,989	\$	27,548,989
	Value 99,135 605,850 26,844,004	Value 99,135 \$ 605,850 26,844,004

\* Per the rating scale of Standard and Poor's (a national credit rating organization)

### Investments – Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of the Town's investment in a single issuer. The Town does not have a policy for concentration of credit risk. As of June 30, 2013, the Town was not exposed to concentration of credit risk.

### NOTE 4 – ACCOUNTS RECEIVABLE

At June 30, 2013, receivables for the individual major and nonmajor governmental funds, in the aggregate, including the applicable allowances for uncollectible amounts, are as follows:

			Allowance		
	Gross	for			Net
	Amount		Uncollectibles		Amount
Receivables:					
Real estate and personal property taxes \$	868,778	\$		\$	868,778
Tax liens,	993,758		<b>**</b>		993,758
Motor vehicle and other excise taxes	232,474		(107,932)		124,542
Departmental and other	102,152				102,152
S_	2,465,440	\$	(107,932)	\$	2,357,508

At June 30, 2013, receivables for the water and sewer enterprise funds consist of the following:

	<u></u>	Gross Amount	Allowance for Uncollectibles		Net Amount
Receivables:				1	
Water	\$	908,796	\$ -	\$	908,796
Sewer		744,961	3 <del>44</del> 13		744,961
Utility liens		96,438	- <b>eng</b> -		96,438
Intergovernmental		93,567	 ₩1:		93,567
	\$	1,843,762	\$ ·••••	\$ =	1,843,762

At December 31, 2012, receivables for the pension trust fund totaled \$104,154.

Governmental funds report *deferred revenue* in connection with receivables for revenues that are not considered to be available to liquidate liabilities of the current period. The following identifies the various components of *deferred revenue* reported in the governmental funds:

		General Fund	(	Nonmajor Governmental Funds	Total
Receivable type:					
Real estate and personal property taxes	\$	688,822	\$	-	\$ 688,822
Tax and utility liens		993,758		-11 	993,758
Motor vehicle and other excise taxes		124,542		,	124,542
Departmental and other		44,930		57,222	 102,152
Total	\$	1,852,052	\$	57,222	\$ 1,909,274

# NOTE 5 - CAPITAL ASSETS

Capital asset activity for the fiscal year ended June 30, 2013, was as follows:

	Beginning Balance	Increases		Decreases		Ending Balance	
Governmental Activities:							
Capital assets not being depreciated:							
Land\$	4,269,080	\$	-	\$	*	\$	4,269,080
Construction in progress	1,286,907		3,875,774				5,162,681
Total capital assets not being depreciated	5,555,987		3,875,774	-	*:	. <u>i</u>	9,431,761
Capital assets being depreciated:							
Land improvements	1,704,358		्र		÷		1,704,358
Buildings and improvements	75,761,671		112,492				75,874,163
Machinery and equipment	4,422,577		52,075				4,474,652
Infrastructure	8,691,664		1,115,654		(597,337)		9,209,981
Total capital assets being depreciated	90,580,270		1,280,221	-	(597,337)		91,263,154
Less accumulated depreciation for:							
Land improvements	(911,753)		(64,017)		:7.		(975,770)
Buildings and improvements	(17,479,952)		(1,843,671)		. #:		(19,323,623)
Machinery and equipment	(3,096,901)		(202,544)				(3,299,445)
Infrastructure	(2,432,343)		(192,857)		597,337		(2,027,863)
Total accumulated depreciation	(23,920,949)		(2,303,089)		597,337		(25,626,701)
Total capital assets being depreciated, net	66,659,321	; ; <del></del>	(1,022,868)	-			65,636,453
Total governmental activities capital assets, net \$	72,215,308	\$	2,852,906	\$		\$	75,068,214

	Beginning Balance	Increases	Decreases	Ending Balance
Business-Type Activities:				
Capital assets not being depreciated:				
Land	\$ 252,182	\$	\$	\$ 252,182
Capital assets being depreciated:				
Land improvements	6,000			6,000
Buildings and improvements	2,785,115	1.00 <sup>6</sup> .]	-	2,785,115
Machinery and equipment	1,820,863	117,225		1,938,088
Infrastructure	29,208,111			29,208,111
Total capital assets being depreciated	33,820,089	117,225		33,937,314
Less accumulated depreciation for:				
Land improvements	(3,450)	(300)	~ <b>#</b> *	(3,750)
Buildings and improvements	(2,147,932)	(40,556)	-	(2,188,488)
Machinery and equipment	(780,985)	(149,745)	1. <b>19</b> 03	(930,730)
Infrastructure	(11,133,230)	(583,728)	( <del>1</del>	(11,716,958)
Total accumulated depreciation	(14,065,597)	(774,329)		(14,839,926)
Total capital assets being depreciated, net	19,754,492	(657,104)	<b></b>	19,097,388
Total business-type activities capital assets, net	\$ 20,006,674	\$ (657,104)	\$	\$ 19,349,570

Depreciation expense was charged to functions/programs of the primary government as follows:

## **Governmental Activities:**

General government\$	173,668
Public safety	157,206
Education	1,609,524
Public works	286,012
Health and human services	1,862
Culture and recreation	74,817
Total depreciation expense - governmental activities \$	2,303,089
Business-Type Activities:	
Water\$	231,767
Sewer	542,562
Total depreciation expense - business-type activities\$	774,329

### NOTE 6 – INTERFUND TRANSFERS

Interfund transfers for the fiscal year ended June 30, 2013, are summarized as follows:

Transfers Out:	فتضينو ا	Transfers In:									
		General Fund		Nonmajor Governmental Funds		Sewer Enterprise Fund		Total			
General Fund	\$	· <del>-</del> -	\$	97	\$	1,225,103	\$	1,225,200	(1)		
Water Enterprise Fund		401,000		<u>.</u>		<del></del>		401,000	(2)		
Sewer Enterprise Fund		401,000	. +		348	: 🚊 :	. :	401,000	_(2)		
	\$	802,000	\$	97	\$	1,225,103	\$	2,027,200			

(1) Represents budgeted transfers to the police station capital projects fund and sewer enterprise fund for the subsidy of debt service principal and interest

(2) Represents budgeted transfers for indirect costs

### NOTE 7 - SHORT-TERM FINANCING

Short-term debt may be authorized and issued to fund the following:

- Current operating costs prior to the collection of revenues through issuance of revenue anticipation notes (RAN) or tax anticipation notes (TAN).
- Capital project costs and other approved expenditures incurred prior to obtaining permanent financing through issuance of bond anticipation notes (BAN) or grant anticipation notes (GAN).

Short-term loans are general obligations and carry maturity dates that are limited by statute. Interest expenditures and expenses for short-term borrowings are accounted for in the general fund and water and sewer enterprise funds, respectively.

Details related to the short-term debt activity for the fiscal year ended June 30, 2013, is as follows:

Notes Payable - Governmental Funds

Туре	Description	Origination Date	Date Rate		Balance at June 30, 2012		June 30, 2012		Rate June 30, 2012		. 14	Increases		Decreases/ leclassifications	Balance at June 30, 2013
BAN BAN	Police Station Police Station	4	9/20/13 9/20/13	0.45% 0.50%	\$	-	\$	1,000,000 2,350,000	\$	(1,000,000) (2,350,000)	\$ - 1 <del>90</del> 1 - 1991 - 1994				
	Total				\$		\$	3,350,000	\$	(3,350,000)	\$ 				

#### Notes Payable - Enterprise Funds

Туре	Description	Origination Date	Maturity Date	Interest Rate	Balance at June 30, 2012	Increases	Decreases	Balance at June 30, 2013
BAN	Water main improvements		1/24/13	0.45%	\$	\$	\$(250,000)	\$

### Subsequent Events

On September 15, 2013 the Town issued \$3,350,000 of general obligation bonds. The entire issuance was used to retire Police Station BAN's outstanding at June 30, 2013. Accordingly, \$3,350,000 of BAN's have been reclassified to long-term debt at June 30, 2013.

### NOTE 8 - LONG-TERM OBLIGATIONS

### **Changes in Long-Term Liabilities**

The following represents a summary of changes that occurred in long-term obligations during the fiscal year ended June 30, 2013:

	Balance June 30, 2012	R	Increases/ eclassifications		Decreases		Balance June 30, 2013	 Current Portion
<b>Governmental Activities:</b>				1. 18		.1		
Bonds and notes payable	\$ 35,828,672	\$	8,799,400	\$	(7,197,147)	\$	37,430,925	\$ 3,651,927
Workers' compensation claims	1,583,745		474,313		(518,870)		1,539,188	153,919
Capital lease obligations	204,441		<u></u>		(29,943)		174,498	31,485
Net OPEB obligation	12,812,573		3,842,378		(1,366,206)		15,288,745	8 <b>.</b> -1
Compensated absences	1,774,851		1,152,410		(1,024,652)		1,902,609	190,261
Total	\$ 52,204,282	\$	14,268,501	\$	(10,136,818)	\$	56,335,965	\$ 4,027,592
<b>Business-type Activities:</b>								
Bonds and notes payable	6,139,800	\$	120,000	5	(2,206,278)	\$	4,053,522	\$ 1,463,874
Net OPEB obligation	262,464		125,515		(44,628)		343,351	(m)
Compensated absences	3,913	janaana	4,645	بد ا	(2,996)		5,562	556
Total	6,406,177	\$	250,160	\$	(2,253,902)	\$	4,402,435	\$ 1,464,430

The governmental activities long-term liabilities are generally liquidated by the general fund.

### NOTE 9 - LONG-TERM DEBT

Details related to the outstanding indebtedness at June 30, 2013, and the debt service requirements are as follows:

### Bonds and Notes Payable - Governmental Funds

Project	Maturity Date	Interest Rate	Outstanding at June 30, 2012	Issued	Redeemed	Outstanding at June 30, 2013
Municipal Purpose Loan of 2003	06/15/13	1.5 - 3.0%	\$ 90,000	\$ - \$	(90,000) \$	·
Municipal Purpose Loan of 2004	06/01/14	3.0 - 4.0%	240,000		(120,000)	120,000
Drainage Improvements.	06/01/14	3.0 - 4.0%	30,000		(15,000)	15,000
Municipal Purpose Loan of 2005	04/15/25	3.2 - 5.0%	4,370,000	<del>4</del> :	(4,370,000)	¥
High School Loan of 2006	05/15/26	3.7 - 4.0%	7,630,000	:#1	(545,000)	7,085,000
Municipal Purpose Loan of 2006	02/15/19	4.0 - 4.1%	1,300,000	: •• ]	(205,000)	1,095,000
High School	01/15/27	4.0%	8,751,000	: 🐖	(583,200)	8,167,800
Forest Avenue Ball Fields Improvements	06/01/14	3.0 - 4.0%	116,000	÷-	(58,000)	58,000
Municipal Purpose Loan of 2007	01/15/27	3.5 - 5.0%	674,000	- <del>1</del>	(134,800)	539,200
Municipal Purpose Loan of 2008	08/15/18	3.0 - 4.5%	1,192,560		(291,280)	901,280
School Construction	11/01/29	2.00%	6,342,612		(352,367)	5,990,245
Municipal Purpose Loan of 2010	09/15/22	2.5 - 3.0%	2,477,500	197 <u>-</u>	(427,500)	2,050,000
Municipal Purpose Loan of 2013	08/15/32	2.0 - 2.5%	2,615,000	1,659,400	200	4,274,400
General Obligation Refunding Bonds	04/15/25	2.0 - 3.0%	-	3,790,000	(5,000)	3,785,000
Bond Anticipation Notes - Police Station	09/15/33	2.0 - 4.25%		3,350,000		3,350,000
Total governmental funds.			\$ 35,828,672	\$ 8,799,400 \$	(7,197,147) \$	37,430,925

During fiscal year 2013, the Town issued \$1,659,400 of general obligation bonds for purchase of a delivery van, paving, public building maintenance, technology upgrades, drainage, and other various municipal purposes.

#### Current Refunding - January 2013

The Town issued \$3,790,000 in current refunding bonds to refund \$3,880,000 of previously issued school construction and other municipal purpose outstanding bonds to take advantage of favorable interest rates.

The net proceeds of approximately \$3,958,000 (after payment of approximately \$32,000 in bond issuance costs and premium of approximately \$200,000) were used to retire the outstanding bonds and the related accrued interest on April 15, 2013.

As a result of this refunding, the Town will reduce its total gross debt service payments over the remaining life of the bonds by approximately \$559,000 and will realize an economic gain (difference between the present values of the debt service payments on the old and new debt) of approximately \$507,000.

Debt service requirements for principal and interest for governmental bonds and notes payable in future fiscal years are as follows:

Fiscal Year	Principal	Interest	Total
· · · · · · · · · · · · · · · · · · ·			
2014\$	3,651,927 \$	1,040,228 \$	4,692,155
2015	3,525,047	1,065,046	4,590,093
2016	3,157,547	967,650	4,125,197
2017	2,947,547	867,806	3,815,353
2018	2,797,047	773,882	3,570,929
2019	2,526,047	683,601	3,209,648
2020	2,381,047	602,767	2,983,814
2021	2,251,047	526,914	2,777,961
2022	2,211,047	453,918	2,664,965
2023	2,201,047	381,454	2,582,501
2024	2,037,367	314,082	2,351,449
2025	2,027,368	237,529	2,264,897
2026	1,772,368	176,557	1,948,925
2027	1,212,368	114,465	1,326,833
2028	627,368	74,423	701,791
2029	602,368	58,795	661,163
2030	602,368	43,447	645,815
2031	250,000	28,000	278,000
2032	250,000	19,500	269,500
2033	250,000	10,813	260,813
2034	150,000	3,186	153,186
Total\$	37,430,925 \$	8,444,063 \$	45,874,988

Project	Maturity Date	Interest Rate	Outstanding at June 30, 2012	Issued	Redeemed	Outstanding at June 30, 2013
Water (MWRA)	05/15/13	0.0%	\$ 56,026 \$	- \$	(56,026) \$	
Water (MWRA)	08/15/13	0.0%	224,052	e prime in the second se	(112,026)	112,026
Water Meter Replacement	06/01/14	3.0 - 4.0%	284,000	( <b>k</b> .	(142,000)	142,000
Water (MWRA)	08/15/14	0.0%	168,081	· <b>#</b> ·	(56,027)	112,054
Water (MWRA)	08/15/15	0.0%	224,108	·**)	(56,027)	168,081
Water (MWRA)	08/15/16	0.0%	280,135	-	(56,027)	224,108
Municipal Purpose Loan of 2007	01/15/27	3.5 - 5.0%	142,500	- <b>-</b>	(28,500)	114,000
Water (MWRA)	08/15/17	0.00%	336,162	<b>.</b>	(56,027)	280,135
Municipal Purpose Loan of 2008	08/15/18	3.0 - 4.5%	237,440	5 <b>47</b> (	(43,720)	193,720
Water (MWRA)	08/15/19	0.0%	96,437		(12,054)	84,383
Water (MWRA)	08/15/20	0.0%	899,988	( <del>*</del> )	(99,999)	799,989
Water (MWRA)	08/15/21	0.0%	250,000	+ -	(25,000)	225,000
Municipal Purpose Loan of 2013	08/15/17	2.0 - 2.5%	45,000	60,000		105,000
Total water enterprise fund			\$\$	60,000 \$	(743,433) \$	2,560,496

### Bonds and Notes Payable - Water Enterprise Fund

During fiscal year 2013, the Town issued \$60,000 of general obligation bonds for a utility truck.

Debt service requirements for principal and interest for water enterprise fund bonds and notes payable in future fiscal years are as follows:

Fiscal Year	Principal	Interest	Total
2014\$	710,657 \$	18,121 \$	728,778
2015	442,911	9,699	452,610
2016	386,885	7,250	394,135
2017	330,858	4,614	335,472
2018	235,081	1,918	236,999
2019	167,054	560	167,614
2020	137,054	jer :	137,054
	124,996	÷	124,996
Total\$	2,560,496 \$	42,162_\$	2,602,658

The Massachusetts Water Resource Authority (MWRA) operates an Infiltration/Inflow Financial Assistance Program for community owned collection systems. For each community approved for the project, financial assistance received from the MWRA consists of a non-interest bearing loan (payable in ten equal annual installments). At June 30, 2013, the outstanding principal amount of these loans totaled \$2,005,776.

Project	Maturity Date	Interest Rate		Outstanding at June 30, 2012		Issued	Redeemed	Outstanding at June 30, 2013
Sewer	01/15/13	4.5 - 7.5%	\$	200,000	\$	- \$	(200,000) \$	-
Sewer 91-05 (MWPAT)	08/01/13	2.3 - 5.6%		23,973			(15,760)	8,213
Sewer 91-36 (MWPAT)	08/01/13	2.3 - 5.6%		558,369			(367,083)	191,286
Sewer 93-03 (MWPAT)	08/01/13	2.3 - 5.6%		8,554		1 <del>4</del> 1	(5,624)	2,930
Sewer 93-04 (MWPAT)	08/01/13	2.3 - 5.6%		359,101		- 1	(236,080)	123,021
Sewer 91-47 (MWPAT)	08/01/13	2.3 - 5.6%		69,929			(45,973)	23,956
Sewer 91-20 (MWPAT)	08/01/13	2.3 - 5.6%		615,735			(404,797)	210,938
Sewer 93-05 (MWPAT)	08/01/13	3.4 - 5.6%		93,775		. <del>44</del> 1:	(61,650)	32,125
Municipal Purpose Loan of 2007	01/15/27	3.5 - 5.0%		142,500			(28,500)	114,000
Municipal Purpose Loan of 2008	08/15/18	3.0 - 4.5%		210,000		*	(30,000)	180,000
Sewer 07-22 (MWPAT)	07/15/28	2.00%		298,235		<u></u>	(14,878)	283,357
Municipal Purpose Loan of 2010	09/15/14	2.5 - 3.0%		157,500		1	(52,500)	105,000
Municipal Purpose Loan of 2013	08/15/22	2.0 - 2.5%	) <del>a</del> ina	158,200	, inner	60,000	39	218,200
Total sewer enterprise fund			\$	2,895,871	\$	60,000 \$	(1,462,845) \$	1,493,026

### Bonds and Notes Payable - Sewer Enterprise Fund

During fiscal year 2013, the Town issued \$60,000 of general obligation bonds for a utility truck.

Debt service requirements for principal and interest for sewer enterprise fund bonds and notes payable in future fiscal years are as follows:

Fiscal Year	Principal	Interest	Total
2014\$	753,217 \$	27,500 \$	780,717
2015	161,055	17,421	178,476
2016	108,868	13,844	122,712
2017	109,187	10,663	119,850
2018	69,762	7,414	77,176
2019	58,095	5,498	63,593
2020	28,434	4,372	32,806
2021	28,779	3,800	32,579
2022	29,132	3,222	32,354
2023	29,492	2,635	32,127
2024	18,539	2,155	20,694
2025	18,913	1,781	20,694
2026	19,296	1,399	20,695
2027	19,685	1,009	20,694
2028	20,083	611	20,694
2029	20,489	205	20,694
(1 <b></b>			
Total\$	1,493,026 \$	103,529 \$	1,596,555

The Town receives subsidy assistance from the Massachusetts Water Pollution Abatement Trust (MWPAT). Principal and interest on the outstanding bonds for MWPAT is subsidized over the life of the bonds to assist the Town in the repayment of this future debt. During fiscal year 2013, the Town's subsidy totaled \$220,517. Future subsidies total approximately \$99,000. The amount of MWPAT bonds outstanding at June 30, 2013, totaled \$875,826.

## Authorized and Unissued Debt

The Town is subject to various debt limits by statute and may issue additional general obligation debt under the normal debt limit. At June 30, 2013, the Town had the following authorized and unissued debt:

Purpose		Amount
MWRA	\$	1,751,000
Improving Sewer System		969,490
Multiple Purposes	, <del>uinne</del>	786,380
Total	\$	6,856,870

### NOTE 10 - CAPITAL LEASES

The Town has entered into a capital lease agreement for a fire truck under which the fire truck will become property of the Town when all terms of the lease agreement are met. The agreement also contains early purchase options which would allow the Town to purchase the fire truck before the end of the lease term.

The following schedule represents the future minimum lease payments as of June 30, 2013:

Fiscal Years Ending June 30	G	overnmental Activities
2014	\$	40,472
2015		40,472
2016		40,472
2017		40,472
2018	. <mark>Manutur</mark> a	40,472
Total minimum lease payments		202,360
Less: amounts representing interest	' J	(27,862)
Present value of minimum lease payments	\$	174,498

The fire truck and the related accumulated amortization under capital leases are as follows:

	 Governmental Activities
Asset: Machinery and equipment Less: accumulated amortization	300,000 (95,109)
Total	\$ 204,891

Amortization of the leased fire truck under capital leases is included with depreciation expense, which is allocated functionally.

## NOTE 11 - OTHER POST EMPLOYMENT BENEFITS

*Plan Description* – The Town provides health and life insurance coverage for its retirees and their survivors (hereinafter referred to as the "Plan") as a single-employer defined benefit Other Post Employment Benefit (OPEB) plan. Chapter 32B of the MGL assigns authority to establish and amend benefit provisions. Changes to plan design and contribution rates must be accomplished through the collective bargaining process. The Plan does not issue a stand alone financial report.

The number of participants as of July 1, 2012, the latest actuarial valuation, is as follows:

Active employees	269
Retirees, beneficiaries and dependents	378
Total	647

*Funding Policy* - The contribution requirements of Plan members and the Town are established and may be amended by the Town. The required health insurance contribution rates (including Medicare Part B) of Plan members and the Town are 40% and 60%, respectively. Also, Plan members and the Town contribute 40% and 60%, respectively, towards a \$2,000 term life insurance policy. The Town currently contributes enough money to the Plan to satisfy current obligations on a pay-as-you-go basis. The costs of administering the Plan are paid by the Town.

Annual OPEB Cost and Net OPEB Obligation - The Town's annual OPEB cost (expense) is calculated based on the annual required contribution (ARC) of the employer, an actuarially determined amount that is calculated in accordance with the parameters set forth in GASB Statement #45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The following table shows the components of the Town's annual OPEB cost for the year, the actual amount contributed to the plan, and changes in the Town's net OPEB obligation:

	مىمىنىد. سىمىنىد	Amount
Annual required contribution	\$	3,946,102
Interest on net OPEB obligation		457,626
Adjustment to annual required contribution		(435,835)
Annual OPEB cost		3,967,893
Contributions made		(1,410,834)
Increase in net OPEB obligation		2,557,059
Net OPEB obligation at beginning of year		13,075,037
Net OPEB obligation at end of year	\$	15,632,096

Trend information regarding annual OPEB cost, the percentage of the annual OPEB cost contributed and the net OPEB obligation is as follows:

Fiscal Year Ending	 Annual OPEB Cost (AOPEBC)	Percentage of AOPEBC Contributed	Net OPEB Obligation
June 30, 2011	\$ 5,109,350	28.8%	9,316,539
June 30, 2012	5,301,642	29.1%	13,075,037
June 30, 2013	3,967,893	35.6%	15,632,096

*Funded Status and Funding Progress* – The funded status of the Plan at July 1, 2012, the most recent actuarial valuation, was as follows:

				Actuarial						
				Accrued						UAAL as a
	A	Actuaria	1	Liability (AAL)		Unfunded				Percentage
Actuarial	3	Value of		<b>Projected Unit</b>		AAL	F	unded	Covered	of Covered
Valuation		Assets		Credit		(UAAL)	]	Ratio	Payroll	Payroll
Date		(A)		(B)		(B-A)	(	A/B)	 (C)	((B-A)/C)
					177	,				
07/01/12	\$		•	\$ 55,970,796	\$	55,970,796		-	\$ 24,654,366	227.0%

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedules of funding progress, presented as required supplementary information following the notes to the financial statements, presents multi-year trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

*Methods and Assumptions* - Projections of benefits for financial reporting purposes are based on the substantive Plan (the Plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and Plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The significant methods and assumptions as of the latest actuarial valuation are as follows:

Valuation date:	July 1, 2012
Actuarial cost method:	Projected Unit Credit
Amortization method:	Increasing dollar amortization at 3.50%
Remaining amortization period:	30 years (open)
Interest discount rate:	3.50%
Healthcare/Medical cost trend rate:	9.00% decreasing by 0.50% for eight years to an ultimate level of $5.00%$
Projected salary increases:	3.50% annually

Allocation of AOPEBC - AOPEBC costs were allocated to the Town's functions as follows:

Governmental Activities:	
General government	\$ 217,972
Public safety	1,497,081
Education	1,864,926
Public works	97,394
Health and human services	56,356
Culture and recreation.	108,649
Total AOPEBC - governmental activities	3,842,378
Business-Type Activities:	EE 010
Water	55,819
Sewer	69,696
Total AOPEBC - business-type activities	125,515
Total AOPEBC	\$

## NOTE 12 - RISK FINANCING

The Town is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; and natural disasters for which the Town carries commercial insurance. The Town participates in the Commonwealth's Group Insurance Commission (GIC), which offers a variety of premium based health insurance plans for the Town's employees and retirees. The amount of claim settlements has not exceeded insurance coverage in any of the previous three fiscal years.

The Town participates in a premium-based workers' compensation plan. In prior years, the Town was selfinsured for workers' compensation and is liable for the payment of certain claims from those periods. The claims are administered by a third party administrator and are funded on a pay-as-you-go basis from annual appropriations. The estimated future liability is based on history and injury type.

The liability at June 30, 2013, totaled \$1,539,188. Changes in the reported liability since July 1, 2011, are as follows:

-	Balance at Beginning of Fiscal Year	; 	Current Year Claims and Changes in Estimate	Claims Payments	·	Balance at Fiscal Year-end
Fiscal year 2012 \$	1,649,411	\$	272,674	\$ (338,340)	\$	1,583,745
Fiscal year 2013	1,583,745		474,313	(518,870)		1,539,188

## NOTE 13 - FUND BALANCES

The constraints on fund balances as listed in aggregate in the Governmental Funds Balance Sheet are detailed as follows:

	General	Capital Articles	Nonmajor Governmental Funds	Total Governmental Funds
			5 Second and a second	
Nonspendable:				
Permanent fund principal\$		. \$	\$ 427,652	\$427,652
Restricted:				
Capital	·	2,247,959	تغلى	2,247,959
Municipal television access		- -	225,861	225,861
Sale of land	-	-	176,555	176,555
Circuit breaker	<del>-</del> .:	-	680,533	680,533
Discretionary donations	-	-,	100,908	100,908
Feasibility/new school		<del></del> .	273,165	273,165
Sale of cemetery lots	-	<del>, .</del>	210,805	210,805
Recreation revolving		<u> </u>	153,870	153,870
General government	-	~	238,319	238,319
Public safety	_	-	78,800	78,800
Education	-	-	604,128	604,128
Public works	-	<del>,</del>	188,338	188,338
Health and human services	-	<del>.</del>	16,845	16,845
Culture and recreation		-	91,419	91,419
Sub-total - Restricted		2,247,959	3,039,546	5,287,505
Committed:				
Subsequent year's expenditures	710,000			710,000
Capital	150,209	, : : : : : : : : : : : : : : : : : : :		150,209
Sub-total - Committed	860,209			860,209
Assigned:				
Encumbrances	1,162,970	19 <b>00</b>		1,162,970
Unassigned	4,018,582		(85,698)	3,932,884
\$	6,041,761	\$ 2,247,959	\$ 3,381,500	\$11,671,220

## NOTE 14 - STABILIZATION FUNDS

The Town maintains general and capital stabilization funds that were established under MGL Chapter 40, Section 5B. Appropriations in and out of the stabilization funds require two-thirds vote of Town meeting. Investment income is retained by the funds.

The balance of the general and capital stabilization funds at June 30, 2013 total \$1,242,417 and \$150,209, respectively, and are reported in the general fund as unassigned and committed fund balance, respectively.

### NOTE 15 - PENSION PLAN

*Plan Description* – The Town contributes to the System, a cost-sharing multiple-employer defined benefit pension plan administered by the Swampscott Contributory Retirement Board. Substantially all employees of the Town are members of the System, except for public school teachers and certain administrators who are members of the Massachusetts Teachers Retirement System (MTRS).

Chapter 32 of the MGL assigns authority to establish and amend benefit provisions of the plan. The System provides retirement, disability and death benefits to plan members and beneficiaries. Cost-of-living adjustments granted between 1981 and 1997 and any increases in other benefits imposed by the Commonwealth's state law during those years are borne by the Commonwealth and are deposited into the pension fund. Cost-of-living adjustments granted after 1997 must be authorized by the Swampscott Contributory Retirement Board and are borne by the System.

Plan Membership - At December 31, 2012 the System's membership consists of the following:

Active members	242
Inactive members	183
Retirees and beneficiaries currently receiving benenfits	203
Total	628

*Funding Policy* – Chapter 32 of MGL governs the contributions of plan members and the Town. Plan members are required to contribute to the System at rates ranging from 5% to 11% of annual covered compensation. The Town is required to pay into the System its share of the system-wide actuarial determined contribution that is apportioned among the employers based on annual current payroll.

Contributions are recognized as additions in the period when they become due pursuant to formal commitments, statutory or contractual requirements. Benefits and refunds are recognized as deductions when incurred and administrative expenses are funded through investment earnings.

Annual Pension Cost – The Town's contributions to the System for the fiscal years ended June 30, 2013, 2012, and 2010 were \$3,955,463, \$3,739,031, and \$3,508,981, respectively, which equaled 100% of the required contribution for each fiscal year. The current and two preceding fiscal years apportionment of the annual pension cost between the two employers in the System required the Town to contribute approximately 99% of the total. At June 30, 2013, the Town did not have a net pension obligation.

*Funded Status and Funding Progress* – The funded status of the plan at January 1, 2012, the most recent actuarial valuation date, is as follows:

	A stranget 1	Actuarial	Tita Germani I. an B			UAAL as a
Actuarial	Actuarial Value of	Accrued Liability (AAL)	Unfunded AAL	Funded	Covered	Percentage of Covered
Valuation	Assets	Entry Age	(UAAL)	Ratio	Payroll	Payroll
Date	(A)	(B)	(B-A)	(A/B)	(C)	((B-A)/C)
01/01/11	\$ 33,177,769	\$ 71,822,178	\$ 38,644,409	46.2%	5 10,953,584	352.8%

The schedules of funding progress, presented as required supplementary information (RSI) following the notes to the financial statements, present multi-year trend information about whether the actuarial values of plan assets are increasing or decreasing over time relative to the AAL for benefits.

*Methods and Assumptions* – The significant methods and assumptions as of the latest actuarial valuation are as follows:

Valuation date:	January 1, 2011
Actuarial cost method:	Entry age normal
Amortization method:	Level percentage of projected payroll
Remaining amortization period:	18 years at January 1, 2011
Asset valuation method:	Actuarial value, 5-year smoothing
Actuarial assumptions:	
Investment rate of return:	8.00%
Projected salary increases:	Group 1 and 2, 7.0% first 4 years with an ultimate rate of 4.0%; Group 4, 8% grading down to 4.25% after 5 years
Cost of living adjustments:	3.00% of first \$12,000 of retirement income
Interest rate credited to the annuity savings fund:	2.00%

*Legally Required Reserve Accounts* – The balance in the System's legally required reserves as of December 31, 2012, are as follows:

Description	Amount	Purpose
Annuity Savings Fund \$	11,931,989	Active members' contribution balance
Annuity Reserve Fund	2,755,603	Retired members' contribution account
Pension Reserve Fund	997,536	Amounts appropriated to fund future retirement
Pension Fund	18,202,478	Remaining net position
Total \$	33,887,606	

*Noncontributory Retirement Allowance* – The Town pays the entire retirement allowance for certain retirees who are eligible for noncontributory benefits and are not members of the System. The general fund expenditure for fiscal year 2013 totaled approximately \$89,000.

## NOTE 16 - MASSACHUSETTS TEACHERS RETIREMENT SYSTEM

Public school teachers and certain administrators are members of the Massachusetts Teachers Retirement System, to which the Town does not contribute. Pension benefits and administrative expenses paid by the Teachers Retirement Board are the legal responsibility of the Commonwealth. The amount of these on-behalf payments totaled \$4,931,336 for the fiscal year ended June 30, 2013, and, accordingly, are reported in the general fund as intergovernmental revenues and pension expenditures.

## NOTE 17 - COMMITMENTS

The Town has entered into a five-year contract with Hiltz Waste Disposal, Inc. for trash disposal and recycling services that expires June 30, 2014. The base contract costs for fiscal year 2014 is \$1,039,000. The cost of the contract for the fiscal year ended June 30, 2013, totaled approximately \$904,000.

The Town has also entered into, or is planning to enter into, contracts totaling approximately \$6,900,000 for the construction of a new police station, improvements of the sewer system, school, public safety and public works projects.

Other significant commitments include encumbrances outstanding for the general fund, which totaled \$1,162,970 at June 30, 2013.

## NOTE 18 - CONTINGENCIES

Various legal actions and claims are pending against the Town. Litigation is subject to many uncertainties, and the outcome of individual litigated matters is not always predictable. Although the amount of liability, if any, at June 30, 2013, cannot be ascertained, management believes any resulting liability should not materially affect the financial position of the Town at June 30, 2013.

The Town participates in a number of federal award programs. Although the grant programs have been audited in accordance with the provisions of the Single Audit Act Amendments of 1996 through June 30, 2013, these programs are still subject to financial and compliance audits. The amount, if any, of expenditures which may be disallowed by the granting agencies cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

## NOTE 19 - FUTURE IMPLEMENTATION OF GASB PRONOUCEMENTS

The GASB has issued the following statements:

- Statement No. 65, Items Previously Reported as Assets and Liabilities, which is required to be implemented during fiscal year 2014. Management does not believe the implementation of this Statement will significantly impact the basic financial statements.
- Statement No. 66, Technical Corrections 2012 an amendment of GASB Statements No. 10 and No. 62, which is required to be implemented during fiscal year 2014. Management does not believe the implementation of this Statement will impact the basic financial statements.
- Statement No. 67, Financial Reporting for Pensions Plans an Amendment of GASB Statement No. 25, which is required to be implemented during fiscal year 2014. The implementation of this Statement will require a change to the title of the Statement of Fiduciary Net Assets to the Statement of Fiduciary Net Position, as well as expanded note disclosures and required supplementary information.
- Statement No. 68, Accounting and Financial Reporting for Pensions an Amendment of GASB Statement No. 27, which is required to be implemented during fiscal year 2015. The implementation of this Statement will represent a significant change in the accounting and reporting of pension expense and the related liability. For the first time, the Town will be required to recognize its long-term obligation for pension benefits as a liability and to more comprehensively measure the annual costs of pension benefits. The implementation of this Statement also expands pension related note disclosures and required supplementary information.
- Statement No. 69, Government Combinations and Disposals of Government Operations, which is required to be implemented during fiscal year 2015. Management does not believe the implementation of this Statement will impact the basic financial statements.
- Statement No. 70, Accounting and Financial Reporting for Nonexchange Financial Guarantees, which is required to be implemented during fiscal year 2014. Management does not believe the implementation of this Statement will impact the basic financial statements.

This information is an integral part of the accompanying financial statements.

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**Required Supplementary Information** 

#### TOWN OF SWAMPSCOTT, MASSACHUSETTS. GENERAL FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (NON-GAAP BUDGETARY BASIS) BUDGET AND ACTUAL FOR THE FISCAL YEAR ENDED JUNE 30, 2013

	Prior Year Encumbrances and Continuing Appropriations		Original Budget		Supplemental Appropriations and Transfers		Final Budget
REVENUES				6		ρ. –	
Real estate and personal property taxes	\$-	\$:	43,180,537	\$	17.	\$	43,180,537
Motor vehicle and other excise taxes	-		1,970,000		. 2		1,970,000
Tax and utility liens	*:		. <b>26</b> 1		(#1		-
Payments in lieu of taxes	÷.		8,075		128		8,075
Intergovernmental	<b>46</b>		4,058,023		1 M		4,058,023
Penalties and interest on taxes	-		180,000		1		180,000
Licenses and permits	-		175,000		1.00		175,000
Fines and forfeitures	-		90,000		'ač'		90,000
Departmental and other	÷		1,691,075		: <u>***</u> ()		1,691,075
Investment income			15,000	5	a).		15,000
	·		The second s	: 6		·	
TOTAL REVENUES		1 1	51,367,710				51,367,710
		677		с () Г			
EXPENDITURES							
Current:							
General government	63,415		1,841,928		144,433		2,049,776
Public safety	30,297		6,610,241		211,550		6,852,088
Education	675,395		24,665,818				25,341,215
Public works	24,357		1,154,879		(31,401)		1,147,835
Health and human services	715		1,273,922		(52,740)		1,221,897
Culture and recreation	-,		658,262		(1,500)		656,762
Pension benefits	-		3,801,040		(3,015)		3,798,025
Employee benefits	3,015		5,268,660		(27,655)		5,244,020
Property and liability insurance,			650,000		÷.		650,000
State and county charges			591,802		1980) 1		591,802
Debt service:							
Principal	-		3,312,151		5 MW		3,312,151
Interest	-		1,262,994		(58,964)		1,204,030
TOTAL EXPENDITURES	797,194		51,091,697		180,708		52,069,601
	······	:					
EXCESS (DEFICIENCY) OF REVENUES							
OVER EXPENDITURES	(797,194)		276,013	1	(180,708)	: <b>`</b> asa	(701,891)
OTHER FINANCING SOURCES (USES)							
Transfers in a contraction of the second	mi.		802,000		ei		802,000
Premium from issuance of bonds and notes	-		50,000		ай С		50,000
Transfers out	-		(1,376,183)		·		(1,376,183)
TOTAL OTHER FINANCING SOURCES (USES)	<b>ب</b>	5 <u></u>	(524,183)	·	*		(524,183)
NET CHANGE IN FUND BALANCE	(797,194)		(248,170)		(180,708)		(1,226,074)
			. (		· · ·		
FUND BALANCE AT BEGINNING OF YEAR	4,730,535		4,730,535		4,730,535		4,730,535
FUND BALANCE AT END OF YEAR	\$3,933,341	\$	4,482,365	\$	4,549,827	\$	3,504,461
	<			200		-	

See accompanying notes to required supplementary information

				<b>nanatanan kutatan kutatan kutatan</b> 1		
		Current Year Encumbrances and Continuing		Actual and Encumbrances and Continuing		Variance Positive/
	Actual	Appropriations		Appropriations	; ,	(Negative)
		-				
\$		- <b>S</b>	\$	42,963,352	\$	(217,185)
	2,052,796	. <del>``</del>		2,052,796		82,796
	99,703	*		99,703		99,703
	8,075	. <u>4</u> .		8,075		- 44
	4,043,679			4,043,679		(14,344)
	206,033	-945		206,033		26,033
	260,969	244		260,969		85,969
	73,955			73,955		(16,045)
	1,302,050	*		1,302,050		(389,025)
	30,065	*		30,065		15,065
						100 FB 40 F
	51,040,677			51,040,677		(327,033)
	51,610,077		é h	01,010,077	- ia	(027,000)
	1,888,608	108,190		1,996,798		52,978
	6,753,158	17,699		6,770,857		81,231
	24,308,064	1,029,591		25,337,655		3,560
	1,079,033	990		1,080,023		67,812
	, ,					-7
	1,191,392	2,500		1,193,892		28,005
	642,177	:#-		642,177		14,585
	3,778,910			3,778,910		19,115
	5,217,563	4,000		5,221,563		22,457
	500,428	*		500,428		149,572
	646,881	- <del>14</del> -		646,881		(55,079)
	0.0477447			0.0477447		14:0025
	3,317,147	- <b>19</b>		3,317,147		(4,996)
	1,089,431	-		1,089,431		114,599
	CO 410 700	1.3.65.070		EN ERE RAD		402.220
	50,412,792	1,162,970		51,575,762		493,839
	627,885	(1,162,970)		(535,085)		166,806
	027,000	(1,102,770)	ų.	(000,000)	37	100,000
	802,000	: er '		802,000		
	95,284	17 - 17 - 17 - 17 - 17 - 17 - 17 - 17 -		95,284		45,284
						50,983
	(1,325,200)		-	(1,325,200)	-	00,700
	7427 01.6)		×	(427 016)		96,267
	(427,916)		· •	(427,916)		70,207
	100.020	14 1 10 000		10/0 000		000 000
	199,969	(1,162,970)		(963,001)		263,073
	4 MAR 84 -					
	4,730,535	*	, i.,	4,730,535		*
¢	4,930,504	\$ (1,162,970)	\$	3,767,534	\$	263,073
ф	±,730,00±	* <u>(1,104,770)</u>	4	0,00,004		200,070

### PENSION PLAN SCHEDULES

The following schedules provide information related to the System as a whole, for which the Town is one participating employer:

### SCHEDULES OF FUNDING PROGRESS (SYSTEM)

	Actuarial	Actuarial Accrued	Unfunded			UAAL as a Percentage
Actuarial	Value of	Liability (AAL)	AAL	Funded	Covered	of Covered
Valuation	Assets	Entry Age	(UAAL)	Ratio	Payroll	Payroll
Date	(A)	(B)	(B-A)	(A/B)	(C)	((B-A)/C)
			***************************************			
01/01/02	\$ 29,429,260	\$ 47,842,001	\$ 18,412,741	61.5%	\$ 8,337,379	220.8%
01/01/04	28,721,832	52,826,739	24,104,907	54.4%	9,044,330	266.5%
01/01/06	30,492,424	58,082,162	27,589,738	52.5%	10,011,387	275.6%
01/01/08	33,845,690	65,637,453	31,791,763	51.6%	10,841,912	293.2%
01/01/10	31,827,581	68,326,348	36,498,767	46.6%	10,747,286	339.6%
01/01/11	33,177,769	71,822,178	38,644,409	46.2%	10,953,584	352.8%

### SCHEDULE OF EMPLOYER CONTRIBUTIONS (SYSTEM)

Year Ended December 31	C 	Annually Required Contributions (ARC)	Percentage of ARC Contributed (%)
2007	\$	2,905,395	100
2008		3,028,416	100
2009		3,403,534	100
2010		3,548,971	100
2011		3,779,980	100
2012		3,995,894	100

The following schedule provides information related to the Town's portion of the System's ARC:

## TOWN SHARE OF SYSTEM ARC

Fiscal Year Ended	 ARC	Percentage of ARC Contributed (%)	Town ARC as a Percentage of System ARC (%)
2008	\$ 2,880,573	100	99.1%
2009	2,997,268	100	99.0%
2010	3,360,532	100	98.7%
2011	3,508,981	100	98.9%
2012	3,739,031	100	98.9%
2013	3,955,463	100	99.0%

### **OTHER POSTEMPLOYMENT BENEFITS SCHEDULE**

The following schedule provides information related to the Town's other postemployment benefits plan:

Actuarial Valuation Date	Valuation Assets Credit		Unfunded AAL Funded Covered (UAAL) Ratio Payroll (B-A) (A/B) (C)			UAAL as a Percentage of Covered Payroll ((B-A)/C)				
06/30/08 07/01/10 07/01/12	\$		\$	46,567,306 71,040,152 55,970,796	\$ 46,567,306 71,040,152 55,970,796		-	\$	25,338,353 29,074,608 24,654,366	183.8% 244.3% 227.0%

### **SCHEDULES OF FUNDING PROGRESS (1)**

(1) The Town has only had three (3) actuarial valuations performed for other postemployment benefits.

The significant changes to the methods and assumptions used in the actuarial valuations identified above that impacted trends in the schedules of funding progress are as follows:

- The mortality table was changed from the RP-2000 Mortality Table projected to 2010 using Scale AA to the RP-2000 Mortality Table projected to 2012 using Scale AA
- The retirement rates were changed in this valuation to reflect the rates used by the Swampscott Retirement System for the Retirement System pension valuations
- Disability rates were incorporated in the valuation to reflect the rates used by the Swampscott Retirement System and the Massachusetts Teachers Retirement System for the Retirement System pension valuations

## TOWN OF SWAMPSCOTT, MASSACHUSETTS NOTES TO REQUIRED SUPPLEMENTARY INFORMATION JUNE 30, 2013

## NOTE A - BUDGETARY - GAAP RECONCILIATION

For budgetary financial reporting purposes, the Uniform Massachusetts Accounting System basis of accounting (established by the Commonwealth) is followed, which differs from the GAAP basis of accounting. A reconciliation of budgetary-basis to GAAP-basis results for the general fund for the fiscal year ended June 30, 2013, is presented below:

	Revenues	Expenditures	Other Financing Sources (Uses)	Fund Balance
Budgetary basis as reported on the schedule of revenues, expenditures and changes in fund				
balance - budget and actual	51,040,677	\$ 51,575,762	\$ (427,916)	\$ 3,767,534
Reclassifications and adjustments:				
Capital stabilization fund recorded in the general fund	202	- <del></del>	50,000	150,209
for GAAP purposes	1055		<b>20</b> 000	1.616.117
Stabilization fund recorded in the general fund for GAAP purposes	4,357	-	.50,000	1,242,417
Net change in recording 60-day receipts	40,118	-	*	179,955
Net change in recording tax refunds payable	(350,827)	. <del></del>	**:	(457,074)
To record MTRS on-behalf payments	4,931,336	4,931,336	*	3
Net change in recording other expenditures	-	(5,574)	÷.	(58,002)
Net change in recording other revenues	53,752			53,752
To record encumbrances		(1,162,970)		1,162,970
GAAP basis as reported on the statement of revenues,				
expenditures and changes in fund balances $\$$	55,719,615	\$ 55,338,554	\$(327,916)	\$ 6,041,761

## PROPOSED FORM OF LEGAL OPINION

**APPENDIX C** 



EDWARDS WILDMAN PALMER LLP 111 HUNTINGTON AVENUE BOSTON, MA 02199 +1 617 239 0100 main +1 617 227 4420 fax edwardswildman.com

(Date of Delivery)

M. Ronald Mendes, Treasurer Town of Swampscott Swampscott, Massachusetts

# \$9,008,858\*

Town of Swampscott, Massachusetts General Obligation Municipal Purpose Loan of 2014 Bonds, Series A Dated December 9, 2014

We have acted as bond counsel to the Town of Swampscott, Massachusetts (the "Town") in connection with the issuance by the Town of the above-referenced bonds (the "Bonds"). In such capacity, we have examined the law and such certified proceedings and other papers as we have deemed necessary to render this opinion.

As to questions of fact material to our opinion we have relied upon representations and covenants of the Town contained in the certified proceedings and other certifications of public officials furnished to us, without undertaking to verify the same by independent investigation.

Based on our examination, we are of the opinion, under existing law, as follows:

1. The Bonds are valid and binding general obligations of the Town and, except to the extent they are paid from other sources, the principal of and interest on the Bonds are payable from taxes which may be levied upon all taxable property in the Town, without limitation as to rate or amount, except as provided under Chapter 44, Section 20 of the General Laws, with respect to that portion of the principal and interest payments that the Town has voted to exempt from the limit imposed by Chapter 59, Section 21C of the General Laws, and subject to the limit imposed by Chapter 59, Section 21C of the General Laws with respect to that portion of the principal and interest payments that the Town that portion of the principal and interest payments with respect to that portion of the principal and interest payments that the Town that portion of the principal and interest payments that the Town that portion of the principal and interest payments that the Town that portion of the principal and interest payments that the Town that portion of the principal and interest payments that the Town that portion of the principal and interest payments that the Town that portion of the principal and interest payments that the Town has not voted to exempt from that limit.

2. Interest on the Bonds is excluded from the gross income of the owners of the Bonds for federal income tax purposes. In addition, interest on the Bonds is not a specific preference item for purposes of the federal individual or corporate alternative minimum taxes. However, such interest is included in adjusted current earnings when calculating corporate alternative minimum taxable income. In rendering the opinions set forth in this paragraph, we have assumed compliance by the Town with all requirements of the Internal Revenue Code of 1986 that must be satisfied subsequent to the issuance of the Bonds in order that interest thereon

<sup>\*</sup> Preliminary, subject to change.



be, and continue to be, excluded from gross income for federal income tax purposes. The Town has covenanted to comply with all such requirements. Failure by the Town to comply with certain of such requirements may cause interest on the Bonds to become included in gross income for federal income tax purposes retroactive to the date of issuance of the Bonds. We express no opinion regarding any other federal tax consequences arising with respect to the Bonds.

3. Interest on the Bonds is exempt from Massachusetts personal income taxes and the Bonds are exempt from Massachusetts personal property taxes. We express no opinion regarding any other Massachusetts tax consequences arising with respect to the Bonds or any tax consequences arising with respect to the Bonds under the laws of any state other than Massachusetts.

This opinion is expressed as of the date hereof, and we neither assume nor undertake any obligation to update, revise, supplement or restate this opinion to reflect any action taken or omitted, or any facts or circumstances or changes in law or in the interpretation thereof, that may hereafter arise or occur, or for any other reason.

The rights of the holders of the Bonds and the enforceability of the Bonds may be subject to bankruptcy, insolvency, reorganization, moratorium and other similar laws affecting creditors' rights heretofore or hereafter enacted to the extent constitutionally applicable, and their enforcement may also be subject to the exercise of judicial discretion in appropriate cases.

EDWARDS WILDMAN PALMER LLP



EDWARDS WILDMAN PALMER LLP 111 HUNTINGTON AVENUE BOSTON, MA 02199 +1 617 239 0100 main +1 617 227 4420 fax edwardswildman.com

(Date of Delivery)

M. Ronald Mendes, Treasurer Town of Swampscott Swampscott, Massachusetts

> \$5,985,000<sup>\*</sup> Town of Swampscott, Massachusetts General Obligation Refunding Bonds of 2014, Series B Dated December 9, 2014

We have acted as bond counsel to the Town of Swampscott, Massachusetts (the "Town") in connection with the issuance by the Town of the above-referenced bonds (the "Bonds"). In such capacity, we have examined the law and such certified proceedings and other papers as we have deemed necessary to render this opinion.

As to questions of fact material to our opinion we have relied upon representations and covenants of the Town contained in the certified proceedings and other certifications of public officials furnished to us, without undertaking to verify the same by independent investigation.

Based on our examination, we are of the opinion, under existing law, as follows:

4. The Bonds are valid and binding general obligations of the Town and, except to the extent they are paid from other sources, the principal of and interest on the Bonds are payable from taxes which may be levied upon all taxable property in the Town, without limitation as to rate or amount, except as provided under Chapter 44, Section 20 of the General Laws.

1. Interest on the Bonds is excluded from the gross income of the owners of the Bonds for federal income tax purposes. In addition, interest on the Bonds is not a specific preference item for purposes of the federal individual or corporate alternative minimum taxes. However, such interest is included in adjusted current earnings when calculating corporate alternative minimum taxable income. In rendering the opinions set forth in this paragraph, we have assumed compliance by the Town with all requirements of the Internal Revenue Code of 1986 that must be satisfied subsequent to the issuance of the Bonds in order that interest thereon be, and continue to be, excluded from gross income for federal income tax purposes. The Town has covenanted to comply with all such requirements. Failure by the Town to comply with

<sup>\*</sup> Preliminary, subject to change.



certain of such requirements may cause interest on the Bonds to become included in gross income for federal income tax purposes retroactive to the date of issuance of the Bonds. We express no opinion regarding any other federal tax consequences arising with respect to the Bonds.

2. Interest on the Bonds is exempt from Massachusetts personal income taxes and the Bonds are exempt from Massachusetts personal property taxes. We express no opinion regarding any other Massachusetts tax consequences arising with respect to the Bonds or any tax consequences arising with respect to the Bonds under the laws of any state other than Massachusetts.

This opinion is expressed as of the date hereof, and we neither assume nor undertake any obligation to update, revise, supplement or restate this opinion to reflect any action taken or omitted, or any facts or circumstances or changes in law or in the interpretation thereof, that may hereafter arise or occur, or for any other reason.

The rights of the holders of the Bonds and the enforceability of the Bonds may be subject to bankruptcy, insolvency, reorganization, moratorium and other similar laws affecting creditors' rights heretofore or hereafter enacted to the extent constitutionally applicable, and their enforcement may also be subject to the exercise of judicial discretion in appropriate cases.

EDWARDS WILDMAN PALMER LLP

AM 41776863.1

## **APPENDIX D**

# PROPOSED FORM OF CONTINUING DISCLOSURE CERTIFICATE

This Continuing Disclosure Certificate (the "Disclosure Certificate") is executed and delivered by the Town of Swampscott, Massachusetts (the "Issuer") in connection with the issuance of its \$9,008,858<sup>\*</sup> General Obligation Municipal Purpose Loan of 2014 Bonds, Series A and \$5,985,000<sup>\*</sup> General Obligation Refunding Bonds of 2014, Series B each dated December 9, 2014 (the "Bonds"). The Issuer covenants and agrees as follows:

SECTION 1. <u>Purpose of the Disclosure Certificate</u>. This Disclosure Certificate is being executed and delivered by the Issuer for the benefit of the Owners of the Bonds and in order to assist the Participating Underwriters in complying with the Rule.

SECTION 2. <u>Definitions</u>. For purposes of this Disclosure Certificate the following capitalized terms shall have the following meanings:

"Annual Report" shall mean any Annual Report provided by the Issuer pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

"Listed Events" shall mean any of the events listed in Section 5(a) of this Disclosure Certificate.

"MSRB" shall mean the Municipal Securities Rulemaking Board as established pursuant to Section 15B(b)(1) of the Securities Exchange Act of 1934, or any successor thereto or to the functions of the MSRB contemplated by this Disclosure Certificate. Filing information relating to the MSRB is set forth in Exhibit A attached hereto.

"Owners of the Bonds" shall mean the registered owners, including beneficial owners, of the Bonds.

"Participating Underwriter" shall mean any of the original underwriters of the Bonds required to comply with the Rule in connection with offering of the Bonds.

"Rule" shall mean Rule 15c2-12 adopted by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as the same may be amended from time to time.

## SECTION 3. Provision of Annual Reports.

(a) The Issuer shall, not later than 270 days after the end of each fiscal year, provide to the MSRB an Annual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate. The Annual Report may be submitted as a single document or as separate documents comprising a package, and may cross-reference other information as provided in

<sup>\*</sup> Preliminary, subject to change.

Section 4 of this Disclosure Certificate; provided that the audited financial statements of the Issuer may be submitted when available separately from the balance of the Annual Report.

(b) If the Issuer is unable to provide to the MSRB an Annual Report by the date required in subsection (a), the Issuer shall send a notice to the MSRB, in substantially the form attached as Exhibit B.

SECTION 4. <u>Content of Annual Reports</u>. The Issuer's Annual Report shall contain or incorporate by reference the following:

(a) quantitative information for the preceding fiscal year of the type presented in the Issuer's Official Statement dated November 20, 2014 relating to the Bonds regarding (i) the revenues and expenditures of the Issuer relating to its operating budget, (ii) capital expenditures, (iii) fund balances, (iv) property tax information, (v) outstanding indebtedness and overlapping debt of the Issuer, (vi) pension obligations of the Issuer, and (vii) other post-employment benefits liability of the Issuer, and

(b) the most recently available audited financial statements of the Issuer, prepared in accordance with generally accepted accounting principles, with certain exceptions permitted by the Massachusetts Uniform Municipal Accounting System promulgated by the Department of Revenue of the Commonwealth]. If audited financial statements for the preceding fiscal year are not available when the Annual Report is submitted, the Annual Report will include unaudited financial statements for the preceding fiscal year and audited financial statements for such fiscal year shall be submitted when available.

Any or all of the items listed above may be incorporated by reference from other documents, including official statements of debt issues of the Issuer or related public entities, which (i) are available to the public on the MSRB internet website or (ii) have been filed with the Securities and Exchange Commission. The Issuer shall clearly identify each such other document so incorporated by reference.

# SECTION 5. <u>Reporting of Significant Events.</u>

(a) The Issuer shall give notice, in accordance with the provisions of this Section 5, of the occurrence of any of the following events with respect to the Bonds:

- 1. Principal and interest payment delinquencies.
- 2. Non-payment related defaults, if material.
- 3. Unscheduled draws on debt service reserves reflecting financial difficulties.
- 4. Unscheduled draws on credit enhancements reflecting financial difficulties.
- 5. Substitution of credit or liquidity providers, or their failure to perform.

6. Adverse tax opinions, the issuance by the Internal Revenue Service of proposed or final determinations of taxability, Notices of Proposed Issue (IRS Form 5701-TEB) or other

material notices or determinations with respect to the tax status of the Bonds, or other material events affecting the tax status of the Bonds.

7. Modifications to rights of the Owners of the Bonds, if material.

8. Bond calls, if material, and tender offers.

9. Defeasances.

10. Release, substitution or sale of property securing repayment of the Bonds, if material.

11. Rating changes.

12. Bankruptcy, insolvency, receivership or similar event of the Issuer.\*

13. The consummation of a merger, consolidation, or acquisition involving the Issuer or the sale of all or substantially all of the assets of the Issuer, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms, if material.

14. Appointment of a successor or additional trustee or the change of name of a trustee, if material.

(b) Upon the occurrence of a Listed Event, the Issuer shall, in a timely manner not in excess of ten (10) business days after the occurrence of the event, file a notice of such occurrence with the MSRB.

SECTION 6. <u>Transmission of Information and Notices</u>. Unless otherwise required by law, all notices, documents and information provided to the MSRB shall be provided in electronic format as prescribed by the MSRB and shall be accompanied by identifying information as prescribed by the MSRB.

SECTION 7. <u>Termination of Reporting Obligation</u>. The Issuer's obligations under this Disclosure Certificate shall terminate upon the legal defeasance in accordance with the terms of the Bonds or payment in full of all of the Bonds. If such termination occurs prior to the final maturity of the Bonds, the Issuer shall give notice of such termination in the same manner as for a Listed Event under Section 5(b).

<sup>\*</sup> As noted in the Rule, this event is considered to occur when any of the following occur: (i) the appointment of a receiver, fiscal agent or similar officer for the Issuer in a proceeding under the U.S. Bankruptcy Code or in any proceeding under state or federal law in which a court or governmental authority has assumed jurisdiction over substantially all of the assets or business of the Issuer, or if such jurisdiction has been assumed by leaving the existing governing body and officials or officers in possession but subject to the supervision and orders of a court or governmental authority, or (ii) the entry of an order confirming a plan of reorganization, arrangement or liquidation by a court or governmental authority having supervision or jurisdiction over substantially all of the assets or business of the Issuer.

SECTION 8. <u>Amendment; Waiver</u>. Notwithstanding any other provision of this Disclosure Certificate, the Issuer may amend this Disclosure Certificate and any provision of this Disclosure Certificate may be waived if such amendment or waiver is permitted by the Rule, as evidenced by an opinion of counsel expert in federal securities law (which may include bond counsel to the Issuer), to the effect that such amendment or waiver would not cause the Disclosure Certificate to violate the Rule. The first Annual Report filed after enactment of any amendment to or waiver of this Disclosure Certificate shall explain, in narrative form, the reasons for the amendment or waiver and the impact of the change in the type of information being provided in the Annual Report.

If the amendment provides for a change in the accounting principles to be followed in preparing financial statements, the Annual Report for the year in which the change is made shall present a comparison between the financial statements or information prepared on the basis of the new accounting principles and those prepared on the basis of the former accounting principles. The comparison shall include a qualitative discussion of the differences in the accounting principles and the impact of the change in the accounting principles on the presentation of the financial information in order to provide information to investors to enable them to evaluate the ability of the Issuer to meet its obligations. To the extent reasonably feasible, the comparison shall also be quantitative. A notice of the change in the accounting principles shall be sent to the MSRB.

SECTION 9. <u>Default</u>. In the event of a failure of the Issuer to comply with any provision of this Disclosure Certificate any Owner of the Bonds may seek a court order for specific performance by the Issuer of its obligations under this Disclosure Certificate. A default under this Disclosure Certificate shall not constitute a default with respect to the Bonds, and the sole remedy under this Disclosure Certificate in the event of any failure of the Issuer to comply with this Disclosure Certificate shall be an action for specific performance of the Issuer's obligations hereunder and not for money damages in any amount.

SECTION 10. <u>Beneficiaries</u>. This Disclosure Certificate shall inure solely to the benefit of the Owners of the Bonds from time to time, and shall create no rights in any other person or entity.

Date: December 9, 2014

TOWN OF SWAMPSCOTT, MASSACHUSETTS

By\_\_\_\_\_

Treasurer

Selectmen

[EXHIBIT A: Filing Information for the MSRB] [EXHIBIT B: Form of Notice of Failure to File Annual Report]

AM 41872015.1

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#### This form is provided for the convenience of bidders but its use is not required

#### PROPOSAL FOR \$9,008,858\* TOWN OF SWAMPSCOTT, MASSACHUSETTS GENERAL OBLIGATION MUNICIPAL PURPOSE LOAN OF 2014 BONDS, SERIES A

November 20, 2014

Ms. M. Ronald Mendes, Treasurer Town of Swampscott, Massachusetts c/o UniBank Fiscal Advisory Services, Inc. 49 Church Street Whitinsville, Massachusetts 01588

Dear Mr. Mendes:

For all of the \$9,008,858\* Town of Swampscott, Massachusetts, General Obligation Municipal Purpose Loan of 2014 Bonds, Series A, Book-Entry Only, as further described in the Notice of Sale dated November 12, 2014, we bid \$9,008,858 plus a premium of \$\_\_\_\_\_\_, plus accrued interest to the date of their delivery, provided that the Series A Bonds maturing in the several years set forth below shall bear interest from their dated date until maturity at the respective rates per annum stated in the following table:

Year	Rate**	Year	<u>Rate</u> **	Year	<u>Rate</u> **
2016		2023		2030	
2017		2024		2031	
2018		2025		2032	
2019		2026		2033	
2020		2027		2034	
2021		2028		2035	
2022		2029			

\* Preliminary; subject to change.

\*\* Complete for maturing serial bonds

#### TERM BONDS

\$ Term Bond maturing on January 15,, at	% per annum
\$ Term Bond maturing on January 15,, at	% per annum
\$ Term Bond maturing on January 15,, at	% per annum

The undersigned hereby acknowledges the receipt of and the opportunity to examine the Preliminary Official Statement accompanying the said Notice of Sale.

By

The following is our computation of the true interest cost and percent true interest cost, made as provided in the above mentioned Notice of Sale, but not constituting any part of the foregoing proposal, of the purchase of \$9,008,858\* General Obligation Municipal Purpose Loan of 2014 Bonds, Series A, under the foregoing proposal:

True Interest Cost. \$	Percent True Interest Cost	%
	(four de	ecimals)
* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * *

UniBank Fiscal Advisory Services, Inc. will assist in submitting bids on this issue if desired. Please sign a blank bid form and mail it in advance of the sale to David M. Eisenthal at the above address or fax it to (508) 234-1938. UniBank Fiscal Advisory Services, Inc. will act as agent for bidders if they will telephone final figures to (508) 849-4222 approximately one-half hour before the sale. Bidders are responsible for any errors in bids submitted in this manner.

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#### This form is provided for the convenience of bidders but its use is not required

### PROPOSAL FOR \$5,985,000\* TOWN OF SWAMPSCOTT, MASSACHUSETTS GENERAL OBLIGATION REFUNDING BONDS OF 2014, SERIES B UNLIMITED TAX

November 20, 2014

Ms. M. Ronald Mendes, Treasurer Town of Swampscott, Massachusetts c/o UniBank Fiscal Advisory Services, Inc. 49 Church Street Whitinsville, Massachusetts 01588

Dear Mr. Mendes:

For all of the \$5,985,000\* Town of Swampscott, Massachusetts, General Obligation Refunding Bonds of 2014, Series B, Book-Entry Only, as further described in the Notice of Sale dated November 12, 2014, we bid \$5,985,000 plus a premium of \$\_\_\_\_\_\_, plus accrued interest to the date of their delivery, provided that the Series B Bonds maturing in the several years set forth below shall bear interest from their dated date until maturity at the respective rates per annum stated in the following table:

<u>Year</u> 2016 2017	<u>Rate*</u>	<u>Year</u> 2023 2024	<u>Rate*</u>	<u>Year</u> 2030 2031	<u>Rate*</u>
2018 2019		2025 2026		2032 2033	
2020		2027		2034	
2021 2022		2028 2029		2035	

\* Preliminary; subject to change.

\*\* Complete for maturing serial bonds

#### TERM BONDS

\$ Term Bond maturing on May 15,	, at	% per annum
\$ Term Bond maturing on May 15,	, at	% per annum
\$ Term Bond maturing on May 15,	, at	% per annum

The undersigned hereby acknowledges the receipt of and the opportunity to examine the Preliminary Official Statement accompanying the said Notice of Sale.

By

The following is our computation of the true interest cost and percent true interest cost, made as provided in the above mentioned Notice of Sale, but not constituting any part of the foregoing proposal, of the purchase of \$5,985,000\* General Obligation Refunding Bonds of 2014, Series B, under the foregoing proposal:

True Interest Cost. \$	Percent True Interest Cost	<u>%</u>
	(four deci	mals)
* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * *

UniBank Fiscal Advisory Services, Inc. will assist in submitting bids on this issue if desired. Please sign a blank bid form and mail
it in advance of the sale to David M. Eisenthal at the above address or fax it to (508) 234-1938. UniBank Fiscal Advisory Services,
Inc. will act as agent for bidders if they will telephone final figures to (508) 849-4222 approximately one-half hour before the sale.
Bidders are responsible for any errors in bids submitted in this manner.